

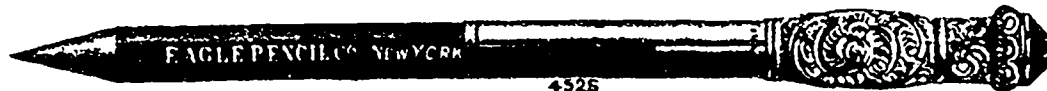
FANCY GOODS AND STATIONERY.

THE "Post" pen has come considerably into use in Canada since it was placed on this market a few months ago, and as the principle on which it works is explained to pen-buyers they seem to take wonderfully to it. The Copp, Clark Co., Limited, report large sales of it. The features which are most appreciated about it are the fact that it fills readily by pulling up and down, and can be easily cleaned.

The same firm report a great run on their various lines of notepaper in the cheaper varieties. These papers are superior in quality at the price, and the designs on the packages are done by themselves and look very neat and attractive. The "Surrey" note at 40c. a ream is shown in white and cream. The "Woodbine," octavo note in cream, is 75c. The "Marguerite," 60c. The ivory white note, 60c., is small octavo. The velvet finish note, cream, 60c., is shown in large and small sizes, and the "Dainty" note is sold at 50c. In addition to these they have boxed notepapers in crushed and mottled bond, square sizes in the four fashionable colors with envelopes to match. Two new notepapers are the "Royal Emblem" and the "Gladstone," which are shown in octavo size, large and small, in the Salsbury shape with nice wrappers and envelopes to match.

The Copp, Clark Co. Limited, have taken up the agency for Collins' "Crown Parchment" and the Milton Mill, and control these papers for the Canadian market.

During the present season there is nothing more satisfactory for a Christmas present



than a small portable and a valuable article. There are such a large number of handsome sterling silver goods this year that there is ample variety to choose from. Two of these lines in silver goods handled by The Copp, Clark Co., Limited, may be specially mentioned at this time. A pretty little sterling pencil, which retails at 50c., and is, therefore, within the reach of all purchasers, is illustrated herewith, and this line, No. 452, can hardly fail to commend itself to dealers who do not want to handle the very expensive kinds. Another line in

silver, even better adapted for the ladies, is the birthstone pencil protector, No. 452, which can be chosen according to colored stone that is associated with the month in which the person is born. This article has a rubber as well as a birthstone, and is a highly attractive present for retailing at \$1.25.

Christmas and New Year's day are close to hand, and, as everybody is thinking what to give their loved ones at home and abroad, it is time the trade should be on the alert to secure suitable goods to be able to assist those who know and do not know what they want. The Brown Bros., Limited, of Toronto, have any amount of nice goods that will be just what many will be looking for. This firm have just received a fine line of inkstands, mirrors, scones, vases, paper weights, letter racks, thermometers, etc., with 18-kt. gold finish. The goods are really beautiful and would make handsome presents.

This firm have also just received from France a line of finer goods, such as



The Brown Bros., Limited

work baskets, paper racks, wall pockets, hampers, wash paper, and document baskets. These are artistically made and very pretty designs, and would also make very nice presents. The trade should bear in mind that The Brown Bros., Limited, are the headquarters in Canada for leather goods, and their factory has been working night and day to get their extensive

lines complete. Their lines of ladies' purses, card cases, shopping bags, and reticules are as attractive as any we have seen. Their ladies' reticule in particular is a very neat and handy shopping bag, and is made in real seal, real morocco and seal grain, and comes in 9-inch and 10-inch frames. They are having quite a good run at present. Their lines of men's pocket books, coin purses and bill folds combined are large and attractive. Letter and card cases are also very complete. They are showing a very attractive line in writing

portfolios, suitable for holiday presents, in all the newest patterns and leathers. In fact, it is almost impossible to pick at any one line that is superior to any other, as they are all excellent value. In short, The Brown Bros., Limited, are manufacturing and showing as complete a line of fancy leather goods as any dealer need want. They have issued a very neat and attractive booklet, entitled "A Talk About Leather Goods," setting forth in detail the various lines they manufacture, and inviting correspondence. A glance through this booklet will at once aid a prospective buyer in picking out any line he may want. A card will bring one.

The Brown Bros., Limited, of Toronto, have some new lines in office supplies, such as "Empire" calendar stand. This pad gives an excellent surface upon front and back of each sheet, and would be very useful in an office or library. It takes up very little room and can be placed on roll-top desk. This house is also showing a new envelope and stamp moistener, called the "Sword" moistener, one of the latest and best on the market. This would be invaluable to monetary



The Brown Bros., Limited

institutions and offices, for assisting in counting bills, etc. The same house have filled up their lines of card racks, both folding and spiral, which are useful for cards, photographs, etc. Another useful present for Christmas is a box of the new lines of notepaper and envelopes, such lines as organdie, pearl, grey, white and blue. This paper is decidedly new, and has the appearance of being made of linen. Among the other lines suitable for Christmas gifts are fountain pens. The Brown Bros.,

Limited, have full lines of The Paul E. Wirt celebrated pens, also several other well-known lines. The same firm have

just received a fresh stock of present boxes, containing nickel pencils, pens, etc. These goods were very popular last year, and several new lines have been added this Fall.

The H. A. Nelson & Sons Co., Limited, report business as very good in all sections of the country. Their stock is still complete enough to fill orders well and promptly, although many lines have, of course, been sold out. A new shipment of chinaware and dolls is just to hand, having arrived during the last week of November. They