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Hon. Pres.—James Bower · Red Deer President—W. J. Tregillus · Calgary Vice-Presidents—First, D. W. Warner, Edmonton; Second, James Speakman, Penhold; Third, E. Carswell, Red Deer; Fourth, Rice Sheppard, Strathcona.

Hon. Sec.—E. J. Fream - Calgary
Sec.-Treas.—P. P. Woodbridge - Calgary

#### FINANCING AT VICTORIA

Another very interesting report has been sent in by E. A., Fisher-Smith; Secretary of Victoria Union, No. 500. This report is well worth reading carefully, particularly in regard to the way in which this union overcame the difficulty of financing their carload lot purchasing ideas. Mr. Fisher-Smith says:

"I have not reported sooner, having nothing of importance to report. We disposed of one car of have recently disposed of one car of binder twine, co-operating with the Part ridge Hills Union, 36,400 lbs. in all. This twine cost the members \$16.80 per 100 lbs. cash, or \$11.30 per 100 lbs. where notes were given. The agent in town handling the same twine charged \$13 cash, and \$14 on time. A great many settlers in our district desirous of purchasing by the carload were unable to do so on account of the fact-that ready money was scarce and purchasing in earlots meant each on delivery. After this matter had been thoroughly dis cussed by the board of management, the bankers were interviewed with the idea of having them carry notes for three months, notes to be from members of the U. F. A. only. One bank refused to have anything to do with the proposition, but another bank was found willing to help out by accepting members' notes at 90 days, backed by the board of directors of the local. The bank also insisted on, to cover possible losses, an extra charge of 50 cents for every 100 lbs. of goods sold, to be charged to all members purchasing on note. This extra 50 cents is the property of the union, in addition to an extra 5 cents per 100 lbs. charged on all cash purchases to cover the cost of the handling.

It would be interesting to follow the work of this union and see how the note business works out. This particular bank seems worthy of commendation for the part that they have played in Not only have they helped the union financially, but at the same time, in insisting that the union make some provision for possible loss, they have helped the union to protect itself against possible default on the part of its members. The only question that occurs to me is as to whether even now the margin is large enough to be absolutely safe; but with the proper spirit of cooperation existing between the members of the union, the interest of each one in seeing that the honor and integrity of the U. F. A. is maintained, should see the union safely thru the proposition. The secretary, in congratulating us on having secured a full page in The Guide

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# Alberta

This Section of The Guide is conducted officially for the United Farmers of Alberta by P. P. Woodbridge, Secretary, Calgary, Alberta, to whom all communications for this page should be sent

which will give the locals more room to explain their system of working, appends a remark which is worth noting, as it covers the situation very thoroughly. The remark is: "That is, providing they (the secretaries) will only write and tell you about it instead of storing it in their own minute books."

#### A FLOURISHING YOUNGSTER

One of the most flourishing unions formed this year is Poplar Dale Union, No. 595, organized February 14 last. The union started out with twenty-four fully paid up members and up till the end of June have increased that number by twenty-six additional. Recently we have not had any correspondence with this union, but this will probably be remedied as soon as the busy season is over.

#### A COSMOPOLITAN UNION

S. W. Howlett, of Trochu, took charge of a meeting resulting in the organization of Johnson Union, No. 594, with fifteen members. Four additional members have been added since. It was claimed that there was a very mixed population in this part of the country, which makes it somewhat difficult to hold the organization together.

#### AT STONY PLAIN

Albert Kuhl took charge of a meeting in the Stony Plain district, which resulted in the organization of union No. 593, with eighteen farmers signing the roll, sixteen of whom paid in the regular membership fee. N. C. Matzen was elected secretary and has since forwarded dues for nineteen additional members. This union will also doubtless be continuing the regular meetings this fall.

#### A PROMISING UNION

Magnolia Union, No. 542, started with thirteen fully paid up members. Meetings were called for the second Saturday, of each month. H. G. James was in charge of the meeting. Correspondence with the secretary has been regular and things promise well for the coming winter.

#### A MESSAGE TO OUR UNIONS

By request I am publishing on this page a letter which is usually sent to newly organized locals, but the message applies to all.

Of all our grievances there are very few of which we cannot be relieved if we unite our own efforts with those of our fellow men. The only really successful kind of help is self-help. When a local anion makes the first start, it is taken for granted that among its membership can be found the brightest and most progressive individuals in the district. And generally the most active and energetic men available are chosen for the first set of officers. At the first the chief effort should be devoted to increasing the membership, and just here it is well to remember that ten earnest.

active, hopeful men can more than a thousand indifferent ones It must also be remembered that history shows that a country's greatest work is not done by the masses, but by the comparatively few. We must keep the growth of our membership constantly before us; but we must not be discouraged because it is slower than we wish or expected. One of the most important things to secure is a permanent place of meeting and then appoint a regular time, easily remembered. Take, for instance, the second Saturday in each month at a regular hour. Nothing will ruin a local so quickly as uncertainty in regard to time or place: The officers should encourage each member to take part in the discussion of local affairs and all business.

It is very important that each local, and particularly the new ones, should keep up a regular correspondence with the Central Office. It is also important that every member possible should subscribe to the Grain Growers' Guide, the official paper of the United Farmers of Alberta. This paper is published each week and contains, besides official and

market reports, much information valuable to the progressive farmer. Subscriptions are best sent in by the local secretary, who will receive money with names and addresses and will forward same to the office at Winnipeg. Newly appointed secretaries should notify the Circulation Manager, Grain Growers' Guide, Winnipeg, and obtain the agency for their particular district.

