TABLE 1 AIDED AWARENESS OF AJITSUKE KAZUNOKO

| | PRINCIPLE* <u>SHOPPER</u> % | AIDED** <u>AWARE</u> % |
|------------------------------|-----------------------------------|------------------------------|
| <u>SEX</u> | | |
| MALE | _22 | 62 |
| FEMALE | 90 | 78 |
| AGE | | |
| 20 - 29 | 56 | 60 |
| 30 - 39 | 63 | 77 |
| 40 - 49 | 66 | 78 |
| 50 - 59 | 56 | 82 |
| 60 & OVER | 46 | 70 |
| EDUCATION | | |
| GRADUATED MIDDLE SCHOOL | 53 | 77 |
| GRADUATED HIGH SCHOOL | 63 | 76 |
| GRADUATED COLLEGE/UNIVERSITY | 50 | 67 |
| <u>OCCUPATION</u> | | |
| SELF-EMPLOYED | 28 | 78 |
| FAMILY WORKER | 84 | 75 |
| EXECUTIVE/PROFESSIONAL | 28 | 80 |
| GENERAL WHITE COLLAR | 48 | 67 |
| BLUE COLLAR | _54 | 71 |
| HOUSEWIFE | 98 | 81 |
| OTHER | 34 | 62 |
| HOUSEHOLD INCOME | | |
| LESS THAN ¥2 MILLION | 67 | 63 |
| ¥2 - 3.9 MILLION | 57 | 73 |
| ¥4 - 5.9 MILLION | 56 | 74 |
| ¥6 - 7.9 MILLION | 60 | 82 |
| ¥8 - 9.9 MILLION | 57 | 75 |
| ¥10 MILLION AND OVER | 46 | 82 |

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