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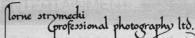
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Interview by Chris Herodek

When Simon Reisman was appointed Can-ada's trade ambassador to the United States, Mel Hurtig, publisher of The Canadian En-cyclopedia, appointed himself as Canada's internal spokesman against the pregent US/ Canada free trade dealings. Mr. Hurtig is the most active member on The Council of Canadians, a non-partisan political action group with a membership of 8000. The Council's main political mandate at present is to stage political pressure against "the continentalist policies of the Mulroney Government" with the free trade issue as their target. their target

Gateway: Do you disregard free trade as an economic possibility for Canada or is it mainly to the present agreement that you

mainly to the present agostic bleet.

Hurtig: I like free trade on a multilateral basis, and I think that Canada is doing extremely well through the first seven rounds of the GATT (The General Agreement on Trades and Tariffs).

Trades and Tariffs).

Through working with many nations —
GATI is now 95 nations — I think we can
probably achieve even more economic benefits than we could through a bilateral tglationship with the U.S.

The GATT has many different advantages in
the sense that we are working with many
like-minded nations and are not in a position
where we are bargaining with a nation which
is ten times more powerful than we are.

The GATT like use settlement mechanism

The GATT dispute settlement mechanism is much fairer than the dispute settlement mechanism that we have arrived at with the United States.

United States.

So ask me whether I am in favor of free trade. Absolutely. Am I in favor of Canada signing a bilateral free trade agreement with the US? No! Am I in favor of this particular agreement? Absolutely not!

Gateway: What do you define as being a "like minded nation? Is not the US a like

Hurtig: What I meant by that is that there are many other middle sized countries that share our concerns regarding trade. For example, many countries would not have given away! the service sector. Seventy percent of all Canadians are now employed in the service sector of the economy.

Sector of the economy.

Cateway: Are Canadians capable of going head to head with the US in the marketplace, or are we in some ways inferior and in need of protection from the US market!

Hurtig: I have no fear whatsoever about the ability of Canadians to compete at it also Light by in large not in favor of protectionisms.

In my own industry, for twenty years I fought against tariffs on books.

Gateway: Can Canadians compete in the service sector?

Hurtig: Not yet. American service companies are better capitalized, they're older, better experienced, and much larger. These are some of the reasons why I would say we are foolish to have entered into a trade agreement, with the U.S.

> if we listen to their advice, we're going to be screwed.

We are the first nation in the entire world to enter into a trade agreement including the service sector. Many other nations would have resisted that in GATT discussions.

have resisted that in CA11 discussions. What you do in a trading relationship is you try to work with your strengths. Now if somebody said "should we have a free trade agreement in transportation?" I would have said "great" because we Canadians are excellent there. Should we have a free trade agreement in telecommunications? I would you will be a support of the control of the co say "excellent". But not in the entire service sector, I think that is a very serious mistake.

Gateway: But a country can't have it both ways. We cannot have tree trade in only those sectors of the economy where we are competitive and not have a bilateral agree-ment where we are likely to lose out in a competitive atmosphere.