

REPT4D
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :437-LONDON

004-DEFENCE PROGRAMS, PRODUCTS, SERV
UNITED KINGDOM

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

FOLLOW UP TO MINE COUNTER MEASURES MISSION
PROMOTION OF JOINT VENTURES BETWEEN CDN & UK MCM COMPANIES

TO PURSUE UK AND THIRD COUNTRY MARKETS

FOLLOW UP TO FARNBOROUGH INTERNATIONAL 88
PROMOTION OF CDN AEROSPACE PRODUCTS AND COMPANIES TO UK MOD

AND UK INDUSTRY

CDA/UK RDP STEERING COMMITTEE APRIL 89
I.D. OF COOPERATIVE DEFENCE DEVELOPMENT PROJECTS BETWEEN

CDA & UK

CDN INDUSTRIAL BRIEFINGS TO UK MOD AT CDA HOUSE
IN DEPTH EXPOSURE OF UK MOD OPERATIONAL AND REQUIREMENTS

PERSONNEL TO CDN NICHE CAPABILITIES

PARIS AIRSHOW JUNE 89
PROMOTION OF CDN PARTICIPATION IN AEROSPACE JOINT VENTURE



TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Participation in Hitec 89 and Paris Airshow 89.
Continuing promotion of Cdn high technology
companies to UK MOD at High Commission.

BA order for 20 Regional Jets from Canadair
worth C\$350 m; Bombardier acquisition of Shorts
for C\$60 m with UK govt assistance \$1.5 b; Indal
company promos at HiCom.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----