

# De Laval Cream Separators

are the leaders.

All others follow and follow a long ways back at that.

A De Laval Separator gives you a larger capacity and more real value for the money than any other make. A trial will convince you.

THE DE LAVAL SEPARATOR CO., 77 York St., Toronto.



## GOURLAY, WINTER & LEEMING

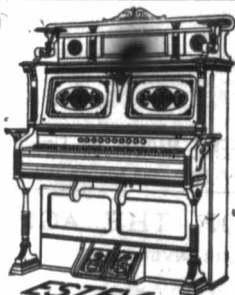
188 Yonge Street, Toronto

This Special Offer

-OF-

## ESTEY ORGANS

Is the most important we have ever offered.



We have at various times offered through our mail order department very exceptional purchasing opportunities in new organs by well-known makers. That this has been appreciated is evidenced by the growth of our business and the unvarying satisfaction of our customers. Our success has not depended on so much greater efforts, so that as a response to all the offers of this season's extraordinary business we have at last succeeded in securing for our patrons an option on an **ESTEY PIANO CABLE ORGAN** (the very finest organ known to mankind the world over), at a price not only so moderate as to be within the reach of everyone, but so much lower than is usually asked for ordinary organs by the local agents, that no lover of modest means need choose anything but an Estey.

The Details of this Estey offer are as follows:

**DESCRIPTION:** The case is in solid walnut, durable and exceedingly handsome (exactly as illustrated). The carving on panels and mirror top is very attractive, and the finish perfect. Has six octaves, C scale, eleven stops, two sets of reeds in treble and two in bass; grand organ and best reed; a gasproof.

| Dimensions          |                  |
|---------------------|------------------|
| Height.....         | 5 feet 10 inches |
| Depth.....          | 1 foot 11 inches |
| Length.....         | 4 feet 6½ inches |
| Weight (boxed)..... | 450 pounds       |

| Specifications |                 |
|----------------|-----------------|
| Base—Melodia   | Tenors—Diapason |
| Dolce          | Dulciana        |
| Viole          | Vox Jubilate    |
| Bass Coupler   | Tremble Coupler |
| 1 Forte        | 2 Forte         |
|                | Vox Humana      |

**Our Special Prices for this Superb Organ.**—On payments without interest, \$108; or for cash within thirty days, \$94.25.

**TERMS.**—\$10.00 each and \$4.00 per month; or \$15.00 cash and \$12.00 per quarter until paid, without interest.

We would prefer other terms of payment, kindly write, stating the method you prefer. Our desire is if you would prefer other terms of payment, kindly write, stating the method you prefer. Our desire is to meet your convenience.

We apply a handsome new Stool with each instrument. Every instrument safely packed without extra charge. Every instrument is fully guaranteed by The Estey Organ Co. and sold by appointment. And remember, should it not be quite satisfactory to you, you have the option of returning it and we will pay the return freight.

**GOURLAY, WINTER & LEEMING**  
188 Yonge Street, Toronto

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