

modern requirements as regards speed, accuracy, etc; also see that the cushion is made of pure rubber, and not of a material cheapened by adulteration, and therefore less durable.

2. Examine the cloth at the time of purchasing, and see that you get genuine Simonis. If you are not a judge of cloth, all the more reason why you should buy only of reliable and trustworthy parties.

3. Do not be satisfied with hard ivory balls when you have to pay for soft Zanzibar ivory.

4. Demand a guarantee that the lumber of which the table is constructed is thoroughly seasoned.

5. In the matter of good varnishing and a durable finish you must rely upon the responsibility and experience of the manufacturer—that he uses the best varnish, and that it has proper time to dry, so that the finish will stand all the extremes of dryness and dampness, heat and cold. Therefore you should examine the stock of tables on hand in the factory, in order to ascertain whether it is such as to warrant the belief that the tables are not rushed through.

6. For thorough workmanship you can only trust to the complete machinery in the factory, and to the experience of the manufacturer and the help employed.

7. When all these points have been carefully noted the purchaser is in a position to judge for himself whether he is getting the best goods to be had for the money.