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Right

"Chew it after every meal"

In Union There is Strength

Encouraging Progress of the Farmers' Company

THAT the organized farmers' movement
in Ontario has taken deep
root and promises rapid expansion
for the future, is indicated by the
great success which is attending the
operations of the United Farmers'
Company this fall. There was a time
in the movement when the withdrawal
of the support of one or two men
might have caused the defeat or serious
injury to the movement. This time
appears to be a thing of the past.
Under Mr. Anson Groh's manage-
ment, the operations of the company
showed a great expansion. When,
therefore, Mr. Groh tendered his
resignation last summer, there
naturally was some ground for apprehen-
sion as to how the business might
be affected. Since then, under the
management of Mr. C. E. Gurney, a
further great expansion has taken
place. This is not due entirely to Mr.
Gurney's management, as he is frank
to admit, but to the fact that hundreds
of farmers throughout the province
are largely behind the movement now,
and it therefore seems bound to at-
tain even greater success. Efficient
work is being done under Mr. Gurney
as manager, and the plans laid for still
further expansion in the future are
most encouraging.

A striking feature of the operations
of the company is the fact that they
now extend from the maritime to the
prairie provinces. Recently, for in-
stance, 50 tons of bran have been
ordered by W. E. Reek, in Prince
Edward Island, while 24 car loads of
potatoes have been purchased from
New Brunswick for distribution among
the members of farmers' clubs in On-
tario. At present the chief demand is
for feed. In 10 days recently the or-
ders for feed amounted to about 120
car loads. As much profit was made
in a few weeks recently as was made
in all of last year, and in one week
recently the sales amounted to one-
fifth of last year's total. While sitting
in the office of the company in To-
ronto one evening recently, an editor
of Farm and Dairy listened while the
long distance telephone was in opera-
tion and orders were received for car
loads of feed from farmers' clubs at
Aulerville, in Stormont county; Port
Elgin, in Bruce county; Lucknow, in
Huron county; and Pergus, in Well-
ington county. Just before our editor en-
tered the office, orders had been re-
ceived for five car loads of corn and
four car loads of mill feed for the
Thamesford Farmers' Club, in Oxford
county. During the day a car load of
potatoes had been delivered in Lamb-
ton county, and a car of corn sold to
another club at Forest, in the same
county. The business of the company
shows that there is a great shortage of
feed in all parts of the province.

The management is finding that it
pays for local farmers' clubs, as well
as for itself, to use the long-distance
telephone freely. Prices are fluctuating
so rapidly these days that an order
sent by mail may fail to reach the of-
fice in time to have the order placed
before an advance in price goes into
effect, which often might mean more
than offset the cost of a long-distance
telephone message.

For some weeks the management
has been having difficulty in securing
as prompt deliveries as it would like,
owing to a tremendous shortage in
cars on the part of the railroads. It
seems that the restrictions on Trans-
atlantic shipping have resulted in thou-
sands of cars being piled up at Atlan-
tic seaports, awaiting ships to which
to transfer their goods. This condition
has created a shortage of cars and has
caused some annoying delays in the

delivery of supplies. The railways are
doing their utmost to improve this
condition, which it is hoped will be
only temporary.

The fact that 24 car loads of pota-
toes have been imported from New
Brunswick and sold by the company to
farmers in Ontario gives some indica-
tion of crop conditions. Up to date,
seven car loads of oats have been pur-
chased from the Grain Growers' Grain
Company of Winnipeg, one car of
which contained 8,000 bush. In return,
the Ontario company has shipped 50
car loads of Ontario apples to the
Grain Growers' Grain Company in the
West, and expects to send forward
double that number. The farmers' clubs
of Ontario have excellent reason to feel
encouraged at the prospects of the or-
ganized farmers' movement in Ontario,
and should take hold this fall and win-
ter in earnest to still further extend it.
Our Ontario farmers should equal the
success of the western farmer in this
movement. Organizers are required in
the different districts, and men who
be free to undertake this work,
and who have had some experience in
connection with their local clubs,
might write to Secretary J. J. Morris-
son, offering their services.

Fairmount Farmers' Club, Durham County

LAST year the Fairmount Farmers'
Club did between \$8,000 and \$10,
000 worth of business. This in-
cluded the handling of feeds, oils, feed-
ing groceries and many other lines.
This year a start has been made and a
car of corn and several barrels of coal
ordered.

A unique scheme is being worked in
the handling of coal oil. Some years
ago, many of the members made ar-
rangements for securing their oil in
iron drums from a company in Peter-
borough. Later, the company went out
of business, leaving the drums on their
hands. These held two or three gal-
lons more than a barrel. When coal
oil is ordered, therefore, the members
take their drums to the station, sym-
bolize the oil out of the barrels into them
the oil out of the barrels into the cen-
tral company, thus getting the refund
and being saved the labor of handling
the barrels. There may be other
clubs in the province who could put
this scheme into operation.

Help for New Ontario Fire Sufferers

FARMERS' Clubs in old Ontario
are making a generous response
to the appeal that has been made
for assistance for the members of the
Matheson Farmers' Club in New On-
tario, who were burned out in the
last summer. A description of the
Farmers' Club, was published in a re-
cent issue of Farm and Dairy.

From the secretary of the club Fern
and Dairy secured a list of the diffi-
culties and the need of assistance, with
ent families in the need of clothing. Dif-
ferent clubs were asked to look after certain
families, and are doing so splendidly.
In addition some contributions have
been received from other sources.
The Farmers' Club at Gorrie, Well-
ington county, with which Mr. John
Pritchard, President of The United
Farmers' Company, is identified, has
sent a large box of clothing for
two families. The Embro and Red
Star Farmers' Clubs in Oxford county
have forwarded four sacks of flour,
two sacks of oat meal, nine sacks of
oats, 50 jars of fruit, 12 boxes of
clothing, and have on hand about \$40

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