

Rennie's Fall Bulbs



SHORT LIST OF PRICES.

Hyacinths, best named, any color, each	13c
Tulips, mixed colors, per doz.	25c
Daffodils, Von Sion, per doz.	40c
Narcissus, Paper White, per doz.	40c
Roman Hyacinths, White, Pink or Blue, 3 for	10c
Chinese Lilies, 3 for	25c
Easter Lilies, each	15c
Freesias, mammoth size, per doz.	30c
Oxalis Bermuda Buttercup, per doz.	35c
Collection "C" for the house, 38 bulbs	50c

For a more complete list Drop a Card for our BULB CATALOGUE, and it will be sent you by return mail.

Wm. Rennie Co. Ltd.,
394 PORTAGE AVENUE, WINNIPEG

In an age of wonders
'Camp' ably holds its own.

CAMP

COFFEE

When you think of its delicious flavour, when you know how quickly it can be prepared, when you've noted that it never, never wastes, can you wonder 'Camp's' as popular as it is.

Fly to your Grocer for a bottle to-day

Sole Proprietors—R. Paterson & Sons, Ltd.,
Coffee Specialists, Glasgow.

NOTICE THE NAME

Clark's

There's no place like home, and there's no prepared Meats like Clark's.

You who have eaten Clark's delectable Prepared Foods know what quality is.

You also know that every can is an aid to economy, because there is absolutely no waste, and practically no time required to turn Clark's Delicious Preparations into appetizing and nourishing repasts.

Get the habit of keeping some of the following in reserve:

Beef Steak and Onions	Pate de Foie
Stewed Ox Tail	Irish Stew
Minced Collops	Jellied Veal
Stewed Kidney	Loaf Meats

"Chateau" Brand Concentrated Soups.

W. CLARK—MONTREAL
Manufacturer of the Celebrated PORK and BEANS.

The Seamy Sides of London.

By Joseph Buck.

"The Bill-Bunger."



O the Canadian born who has never visited the old country, the industrial conditions of life there, especially those prevailing in the large crowded centres of population, appear somewhat paradoxical. He has heard of the immense wealth of Great Britain, which hearsay he accepts with wonder, the truth being amply testified by the almost eager readiness with which all sound Canadian enterprises are financed there. It is difficult for an outsider to appreciate that in a country which annually makes such large foreign and colonial investments with its surplus savings (for in Canada alone no less than 81 per cent. of the total industrial and municipal bonds offered last year were taken up in Great Britain with a total approximate sum of two hundred and fifteen million dollars) should contain, as it does, such a large number of able bodied and not necessarily unworthy people who have to adopt, under circumstances that compel them, some of the strangest of strange occupations, in order to obtain a scanty and irregular supply of the barest necessities of life.

the supervision of the delivery work generally earn quite respectable incomes, because it is necessary that they should in their way be something of the nature of experts.

The first essential of a good delivery agent is that he should possess a most extensive and peculiar knowledge of the district in which an advertising campaign is to take place. He must also have made himself familiar with the best and most convenient route for reaching same, and know the approximate rental value of the houses in each road, in order that he may be able to roughly gauge the position in life of each occupant.

This last information is, of course, most important and is only to be obtained by carefully going over the ground and making a personal inspection. The street directories are by themselves of but little assistance, because although these give the names of the houses and their residents the former are often most misleading as to their status. In London, the buildings being very crowded, sometimes two or more distinct classes of dwellings appear in the same road, the poorer class houses having frequently very high sounding names; for instance, "Grosvenor Mansions, Chelsea" appearing in the direc-



View of C.N.R. Coal Docks, Port Arthur.

There a large percentage of the total population are moreover in addition to another class who, working hard and regularly, were estimated by the late Sir Henry Campbell Bannerman as numbering not less than ten millions and whom he graphically described as "living constantly on the border line of starvation."

Although it certainly does seem strange that this most unsatisfactory state of things should exist to-day in the wealthiest country in the world, the unpleasant fact, however, remains—it does exist and in spite of the many schemes that are constantly being brought forward by political parties, by philanthropical societies and by benevolent individuals to remove the great social evil in London at least, things do not grow appreciably better.

Of all the many and varied callings of the "down and out" London not the least arduous and precarious is that of the "Bill Bungler."

It may be here explained that "Bill Bungling" is a slang London term for carrying round and delivering from door to door the immense number of circulars and handbills so extensively used by the London shop-keepers and others to advertise their wares.

This work is contracted for by the numerous advertising agencies, at whose offices the bills or circulars are severally or collectively, according to the arrangement made, designed, folded, placed in envelopes, or otherwise got ready for a house-to-house distribution in a suitable neighborhood.

The men who arrange and undertake

tory of that district might, when visited, prove to be a most elaborate block of magnificently equipped, highly rented flats, or on the other hand be but a number of small, weekly tenements occupied by working people.

Now it is obvious that an expensively got up booklet, drawing attention to the merits of, let us say, a high-class grand piano, would be absolutely wasted if left at the homes of the latter class, and it would be equally useless, from a business point of view, to thrust in the letter box of an expensive residence a cheap throw-away hand bill informing the public that Jones, the cheapest cash butcher in the district, was offering a consignment of frozen mutton at "unheard of prices." The astute advertising agent knows that it is only by satisfactory results that he can hope to obtain the continued patronage of his trading client and so he is careful to only entrust the supervision of the delivery "arrangements to a man whom he knows to possess the necessary experience and who can be thoroughly relied upon. Huge office cabinets, prepared and kept up at great expense, containing particulars as to the position in life and names of residents in every district, are, of course, part of an advertising agent's equipment. But so thorough and complete is the knowledge of the delivery contractor that generally he can give the agent, off-hand, a very near estimate as to the number that can be "got out" of a certain district with any advertising matter, concerning it may be such widely diverse articles as range from an automobile to a patent pill.