

## OVERWHELMING TESTIMONY

# THE Alpha DE LAVAL SEPARATOR

### Is the Leader of Separators

#### THE WISDOM OF THINGS

In the course of time, all things come to their natural or proper adjustment. So does public opinion in matters of practical every-day life; its judgments may not be evident at first but are finally asserted in unmistakable terms.

In the choice of a cream separator, the judgment of public cpinion must be of a greater weight than in many other thing, as a disregard of its tenets, in thousands of instances, have brought—and will bring—nutterly disastrous results to the unittitated creamerynan.

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#### WHAT DO CREAMERYMEN SAY?

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Let us look around us.

In the United States, they have a National-Butter Maker? Association which has been established in 194], the annual meetings of this essentially representative body, have so grown in importance that their butter competitions are now the largest in the world. One feature of these competitions has direct bearing upon our subject. Under the rules and regulations of the contest, all competitors must make known the kind of furnishings and appliances they are using, including of course, the make or style of cream separator.

Since the organization of this Association, the butter made with the Alpha September of the contest of the state of the

а	s follow	WS.		
	1892.	Madison, Wis., Louis Brahe, Washington, Iowa	Scor	e 98
	1893.	Dubuque, Iowa, C. W. Smith, Colvin's Park, Ill	**	97
	1895	Rockford, Ill., F. C. Oltrogge, Tripoli, Iowa	4.6	98
	1896.	Cedar Rapids, Iowa, Thos. Milton, St. Paul, Minn.	**	97.82
	1897.	Owatonna, Minn., H. N. Miller, Randall, Iowa	**	98.5
	1898.	Topeka, Kas., Samuel Haugdahl, New Sweden, Minn.	**	98
	1899.	Sioux Falls, s. D., A. W. McCall, Creston Iowa	**	97

Last year, February 1900, at Lincoln, Nebraska, the three highest scores and Prize Winners were as follows: This year, at St. Paul, Minn., the two highest scores and Prize Winners were as follows:

DO NOT BE MISTAKEN-BUY THE ALPHA DE LAVAL

Α.	Lincoln, Neb. Held Feb- ruary, 1900.	St. Paul, Minn. Held 18-23. February, 1901.
Total Number of Competitors in Separator Butter	673	786
Make and Number of Separators used by Com- petitors:		
ALPHA DE LAVAL	556	668
Sharples Russian	40	37
Reed Danish	37 13	34
Springers,	13	11
Jumbo Alexandra	10	11 14 19
United States Danish Weston.	8	19
Empire	î	2
Proportion of Alpha De Laval in use as com-		_
pared to other makes with next largest number of users	14 to 1	18 to 1
Proportion of Alpha De Laval in use as com- pared to all other makes combined (each and	556 to 117	668 to 118
everyone going out of use or selling in small- er proportions every year)	82 6/10% to 17 4/10%.	85% to 15%

#### WHAT SAY YOU?

The "Wisdom of Things" is clearly asserted.
The ALPHA DE LAVAL is the Leader, and it leads at such a distance that it clearly proves itself to be the only Separator you should ever think of buying.

#### TO OUR FRIEND THE FARMER.

TO OUR FRIEND THE FARMER.

There is, in the above creamery statistics, a good deal that applies directly to the hand separator, that very useful implement, growing in favor every day as a farm helper.

With our competitors in hand separators, there is no greater joy in the camp than when they can occasionally boast of Harine beater the Adpha, which by the way they have never done and will never do with their means in sight under squial conditions. How is it that, with the same concerns in the factory separator line, "Il working tooth and nail against the Alpha, they have never been able to sell a single factory separator that could "hold its own" for a longer time than it took to make itself known.

If their factory separators are so inferior as compared to the Alpha, why should their hand separators be better.

The same reasons that work against their power separators at and as against their hand separators.

Y THE ALPHA DEE LAUATO.

CANADIAN DAIRY SUPPLY CO. 327 Commissioners Montreal

## Any 10 Packets 25<sup>c</sup>

TAKE YOUR CHOICE. BY MAIL POSTPAID. GUARANTEED FULL SIZE PACKAGES.



13. CUCUMBER, Unicago Pick-ling. 14. CUCUMBER, Long Green. 15. CUCUMBER, White Spine. 16. HERBS, Sage. 17. HERBS, Savory. 18. HERBS, Marjoram.

VEGETABLES.

ORDER SY NUMBER.

1. BEANS, Golden Wax.

2. BEET, Eclipse, round.

3. BEET, Eclipse, round.

4. BEET, Long Smooth Blood.

6. CABBAGE, Fottler's Brunsver's Scarlet.

9. CARROT, Halfs-Long Danver's Scarlet.

9. CARROT, Gen or Oxheart.

9. CARROT, Gen or Oxheart.

9. CARROT, Gen or Oxheart.

9. CARLINOWER, Early

10. CELLERY, Golden SelfBlanching.

11. DETTUCE. Nonparcil.

22. WATER MELON, Early

23. ONION, Large Red

44. CARNATION, Tixed.

45. CARROT, Halfs-Long Danver's Scarlet.

47. PARSILPY, Moss Carled.

47. PARSILPY, Moss Carled.

48. PARSILPY, Moss Carled.

49. NASTURTIUR, Talk, Tixed.

49. NASTURTIUR, Talk, Tixed.

49. NASTURTIUR, Talk, Tixed.

40. PARSILPY, Moss Carled.

40. CELLERY, Golden SelfBlanching.

11. LETTUCE. Nonparcil.

41. ALVSSUR, Sweet.

42. ASTERS, Flixed.

43. BALSAR, Tixed.

45. CARNATION, Tixed.

46. EVERLASTINGS (Helichrysum), Tixed.

47. PARSILPY, Moss Carled.

48. PARSILPY, Moss Carled.

49. NASTURTIUR, Talk, Tixed.

49. NASTURTIUR, Talk, Tixed.

49. NASTURTIUR, Talk, Tixed.

49. NASTURTIUR, Dwarf

41. ALVSSUR, Sweet.

44. CARNATION, Tixed.

45. CARDISH, CARNATION, Tixed.

46. EVERLASTINGS (Helichrysum), Tixed.

47. PARSILPY, Moss Carled.

49. NASTURTIUR, Talk, Tixed.

49. NASTURTIUR, Talk, Tixed.

49. NASTURTIUR, Dwarf

49. NASTURTIUR, Talk, Tixed.

49. NASTURTIUR, Dwarf

49. NAST 19. LETTUCE, Nonparell. 20. LETTUCE, Denver Market 21. MUSK MELON, Early Hackensack.

FLOWERS.

MONEY REFUNDED IF NOT SATISFACTORY.

WE SEND FREE with every order 1 Package New Royal Carnations (Price 20c.) and in return ask you to tell your friends of this Liberal Offer. It's not much troubble and may help us. REMIT CASH WITH ORDER.

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