

TABLE 20
IMPORTS OF PAPER MANUFACTURING EQUIPMENT
(U.S. \$000)

	1988	1989	1990	1991
To make paper & paperboard	5,657	3,611	7,668	7,223
To finish paper & paperboard	2,906	5,166	10,189	10,901
Parts for machinery	5,374	7,556	10,040	8,230
SUBTOTAL	13,937	16,333	27,897	26,354
Cutting machines	9,844	10,655	16,120	15,087
Bag & box making machines	7,527	5,549	7,212	9,310
For moulding paper articles	65	512	2,656	1,993
Other machines	2,552	2,859	4,947	5,875
Parts	2,696	2,620	3,489	4,785
SUBTOTAL	22,684	22,195	34,424	37,050
GRAND TOTAL	36,621	38,528	62,321	63,404

Source: Data from Secretaría de Comercio y Fomento Industrial

In correspondance with the steady growth of the local paper industry, imports of machinery and equipment for the industry have increased significantly since 1988, from \$36.6 million to \$63.4 million in 1991. In 1989, imports grew by 5.2%, although paper making machinery imports increased by 17.2%, while paper product making machinery imports fell by 2.2%, particularly bag, sack, envelope and container making equipment. During 1990, imports increased by 61.8% as a whole, paper making machinery by 70.8% and paper product manufacturing equipment by 55.1%. In 1991, the first category fell by 5.5% and the second one grew 7.6% for a total of 1.7%.

The participation of parts in total machinery imports increased from 22% in 1988 to 26.4% in 1989, but has been decreasing since, to 21.7% in 1990 and 20.5% in 1991. This points towards a recapitalization of the industry in order to face future demand, rather than a general overhaul and maintenance, in accordance with projected growth in the industry.

The United States is the most important exporter of machinery to Mexico, with a 54.8% market share. Germany is the second most important one, followed by France, Spain, Italy, Switzerland and Canada, with a 1.9% market share. According to Canadian data, total Canadian exports of paper machinery to Mexico were valued at Cdn\$251,000 in 1991, down from Cdn\$3,964,000 in 1990.