

## ENORMOUS PROFITS FOR SHOE JOBBERS

Makes \$190,000 Last Year—  
\$800,000 in Seven  
Years.

A business committee should at least be businesslike when dealing with business men as the latter have little or no spare time to burn at the present time of keen competition. The board of commerce have adopted a plan of telephoning to a merchant late in the afternoon and telling him to report to them the following day. When his turn arrives to go on the witness stand, probably in the afternoon, after an idle morning, he is asked to produce from his pocket certain financial statements covering the whole of his business. He replies, as one witness did yesterday: "You only phoned me last evening to be here today. You did not state you wanted any books or documents." The witness is then told to produce certain tabulated forms on the morrow. The merchant will not only have to keep his office staff up half the night getting out the figures, but he has to look forward to losing another day from his business by order of the board of commerce. Divided authority does not tend towards good business methods. As a merchant said to The World yesterday: "If the board wish to get the sympathetic co-operation of the merchants they must not put them to these inconveniences."

The outstanding evidence of the day was given by E. C. Winlow, manager to D. D. Hawthorne & Co., boot and shoe jobbers. He showed by statements handed to the commission that his firm, of which there was only one member, made last year a profit of \$190,000, and between 1912 and 1919 the total profits had been \$800,000. Mr. Winlow protested against these figures being given out for publication as he said the firm might be condemned as profiteers. The commissioner thought the public had a right to know the figures, and added: "I think many people have to pay for a lot of luxuries, and the jobbers are one of them." Mr. Winlow thought his firm's profits were perhaps higher than other jobbers as they got a lot of business without travelers' expenses and a lot they did not pay commission on. If it was not the jobbers, declared Mr. Winlow, the small retail merchant and the small manufacturer would go out of business.

**Battering on Public.**  
The commission stated that the Hawthorne firm was the first they had got at as yet, but they hoped to deal with all those who were improperly putting expenses on the public for the necessities of life.

The Minister-Myles Company was asked to explain their increased charges. After the evidence the commissioner said he thought the company showed that the firm had no right to put a flat \$3.15 increase on a pair of boots.

L. A. Smythe of the Royal Shoe Stores said they only dealt in high-class ladies' shoes and boots. There had been an increase on these articles since 1912 of about 50 per cent. The firm put on about 40 per cent. on the cost for profit. They were bound to do this, as the fashion altered so quickly—in fact, six weeks was a long time for a fashion to last. Their highest priced shoe was \$18. They had to provide colored boots to match dresses and hose and gowns. The color of today was not the color of tomorrow, and if they had any stock left of the discarded color it was a loss. A man, say, on Parliament street, could not carry a stock of such shoes—there would not be the demand.

**Not Without Cash.**

When W. T. Fenton, of the Murray-Kay store, came to give evidence he was asked why an officer from the board sent to get books of the store was refused permission to take them away. It appeared from a subsequent explanation that the lady clerk told the officer he would take nothing away.

## Appeal for Volunteers by Citizens' Liberty League for Election Day

CONVEYANCES and scrutineers are urgently needed to assist the Citizens' Liberty League on Election Day, Monday, October 20th. The League is a purely voluntary organization and it trusts that all who are in favor of the work it is doing will come forward and volunteer assistance.

Volunteer scrutineers are needed to represent the League at each polling booth. Volunteers of motor cars and carriages are needed to carry voters to and from the polling booths.

If you are in accord with the representative men and women of the Citizens' Liberty League, and are willing to give the practical assistance needed, please communicate with the undersigned, or the Secretary of the League in your district.

Please get in touch with your local secretary to-day either by telephone or fill in the coupon below.

### Citizens' Liberty League

PROVINCIAL HEADQUARTERS  
22 College St. Phone N. 7401 97 King St. W. Phone A. 3874  
T. L. CARRUTHERS, Secretary.

To the Secretary of the Citizens' Liberty League.

Please enroll me as a scrutineer. I shall be glad to furnish conveyances.

Name.....

Address.....

Telephone.....

Ask your friends also to assist

## For the Informal Occasion

SUNDAY night supper—or when intimates drop in unexpectedly—EDDY'S Paper Serviettes are quite appropriate. They lend a certain refreshing, no-nonsense flavor to the occasion, like when you are seated on the grass, and somebody starts telling stories. And besides they save your linen serviettes—and that's an item nowadays.

Ask your dealer for a package of Eddy's Paper Serviettes today. You'll find them useful and economical.

The E. B. EDDY CO. Limited  
RUL, Canada  
Also makers of the Famous Eddy Match and Indestructible Fibers.

without paying for it. Instead of going to the manager the officer reported the matter to the board. The Murray-Kay explanation is considered by the board most satisfactory.

