

The 500 and 1,500 units packages have been discontinued, the 500 units being insufficient to insure thorough immunization, and the 1,500 units on account of its small demand.

You will thus see that the interests of the medical profession have been safeguarded, inasmuch as but one strength—and that the best—will insure the highest quality of antitoxin being furnished. The revision of prices is also decidedly in favor of the physician and his patient, because the physician is now able to get the best grade of antitoxin at a lesser price than formerly charged.

Instead of marketing antitoxin by number, as heretofore; it is sold by the units package, 1,000 units representing an immunizing dose; 2,000 units, a small curative dose; 3,000 units, a moderate curative dose; 4,000 units, a full curative dose. This style of nomenclature makes it easier for the physician than heretofore, and since the best quality of antitoxin is sold at a lesser price, it will prove an additional incentive to use full doses, which all authorities recommend in order to secure the best results from antitoxin.

Every manufacturer to-day is striving to meet the demand for the most convenient means of administering antitoxin, and while the improvement in package, by which every dose of antitoxin is furnished in an aseptic serum syringe, including sterile needles, has entailed considerable expense to the manufacturer, it is offered at less cost to the physician.

There was formerly some of a lower grade serum used, and we feel sure that its discontinuance will be of material advantage.

It is possible that the Chicago Board of Health may be compelled to pay more for its antitoxin. If so, it is only just, as it had been quoted a price that does not yield sufficient remuneration to anything like cover the expense involved in producing. However, the Chicago Board of Health will now be able to get a better quality of serum than was formerly used, as the weaker strength which it formerly used has been entirely discarded.

We hope that you will place this matter in the true position before your readers, in order that they may understand that there is no truth whatsoever in the sensational reports relative to the so-called "trust or combination" of the manufacturers of antitoxin, and the statement that the prices have been raised, when as a matter of fact the former prices are considerably reduced. Very truly yours,

H. K. MULFORD COMPANY.

Philadelphia, February 23rd, 1904.