

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
 ACTIVITY REPORT  
 FOR 2ND QUARTER OF 1986 (862)

Summary for SUB-REGION: EUROPE WEST

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	11.0	0.0	22.1	0.0	13.59	3873 (Enquires)
from Territory	5.7	0.0	16.0	0.0	8.93	3764 (Enquires)
B. Export Promotion Projects and Events	6.0	0.0	4.9	0.0	4.41	1584 (Projects/Events)
C. Other Trade Development Activities	10.4	0.0	9.4	0.0	8.01	
D. Promotional Projects	8.3	0.0	9.1	0.0	7.03	530 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	3.7	0.0	1.2	0.0	1.94	334 (Enquiries)
from Territory	5.4	0.0	4.4	0.0	3.95	652 (Enquiries)
F. Service to Government						
External Affairs	8.8	0.0	4.2	0.0	5.17	432 (Reports)
OGDs, Provinces, ETC	5.4	0.0	3.8	0.0	3.70	604 (Contacts)
G. Administration						
Program Management	12.3	0.0	3.5	0.0	6.26	
Leave, Professional Dev.	17.6	0.0	18.9	0.0	14.78	
Total TID Program	94.6	0.0	97.5	0.0	77.77	
H. Other Programs	5.5	0.0	2.5	0.0	3.23	

Trade Officers: 81

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS