

BIBLIOGRAPHY ON COUNTERTRADE

- American Management Association "Barter - Countertrade: Alternative Forms of Financing", Conference: February 25-26, 1980, Chicago, Illinois.
- Barclay, D. "U.S.S.R.: The Role of Compensation Arrangements in Trade with the West" in "Soviet Economy in a Time of Change"; in a Compendium of Papers Submitted to the Joint Economic Committee, Congress of the United States, October 10, 1979.
- Business America "The Role of Countertrade in China's Economic Development". April 21, 1980.
- "Countertrade Gains Popularity as International Trade Tool". July 14, 1980.
- Business and Eastern Europe "Reluctant Trading Houses for Countertrade Operations". September 30, 1979
- "Avoiding Some Pitfalls in Countertrade Contracts". July 25, 1980
- "Yugoslav Trends in Countertrade". July 25, 1980
- "Developments in Countertrade: Romania". June 17, 1977
- "Developments in Countertrade: Hungary". June 24, 1977
- "Developments in Countertrade: Bulgaria". July 1, 1977
- "Developments in Countertrade: G.D.R.". July 8, 1977
- "Developments in Countertrade: Poland". July 15, 1977
- "Developments in Countertrade: Czechoslovakia". July 22, 1977.
- "Developments in Countertrade: Soviet Union". August 5, 1977
- "Building Countertrade Into Long-Range Planning". February 11, 1977
- "Dealing with Initial Countertrade Requests". November 30, December 7, 1979
- "Deciphering the Yugoslav Countertrade System". August 4, 1978
- "Yugoslav Countertrade: Some Practical Problems". August 11, 1978
- "Developments in Countertrade: Yugoslavia". June 10, 1977
- "Countertrade Dilemma: What Type of Product List". February 8, 1980
- "CT Woes: Trading House vs. Do-It-Alone Approach". July 6, 1979
- "Making Countertrade Goods More Saleable". November 10, 1978
- "The Role of Trading Houses, EE Attitudes Changing". May 27, 1977
- "How a Swedish Company Handles Counterpurchase Deals". February 25, 1977