

PROGRAM RESULTS: UNITED STATES

BUSINESS ACTIVITY

During the July - September 1994 period ten posts reported the following business activities:

- 62 EXPORT SALES WORTH \$162.23 MILLION
- 9 NEW BUYING CONNECTIONS / 19 AGENCY AGREEMENTS
- 4 NEW JOINT VENTURES WORTH \$1.11 MILLION
- 4 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$0.9 MILLION
- 1 CANADIAN INVESTMENTS IN TERRITORY WORTH \$20 MILLION
- 2 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- \$36 Sale of drinking water plant (Buffalo)
- \$20.5 Sale of care/maintenance radar (Seattle)
- \$7.15 Sale of 40 foot buses (Chicago)
- \$3.1 Sale of "Keyword" (Washington)
- \$3.05 Sale of shock absorbers (Detroit)
- \$1.1 Sale of OEM hydraulic cylinders (Minneapolis)

KEY STATISTICS: for the ten posts reporting workload information

Missions Reporting To

		UTO	UTI
No. Trade Enquiries	Cdn	4220	3387
	Local	2892	2597
No. Investment Enquiries	Cdn	158	96
	Local	77	169
No. Business Visitors	Cdn Pr / Pub	841 / 140	517 / 181
	Local Pr / Pub	559 / 120	455 / 99