A. T. Digby is a jobber in shoe findings and shoes. His firm had been established in Toronto for 60 years. Last year they made a profit of \$60,000. They added onto cost of articles 25 per cent. and allowed two per cent. for cash. If the board could prove his firm were getting an unreasonable profit they were prepared to alter their methods at once.

**Alter Prices Every Week.**  
J. W. Muir, secretary of Blackford, Davies Company, wholesale shoe merchant, said they carried a stock worth \$750,000. They altered their prices every week. He thought merchants ought to be protected against publication of the figures they gave, in the same way as the minister of finance protected their yearly financial statements. He contended his firm were today selling shoes cheaper than they could be bought from the manufacturer. This was owing to a large stock taken in some time back.

Mr. Landy, who examined this witness, wanted to know if it was not possible by his firm's methods to add a third profit. The witness said it was, of course, possible, but they did not do it.

A. H. Grainger, manager of Eaton's shoe department, was a witness, but he was not asked by Colonel Price for an answer to the problem he was requested on Thursday to put before his general manager. A night's reflection often brings wisdom. Mr. Grainger said women's boots can be bought for \$4.50, which cost \$3.25, while others, which cost \$4.40, sold at \$14.

Witness explained that the style changed as rapidly as women's boots as they did in millinery.

**Public to Blame.**  
"The public is to blame largely," he explained.

NY were mere novelty lines and cost high prices. And there was a line which cost \$6.07, and the new quotation was \$9.50. It was this increase that caused the board to send for information. Boys' and children's boots had also gone up in the same proportion. Ornaments on women's slippers were increased anywhere from \$1 to \$10.

F. F. Inglis produced the auditors' statements for 1918 and 1919. He admitted that there was an increase in the cost of manufacturing of fifty per cent. on account of the change of designing. Witness will prepare statements to show why; also information regarding the proposed increase of \$2 on \$8 selling price.

Amongst the other witnesses yesterday were the managers of Murray-Kay, S. C. Parkes, J. C. Bourdreaux and Ed. Irvin.

The pork packing industry, who have requested another hearing, will be on the carpet this morning, and Judge Robson, the chairman of the commerce board, will preside at the meeting.

## STRENGTHEN TIES WITH OLD COUNTRY

Daughters of Empire Have  
Initial Big After-the-War  
Movement

Yesterday at a meeting of the Municipal Chapter, I.O.D.E., held in the Margaret Eaton School, the educational secretary, Mrs. G. H. Smith of St. Catharines, explained in detail a plan to establish throughout Canada certain educational features which will have for their object the strengthening of Canada with the empire, and the higher education of soldiers' children of the Dominion, the endeavor generally to be known as the war memorial of the Imperial Order Daughters of the Empire.

The speaker explained that for five years the I.O.D.E. had been doing educational work by placing in schools and libraries illustrations suitable for children from 5 to 15 years. These had endeared themselves so much to the children of the west that they took the stories home and translated them to the family, and the education department of Manitoba was so impressed that a room was given over to the interests of the work. The number of libraries grew to schools had now reached the 550 mark.

The larger work of the memorial, for which the sum of \$400,000 is being asked from the Daughters of the Empire of Canada, is divided into two parts, that of Canadianizing the new-comers in Canadian schools and launching a patriotic educational campaign in memory of the men and women who died in the war, and whose children are to be the sole beneficiaries of the money collected. The project is to give a university course, or its equivalent, in music and art, to the children of soldiers, sailors or the men who died from injuries received in the war, even after the armistice was signed. Secondary education in the high schools or colleges will be assisted where necessary, and this in many cases, it is believed, will be a boon to mothers with small pensions.

Provincial scholarships, one for each of the nine provinces, will be part of the comprehensive plan. These will take the shape of a post-graduate course in the universities of the old world, the intention being to make the amount for this something exceptionally handsome.

Still another part of the plan is a lecture foundation for the purpose of spreading thru Canada a knowledge of current imperial history. Lecturers will be brought from any part of the empire as is deemed desirable, this being considered an important part of the campaign to promote friendly feeling between the different countries.

A thousand schools are also to be provided with pictorial records of Canada's part in the war, orders being now given in Great Britain for 20,000 copies of originals.

**Committee is Chosen.**  
To carry on the work, a committee made up of four from every province, one of whom was to be president of the university, or, if there are two universities, one from each, the other three to be members of the I.O.D.E. The endowment will be carried on different phases of the work.

