

**Responses to Public Consultations on Canada - Central America Free Trade Negotiations
January - February 2001**

Volume I

**Réponses aux consultations publiques en vue des négociations de libre-échange Canada - Amérique centrale
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34	El Correo (Canada Post Int'l. Ltd.) Mr. Rolf Bischoff Postal Affairs Consultant Guatemala	Jan 31. 2001	Consulting	For	Objectives: FTA should allow Canadian companies to enter CA4 market with less restraints, tariffs and complications for investment and trade in goods and services. Obtain a fair deal for both Parties including clear rules and a neutral arbitrator. Priorities: Closely examine existing laws and practices which impact business and investment such as customs procedures and regulations; property laws (patents, trademarks, IP, real estate); banking system and economic policies; and tax laws. Concerns: Widespread corruption at all levels of government and private sector; vulnerability to government/political intervention as new governments may not always honour contracts of previous government; ineffective justice system with a very high crime rate; high level of poverty and illiteracy; and cultural differences in business practices and administration.
35	Electro-Federation Canada Mr. Doug Baldwin President and CEO Mississauga ON	30 Jan. 2001	Association/ Electronics & communication	For	<i>(General)</i> - Members support FTAs in the Americas. - Have no objections or advice at the moment.