

Doing Business with the U.S. Government — The GSA Way

The General Services Administration (GSA) procures goods and services on behalf of the U.S. federal government. One part of the GSA, the Federal Supply Service (FSS), creates purchasing vehicles known as GSA schedules from which government agencies can buy goods and services. GSA schedules are similar to Master Standing Offers used by Public Works and Government Services Canada.

In the September 1, 1998, issue of *CanadExport*, "continuous" or "continuous open season" contracts were described. These are GSA schedules that allow vendors to be added at any time. In addition to the five notices published on September 1, the following procurement notifications are also "continuous."

Schedule Identification: 61

Description: Generators
 Estimated Value: US\$51,000,000 - US\$62,000,000
 Contract Period: FY98
 Procurement Method: Multiple award schedule
 Contact: Dwight Young
 Tel.: (817) 978-8372
 Fax: (817) 978-8634

Schedule Identification: 78

Description: Athletic and recreational equipment
 Estimated Value: US\$154,000,000 - US\$188,000,000
 Contract Period: FY98
 Procurement Method: Multiple award schedule
 Contact: Kellie Stoker
 Tel.: (817) 978-8655
 Fax: (817) 978-8672

Schedule Identification: 63

Description: Miscellaneous alarm and signal systems
 Estimated Value: US\$132,000,000 - US\$145,000,000
 Contract Period: FY98
 Procurement Method: Multiple award schedule
 Contact: Alan Searsy
 Tel.: (817) 978-8370
 Fax: (817) 978-8634

Schedule Identification: 2320

Description: Wheel and track vehicles
 Estimated Value: US\$18,000,000 - US\$22,000,000
 Contract Period: FY98
 Procurement Method: Multiple award schedule
 Contact: Alan Searsy
 Tel.: (817) 978-8370
 Fax: (817) 978-8634

Schedule Identification: 77

Description: Audio and video equipment
 Estimated Value: US\$13,000,000 - US\$15,000,000
 Contract Period: FY98
 Procurement Method: Multiple award schedule
 Contact: Rita Hatley
 Tel.: (817) 978-8651
 Fax: (817) 978-8672

Schedule Identification: 7920

Description: Cleaning equipment and supplies
 Estimated Value: US\$64,000,000 - US\$78,000,000
 Contract Period: FY98
 Procurement Method: Multiple award schedule
 Contact: Mark Brady
 Tel.: (817) 978-3711
 Fax: (817) 978-8672

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