Mrs. Smith explained that the chapters of the I.O.D.E. were asked to concentrate on the work immediately, with a suggested \$250,000 for Ontario, and with Nov. 24 as the date at which returns would be in. The action being that students entitled to scholarships may profit by the fund in 1920.

Discussion followed the address, and a resolution moved by Mrs. Ramsey and seconded by Mrs. A. E. Spodermham Jr. was unanimously carried, that the plan should be accepted, ten members from the committee, together with the officers of the Municipal Chapter, to form a committee to formulate further plans.

**MASONS ELECT OFFICERS.**  
The regular convocation of Orient Chapter, Royal Arch Chapter, and last night in Riverdale Masonic Hall. The first principal ex-Comp. J. C. Bennett, president, and there was a good attendance of members. The election of officers took place and was of unanimous nature, as follows: Ex-Comp. David S. L. MacDougall, Z.; Ex-Comp. Jas. P. Schuchman, H.; A. Gibbons, J.; Ex-Comp. J. M. Malcolm, S.E.; Comp. E. J. Wright, S.N.; Comp. F. G. Russell, P.S.; V. Ex-Comp. S. P. Ward, treasurer.

**ISLAND BIG ASSET.**  
On figures reported for the last two years, Toronto Island is bringing in a profit to the city in the neighborhood of \$100,000 annually.

**WHEN YOU WAKE  
UP DRINK GLASS  
OF HOT WATER**

Wash Poisons and Toxins  
From System Before Put-  
ting Food Into Stomach.

Wash yourself on the inside before breakfast like you do on the outside. This is vastly more important because the skin pores do not absorb impurities into the blood, causing illness, while the bowel pores do.

For every ounce of food taken into the stomach, nearly a quart of waste material must be carried out of the body. If this waste is not eliminated day by day it quickly ferments and generates poisons, gas and toxins which are absorbed or sucked into the blood stream, through the lymph ducts which should suck only nourishment.

A splendid health measure is to drink before breakfast each day, a glass of hot water with a teaspoonful of limestone phosphate in it, which is a harmless way to wash these poisons from the stomach, liver, kidneys and bowels; thus cleansing, sweetening and freshening the alimentary canal before eating more food.

A quarter pound of limestone phosphate cost, but very little at the drug store, but is sufficient to make anyone an enthusiast on inside bathing.

# Will Gompers Kill Red Leadership in Labor's Ranks

As many observers see it, the calling of the steel strike at this time reveals the purpose of certain revolutionary radicals to wrest control of the American Federation of Labor from the hands of Mr. Gompers and the other moderate-minded leaders and place the Reds in the saddle, thus making it "the first gun of the industrial revolution." Senator Kenyon declares that the strike is "the first skirmish in an industrial war in the United States," and The New York Times agrees that "it is industrial war in which the leaders are radicals, social and industrial revolutionaries, while their followers are chiefly the foreign element among the steel workers, steeped in the doctrines of the class struggle and social overthrow, ignorant and easily misled." "The authority and leadership of Mr. Gompers are at stake in this strike," adds The New York Times. "He has no liking for the revolutionary element in labor; for years he has fought against it; he has known the radicals were all the time seeking to destroy him." On the other hand, Mr. Gompers, himself, defends William Z. Foster, who is said to be "the brains of the whole campaign to unionize the steel industry" and a Radical.

Don't miss reading THE LITERARY DIGEST this week—October 11th—for the news of the great steel strike, with its complete presentation of all shades of public opinion.

Other striking news articles in this number are:

## Where D'Annunzio Lands Italy

An Article Comprising Translations from Italian Newspapers, Showing the State of Feeling in Italy Over the Fiume Situation.

The Threat to Withdraw the Treaty  
Wilson vs. D'Annunzio  
Japan's "Pan-Asian Dream"  
Turkish Anxiety for the Future  
Omaha  
Czecho-Slovakia's Neighbors  
Texas as the "Home of Helium"  
Bridges Under Water  
Why a Dye Dyes  
Will the "Flu" Return?

What Starts the Forest-Fires?  
The Art of Old Doorways  
Australian Short Stories and Others  
Getting on With John Bull  
New York's New Bishop  
The Mission of the Vatican Choir  
The Religious Use of Humor  
Best of the Current Poetry  
Trade Facts From All Over the World  
Roumanians in the United States  
Personal Glimpses of Men and Events

Numerous Illustrations Including the Best of the Humorous Cartoons

## "The Digest" a Beacon to Puzzled News-Seekers

In the darkness of night, amid the quicksands and rocks that beset the coasts of the world, many a ship would be lost but for the guiding flare of the lights that the ingenuity of man has placed everywhere for the service of sailors. For the bewildered citizen, battling in the deep waters of politics in these dark days of world-wide storm and stress, urged hither and thither by the thousand contrary currents of shifting

opinion, one steady beacon shines aloft, to direct him into the calm haven of sound judgment—THE LITERARY DIGEST. This great news-magazine, unaffected by the winds or waves of opposing ideas, gathers up for you the vital substance of the world's news, using every source impartially, and makes of it an illuminating beam of world-information. Get into the circle of its radiance today and know the truth.

