REPT4D 90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :639-LIMA

SECTOR :010-MINE, METAL, MINERAL PROD & SRV

PERU

PLANNING:

ANTICIPATED RESULTS:

SUB-SECTOR: EQUIPMENT AND MACHINERY

EVALUATION OF WORLD BANK MINING LINE OF CREDIT TO BOLIVIA \$ 4 MILLION IN SALES

ACTIVITIES PROPOSED IN POST PLAN:

CAPITALIZE ON NEW MINING INVESTMENTS IN BOLIVIA \$ 8 MILLION SALES

COLL W/PERUVIAN MINING SECT & CIDA W/REGARD TO CREDIT FACIL. \$ 14 MILLION SALES

PROG OF INFO DISTRIBUTION THROUGH SPECIALIZED PUBLICATIONS CIRCULATION 1000 KEY INDUSTRY REPS

MAILING CAMP TO DISTRIB NEW EDITION OF CON MINING EQPT/SERV. DISTRIBUTION TO 400 KEY MGMT, PLANNERS; BUYERS

MINI-SEM FOR SMALL IND GROUPS IN CONJ W/CDN BUSINESS TRAVEL IMPROVED PRODUCT KNOWLEDGE BY PERUVIAN INDUSTRY

PREPARE REPORT/ANALYSIS OF BOLIVIAN MINING SECT & POSSIBIL. INFORM CDN SUPPLIERS OF MARKET POTENTIAL

COLL WITH CDN PRIV SECT ON INVEST SEM FOR CDN FIN/MEDIA REPS SECTOR INCREASE CDN AWARENESS OF DEVELOPMENTS IN BOLIVIA MINING

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 Prepare report/analysis of Bolivian mining sector

QUARTER: 2 -Mintec planning; ongoing trade development activities.

QUARTER: 3 -----

QUARTER: 4 -----

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QUARTERLY RESULTS REPORTED:

-Draft report being finalized - Initial contact to Mintec 89 potential participants - Initial planning meeting with Golden Star Resources for investment seminar - Provide story line/editorial & photo material for article on Golden Star

-Patron of 1989 graduation mining eng class. -9 Peruvian attendees at Mintec 89 - Tintaya mission (2) to Cda - Centromin/Simsa mission(13) to Cda. - Update/distribute Peru mining report -8 Bolivian attendees at Mintec