

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :635-BRASILIA

003-GRAINS AND OILSEEDS  
BRAZIL

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

FOCUSSED & SUSTAINED LOBBYING VIS-A-VIS MFA, MINISTRY OF FINANCE  
SUNAB, MINISTRY OF AGRICULTURE, JUNTA DO TRIGO RE VALUE TO BRAZIL  
OF LONG-TERM GUARANTEED WHEAT SUPPLIES FROM CANADA.

SIGNING OF NEW LONG-TERM WHEAT AGREEMENT IN  
1988 OF \$450,000,000.

SPAR PROPOSAL TO DEVELOP LOW COST/LOW CAPACITY EARTH TERMINAL IN  
COOPERATION WITH BRAZILIAN INDUSTRY.

IMPORTANT NEW PRODUCT DEVELOPMENT FOR SPAR &  
SIGNIFICANT SALES IN BRAZIL & THIRD MARKET OF  
\$20,000,000.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----