REPORT 4 88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 340-AMMAN

014-EDUCATION, MEDICAL, HEALTH PROD SYRIA

FLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

PHARMACEUTICALS, BIOTECHNOLOGY

ASSISTANCE TO IBN-WALID SCIENTIFIC OFFICE IN EFFORTS TO INTRODUCE CDN PHARMACEUTICAL PRODUCTS TO PHARMEX, THE SYRIAN STATE AGENCY MANDATED TO IMPORT SUCH ITEMS.

DN-GDING CONTRACTUAL AGREEMENTS BETWEEN ACCC OF CANADA AND SYRIAN SCIENTIFIC RESEARCH COUNCIL (SSRC) FOR TRAINING OF LOCAL PERSON-NEL IN CANADA.

ASSESSMENT OF MARKET POTENTIAL FOR PRODUCTS MANUFACTURED BY CON-NAUGHT LABORATORIES OF TORONTO (INSULIN TREATMENTS, INNOCULATIONS AND BILOGICAL REAGENTS)

FOLLOW-UP BY ACCC OF CURRENT ACTIVITIES WITH SSCR IN HOPES OF AWARD OF CONTRACT FOR PHASE II OF TRAINING PROGRAMME REQUIREMENTS ANTICIPATED RESULTS:

REGISTRATION & CERTIFICATION FOR CDN SUPPLI-ERS IN ORDER TO FACILITATE PARTICIPATION IN PHARMEX TENDERS.

4 OR 5 SYRIAN CANDIDATES TO BE TRAINED AT CDN UNIVERSITIES IN 1987.

REFERAL TO CONNAUGHT OF LOCAL AGENTS IN ORDER TO COMMENCE PRODUCT CERTIFICATION AND REGIS-TRATION.

ACCC CONTRACT FOR WORK IN-SYRIA FOR ON-SITE CURRICULUM DEVELOPMENT OF SSCR TECHNICAL TRAINING PROGRAMMES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ----

QUARTER: 2 -----

QUARTER: 3 ASSISTANCE TO ACC IN MARKETING OF CDN COMMUNITY COLLEGE TRAINING PROGRAMS TO SYRIAN SCIENTIFIC RESEARCH COUNCIL.

QUARTER: 4 ASSISTANCE TO IBN EL WALID SCIENTIFIC OFFICE IN PROMOTION AND MARKETING OF CON PHARMACEUTICAL PRODUCTS TO PHARMEX, THE SYRIAN STATE AGENCY FOR IMPORTATION OF HUMAN AND VETERINARY DRUG PRODUCTS.

QUARTERLY RESULTS REPORTED:

SELECTION BY SSRC OF COMMUNITY COLLEGE PROGRAMS AT BCIT, MOHAWK, HUMBER & ALGONGUIN COLLEGES IN CDA FOR TRAINING OF 5 SENIOR TECHNICIANS IN COMPUTER SCIENCES.

RELEASE OF FIRST L/C FROM 1986 SALES BY IBN EL WALID OF CON VETERINARY PHARMACEUTICAL PRODUCTS TO PHARMEX. ADDITIONAL FOREIGN EXCHANGE SHOULD BECOME AVAILABLE FOR FULL ORDER OF OVER \$ 600K