

- Historical data shows that approximately 50% of the equipment was purchased in the USA, and since the main suppliers have not changed, it is reasonable to estimate that in the future half of the equipment will also be purchased from the United States.

- A significant part of future purchases/investment correspond to complete plants (the Andacollo copper concentrator, El Teniente's sulfuric acid plant, Chagres flash furnace, Escondida's Sx-Ew plant, etc.) and heavy equipment such as trucks, loaders, shovels and others. On the other hand, smaller equipment such as instruments and replacement parts can also reach a significant figure.

Concerned with the need to further develop the mining sector the government is promoting the development of Chile's mining industry in two directions. On the one hand, incorporating value added to the mineral products exported (example: exporting refined copper and not concentrate) and on the other, develop the industry that manufactures equipment and supplies services to the mining sector with a view also to developing the export market, as it is already done into some Latin American countries on a small scale. The government views very positively the integration of foreign and local companies in order achieve this goal.

Finally, this study identified a total of approximately of 500 suppliers of goods and services to the mining industry with knowledge and experience in their field (there are many more suppliers). The study groups these companies by specialty, provides their name, address, etc. and makes an estimate on the volume of business that they do. In qualitative terms the volume of engineering services is particularly noteworthy, since it makes it possible for foreign companies to subcontract a significant part of their services in the local market; on the other hand, an effort to export engineering services to other Latin American countries has already started.