

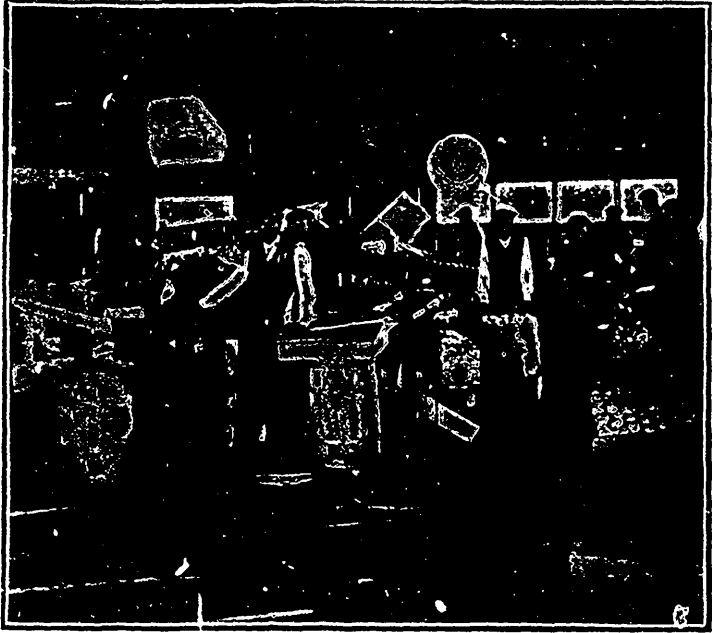
obtained are higher than most of the growers in this section, who are not members of our association, have been able to secure for their fruit. I look after all the grading and packing and the sale of the fruit, in return for which I am paid a regular salary.

"We made a considerable saving on our supplies at the beginning of the season by purchasing in bulk. We bought the stock and contracted with a co-
op-
erage firm to make the barrels. They have cost us an average of 35c. In this way we have

saved at least two cents a barrel, or \$1.40 on this item alone. In order that we might work at night during the busy season we have had the building equipped with electric lights, and in this way are able to get through our work more expeditiously.

"So far the venture has been a perfect success. Our growers have been delighted with the results obtained. Some buyers have been offering our members inducements to leave the company and to sell their fruit independently, but as yet only one grower has done so. Every member of the company had to sign a statement at the beginning of the season agreeing to sell all his fruit to the company, and with the exception of the one man referred to they have all done so.

"Some idea of the amount of the work we do in a day can be gained from the fact that we have been sending as much as two tons of fruit a day to the evaporator. During a great deal of the time I have to keep 10 to 12 assistants at work, who are em-



Packing Apples at the Oakville Fruit Growers, Limited

ployed by the month. In addition to the packing house we have a storehouse which will hold 2,000 barrels. Two teams are kept going all the time taking the fruit from the packing house to the station and storehouse and looking after other work."

"Have any of the growers complained of the manner in which their fruit has been packed?" was asked.

"No," replied Mr. Inglehart, "they all seem well satisfied. I have had experience as a buyer of fruit, and they seem to have confidence in my packing. One thing I have noticed is the great difference in the quality of the fruit sent in by the different growers. The fruit of some growers grades 50 per cent. firsts, while that of other grades 50 per cent. culls. Considerable fruit has been injured by the codling moth, but there has been little trouble from fungi. To keep everything straight I have found it necessary to balance all the stock on hand and the fruit shipped during the week every Saturday night. In this