

D. Country Exports:

i) Total exports by quantity and value.

In 1993, Australia exported 805,700 MT of beef, veal (& buffalo) valued at approximately Aud\$2.8 billion FOB (Source AMLC Statistical Review June 1992 and July 1993).

ii) Trends.

According to ABARE, total exports are forecast to decline to 730 KT valued at Aud\$ 2,700 million, with forecast exports of 295 KT to U.S., 240 KT to Japan and 90 KT to Korea. (Note: see AMLC forecast under general overview)

3. MARKET OPPORTUNITIES FOR CANADIAN PRODUCT

Given that Australia is a major beef exporter, the market opportunities for Canadian product are limited.

Generally speaking, Australia does not have generic beef trade shows. Specific companies may have trade promotions but it is very difficult to monitor these promotional activities.

4. ACCESS AND BARRIERS

- ▶ Tariffs: tariff is free for beef meat coming into Australia.
- ▶ Quotas: no production or import quotas.
- ▶ Preferential access: There is no preferential access for any suppliers.
- ▶ According to Australian Quarantine Inspection Service (AQIS) there are no restrictions or specific set of conditions put in place for import of beef meat from Canada to Australia. However, AQIS guidelines for importation of uncanned meat (i.e. meat not contained in a hermetically sealed container) or product containing meat derived from mammals, birds or reptiles but not to meat derived from fish, crustacea, molluscs or aquatic animals are as follows: