

OTHER INDUSTRIES

Throughout the research process, several companies that were not classified within chosen sectors expressed an interest in wastewater goods and services. The information obtained from interviews with these companies is presented on the following pages.

The companies represent a variety of industries, including:

- hotels and tourist development;
- iron and steel companies; and
- tanneries and leather factories.

GRUPO SIDEK

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Grupo Sidek is one of the largest industrial groups located in the Guadalajara area. 1991 sales totalled over \$CDN 550 million. The group runs four distinct divisions: iron and steel, hotels and tourism development, ship repairs, and financial services. It is primarily the first three areas have indicated some interest in wastewater treatment.

In total, Sidek group encompasses approximately 70 different companies. While each unit has input into environmental investment decisions, vendors will wish to approach Oscar Cervera, group environmental coordinator, at the above address.

The following is a list of general opportunity areas within the group. In many cases, water management (wastewater treatment, recycling, consumption reduction, etc.) technology has already been installed. Nevertheless, the company is extremely interested in updating purchases. As a result, most purchases will focus on advanced technology systems.

Grupo Sidek Opportunities

	Location	Company Name	Potential Opportunity
Iron and steel foundries:	Guadalajara	Cía. Siderugica de Guadalajara	Removal of greases, oils, and emulsions in recycled water that is used for equipment cooling; removal of iron oxide particles found in the above systems; pretreatment to reduce calcium and magnesium content in water
SIDEK runs two such facilities. Capacity of both mills is approximately 430,000 tons per year.	Mexicali	Cía. Siderugica de California	
Aluminum production facilities:			Treatment system for waters used in galvanizing, chroming, and other processes; waters need to be recycled and cleaned (to point where they can be legally discharged) and have solid and mud content removed
Dry dock facilities:	Variety of facilities along the Pacific coast	Industria Naval de California, SA de CV Industria Naval de Mazatlán, SA de CV	Waters need to be treated to remove high levels of oil emulsions, suspended oils and greases, and paint residues
Tourism development:	Grupo Sidek is the largest developer of tourism facilities in Mexico. A wide variety of mega-projects have been implemented throughout the country	Numerous	Systems for treatment of sanitation and service waters from hotels and restaurants; recycling systems to reuse water for irrigation purposes