

FANCY GOODS AND NOVELTIES.

WHOLESALE TRADE in Christmas fancy goods and toys is at its height, and leading houses report that only by straining every effort are they able to cope with the big increase of trade this season. This enormous demand has been anticipated by the wholesale houses, however, and exceptionally large purchases have been secured to meet the numerous orders. Retail merchants are warned to secure their orders early, while the range of stock is complete and of such variety.

The new Nerlich catalogue of holiday fancy goods, toys and dolls is one of the most complete ever published in Canada. It contains 220 pages, over 1,500 cuts and lists nearly 4,000 lines of the newest and most salable fancy goods, toys, dolls, novelties, fancy china, toilet sundries, pipes, etc. A post card to Nerlich & Co. will bring a copy of this fine catalogue to any dealer. One of the exceptional features regarding this catalogue is the introduction of the line of chinaware, which hitherto has been considered by dealers in fancy goods as being impossible to present with advantage. Mr. Nerlich has expended much money to secure the requisite cuts, etc., and must be congratulated on the result of this innovation.

BROWN BROS., LIMITED.

The Brown Bros., Limited, are showing, as heretofore, an exceptionally fine line of leather goods, all of their own make. Remember, "made in Canada." In comparison with imported lines they compare very favorably, indeed.

They have just issued a neat catalogue illustrating their lines, and they will be pleased to mail a copy to anyone asking for same.

A few of their newest and most taking lines are wrist bags and chatelaine bags. The finish of these goods, the quality of leather and the style of fittings used, are, in the estimation of those who consider themselves judges, second to none. The Brown Bros. line of wrist bags and chatelaine bags are certainly a credit to Canadian workmanship. Anyone in the trade who desires good quality and good value, which is a profit-bringer, should see the Brown Bros.' goods first. They also make, as in the past, a complete line of fancy leather goods suitable for holiday trade.

The trade are invited to write for a catalogue and order promptly as Brown Bros., although well crowded with orders, are able to take care of a few more yet.

ONE HUNDRED GAMES.

A list of nearly 100 games, retailing at prices from 5c. to \$3.00 each, is such a list as the Copp, Clark Co., Limited, are mailing the trade. This house manufacture all the different games on this list, and the combined output each season is enormous and ever increasing. Every Fall new games are added, as there is a demand for something different. This year the new games are "Trades," "Jewels" and "Under the Union Jack," retailing at 25c.

All new games are tested, and their merits as a medium of fun and entertainment demonstrated before being published. A game that outsells all others is "Parchesi"; it is

probably the best game, and has the largest sale of any game on the list. No home is complete without "Parchesi," as all members of the family become interested in this game. A new 25c. edition has just been issued, making it the largest game for a popular price obtainable.

A complete range of table tennis is put up by this firm. They designate their line as "Indoor Tennis." These retail from 25c. to \$3 per set. Wood bats, parchment and vellum racquets, posts, nets and balls may also be had separately.

PLAYING CARDS FROM THREE COUNTRIES.

The Copp, Clark Co., Limited, stock of playing cards is now very complete with the best lines from Canadian, American and English factories. This is the season of the year when dealers replenish their stocks to meet the demand of the card-playing public, and this house should not be passed by when purchasing supplies. They have splendid lines ranging from 40c. to \$4.80 per dozen.

A complete range of all the Congress backs may be had, also the king and queen cards of the Congress "Regal" series. The new backs of this series are the Prince of Wales and Princess of Wales. A new 25c. card is the Motor Cycle in a great variety of designs. This is an ideal one for the game of whist, and is now used in preference to any other by the Toronto Whist Club. We predict a large sale for this card for use at parties during the coming season. This card may also be had with gilt edge.

A beautiful card, and one that appeals to our patriotic natures, is the "National" series, with backs of Irish, English and Scotch designs, and a very beautiful design of Canadian character, showing the Canadian coat of arms with a border of flags and maple leaves in gilt and color, making a very striking and showy card. These are gilt edged in neat telescope cloth cases; price, \$4.20 per dozen.

The "Picturesque" series is the same class of card with landscape and old mill backs. Two new toy, or small size, cards are shown, called the miniature card; size $1\frac{1}{4} \times 1\frac{1}{4}$ " retail at 10c., size $1\frac{1}{4} \times 2\frac{1}{4}$ " at 25c. These cards are perfect in every respect, and as useful for playing with as those of the larger size.

Send for list of playing cards with special quotations for quantities.

CORRUGATED TABLE TENNIS BAT.

The popular table tennis bat is now made of wood, corrugated. This bat, it is said, will generally supersede those covered with sandpaper, leather, cork, etc. The corrugated surface seems to overcome all the difficulties found with a plain wooden bat, making the play much surer and faster.

All the uncovered wooden bats in table tennis sets sold by Buntin, Gillies & Co., Hamilton, are corrugated, unless otherwise ordered.

The Wallace whist tray is used by the Toronto Whist Club and many other well-known whist clubs throughout Canada. This stamps it as being the correct tray to be used for the duplicate method of playing whist. It is said that dealers can handle this board at a larger profit and retail it cheaper than any other board on the market. It is identical in construction with the best American boards, and superior, if anything, in finish. The price to the trade of the board is \$2.25 per dozen, and it is to be obtained from The Copp, Clark Co., Limited.