October 11th Number on Sale Today—All Newsdealers—10 Cents

**The Literary Digest**  
FUNK & WAGNALLS COMPANY (Publishers of the Famous NEW Standard Dictionary), NEW YORK

## ANOTHER WHACK AT ASSESSORS

Mayor Church Twits Department  
for Absence From  
Commerce Board.

Mayor Church takes another whack at the assessment department in another communication issued yesterday afternoon.

"At the opening of the present sittings of the board of commerce, I sent in word to your department that I would like you to represent the city during these sessions, and also the legal department, but note this is not being done. How is it your department is not represented there, so as to check up the information?"

"I wrote you some time ago to let me have a list of your assessors; who recommended them, and their qualifications for their duties. Accountants should be put to work and appeals should have been taken wholesale by the department. You have a very large staff of officials in your employ, who should not have allowed the department to have been played with. What appeals have you taken, or investigations made to safeguard the city?"

**For Court to Decide.**  
"The evidence before the board of commerce just illustrates what I have been for three years pointing out to you, that you should not decide points of law yourself, but put the assessments so large that appeals can be taken to the court judge and the facts brought out on oath and if the law is wrong it can be changed. You should let the court judge decide the law and not yourself."

"I think, in view of the evidence before the board of commerce, you should adopt the policy of the Dominion government in their finance department, and prosecute those who have made false affidavits as to their income. There is no use allowing the city to be taken in by proper taxation from this source, and the city should not be asleep in the matter."

**BISHOP WILL PREACH.**

The Bishop of Toronto will preach the thanksgiving sermon in St. Al-ban's Cathedral on Sunday morning, and institute and induct the Rev. R. W. W. Allen as rector of Christ Church, Brampton, in the evening.

## POSITIONS FOR DOCTORS

Appointments to New Provincial Public Laboratory and as District Health Officer.

Dr. N. O. Thomas, R. H. M. D., a returned soldier of St. Thomas, has been appointed director of the provincial board of health's new public laboratory at Fort William. He is a fully qualified bacteriologist and the laboratory at Fort William will afford provision for every diagnosis in public health work in the western portion of the province. Other public health laboratories are already established at Toronto, Kingston and London.

Colonel Dr. Frederick Guest, M. D., of St. Thomas, who was overseas during the whole period of the war has been appointed district officer of health in district No. 1, a position rendered vacant by the death overseas of Major D. B. Bentley, of Sarnia. Dr. Guest's headquarters will be in London, and he will have charge of six counties, viz., Essex, Kent, Lambton, Norfolk, Middlesex and Elgin.

## BRANTFORD MAYOR BACKS SIR ADAM

Declares Ontario Labor Stands  
Solidly Behind Hydro-  
Electric Chief.

"Labor in Ontario, without exception, stands solidly behind Sir Adam Beck and his Hydro-Electric projects," declared Mayor McBride, mayor of Brantford, and a member of the central executive of the Independent Labor party, in the course of a statement which he has given out for publication.

"I observe," adds Mr. McBride, "that a so-called labor candidate named Bush is to be put up in London to oppose Sir Adam. Mr. Bush has no connection whatever with any labor organization that I know of. It was the express wish of the central executive of the I. L. P. that labor should not oppose Sir Adam Beck in London, for they fully appreciate that his

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whole lifework has been to the particular advantage of the common people. As far as I am concerned, I am prepared to go to London to back up labor's attitude in support of Sir Adam Beck."

**NO "FLU" CASES.**

"There have been no cases of influenza reported to the department this autumn," says Dr. C. J. Hastings, medical officer of health. "The department has taken every precaution to prevent a recurrence."

### McClary's Sunshine Furnace

WOULD you experiment with such an important thing as the heating of your home?

It is a job for experts. The comfort of your home for years depends on it.

You can call on us to sell you not merely a furnace, but COMFORT—guaranteed.

McClary's heating engineers will advise you and plan your heating system, without charge.

Ask about the LITTLE DRAFTSMAN that turns on the drafts and regulates them automatically.

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