Any local union may have within its membership men of various nationalities, different in religion and politics, but they must all learn to lay aside these differences and remember that they are all farmers and must discuss questions from the farmer's standpoint. A little observation will show us that professional men and business men seldom allow these differences to interfere with their business organization.

Remember there are some jobs one horse alone can do. Others, no one horse outfit can accomplish. For these jobs you teach your horses to all pull together and the work is made easy. Not one of you will try to plow with one horse if two or more are available. You expect your horses to co-operate in the work you ask them to do and generally they have sense enough to do it. Apply that principle to your own difficulties and you will not regret it. Your fellow farmers in New Zealand tried it with the result that today the New Zealand farmer gets more for his butter and eggs than you do and can afford to sell them in Calgary at the same price or less than yours are sold. The same applies to other countries and other lines of produce. What others have done you can do.

There is no part of the secretary's work which will result in more good to the whole cause than the sending of a monthly report to the general secretary at Calgary. Individual responsibility should be impressed on each member, and each member should understand that he is just as essential to his union as his possibly more able neighbor. Each has his place to fill and must fill it or the whole will suffer. The union is union; its credit is your credit; the business done is your business. See to it that your union is kept going, that every detail is properly attended to and in the near future when your business has developed like that of the farmers in other countries, you will reap the reward that others lose because they have been slack in their methods and have not prepared to assume their full responsibility in the development of their own business

#### COWLEY MONTHLY BULLETIN

The following is an extract from the September number of the regular monthly bulletin of that live union, Cowley, No. 106. So far none of our unions seem to have made any attempt to imitate this part of the work of the Cowley local union. The article quoted below will, however, tend to explain the great success which has attended the work of this union, and will also help to show the quality there is to be found as well as the quantity. The bulletin reads:

Some helpful suggestions for putting new life in Association—The season has now arrived when our local union should begin preparing for the winter's work of seeding and harvesting. The intelligent farmers have learned that unless they nize and get together in the winter months for self protection, their labors during summer will bring small reward. At the last regular meeting it was decided that the board of directors should arrange a program of subjects which will be dealt with during the winter months. Farming is the only important industry in Canada today, which is not properly organized for self protection. This lack of organ-ization and material sympathy and support is the reason why agriculture is not flourishing as it ought. The fault lies chiefly with the farmers themselves, because when their eyes are opened, as they have been during the past eighteen months, many are not willing to raise a' hand to help improve their own conditions. We trust that every member of 106 will be alive and help the committee and board, with a whole-hearted spirit, The co-operative buying has

#### District Directors:

Victoria—P. S. Austin, Ranfurly; Edmonton—F. C. Clare, North Edmonton; Strathcona—W. G. Vicary, Strome; Red Deer—D. Buckingham, Stettler; Calgary —H. W. Wood, Strathmore; Macleod—J. Quinsey, Noble; Medicine Hat—W. D. Trego, Gleichen,

proven a splendid means of bringing farmers together; in so doing they have saved themselves hard cash in purchasing the necessities of life. There are many things which can be remedied by farmers themselves, if we will get together and take united action, but it cannot be done if we refuse to join hands and continue to find fault with our own organization. The only way to make the union a success is to get on the inside and push instead of standing on the outside and knocking. It is up to every farmer in the union, who believes in a square deal, to get busy right away and see that our local is galvanized into life and strength and getting at the winter's work in earnest There are a few interesting problems which could be taken up this winter by committees, which would give life and interest to everyone; that is to adopt a policy of making the consideration of the farmers' welfare the first objective points get the agricultural and livestock departments of the Provincial and Dominion governments, also the superintendents of experimental farms to come to Cowley and give us papers on such subjects as "How Can I Increase my Grain Yield Per Acre?" "Care, of Livestock," and many other questions which confront the Knowledge regarding the best methods that are in existence of growing crops and feeding animals should be obtained and widely circulated, and we should be encouraged to produce the maximum. The departments are doing good work and we can, as an organization, give valuable assistance besides helping the work to our own advantage. is a well known and accepted fact that if the information, now-known and thoroughly understood by men in our agricultural colleges, could become the common practice of every farmer, it would revolutionize the farmer and the

production of his crops.

Let us give our hearty support to all efforts put forth in bringing agricultural knowledge into the district. We might also get one of our local members to give us a paper occasionally. It has also been suggested that a committee be appointed to see if something cannot be done to keep our young people interested. Why not try a brass band? I am sure there is sufficient talent to form an up-to-date band in a very short time if the instruments could be procured. A library might be formed, which would be a great help to our Association. These are only a few things, which could be worked by a committee, outside of the board, and it would help to keep the

union active.

#### REPORT FROM LITTLE GEM

The following is in from S. F. Daley, Little Gem:

No doubt you will think reports are coming slowly from this union, however we have all been so busy and our meetings so far apart that there is little to report. We are holding our own and laying low-for better times. We added four new members at our last meeting, which we held directly after our picnic on July 17. The picnic was successful enough, altho we just about broke even. Now that we have had some experience, I am sure we can go ahead next year and make money, for we sure get the crowds. am sending you by registered mail \$2 00, being dues for the four members lately joined. We are now twenty-five strong. having had nine members transferred from other unions since we organized.

#### DEER CREEK VALLEY

The last regular meeting of Deer Creek Valley Union, No. 650, was held the second Friday in September. It being a stormy night, the attendance was not very large. The secretary was instructed to write for information with regard to cattle for winter purposes. It was decided to ask the government for a bounty on coyotes. Arrangements were also made for an entertainment at the next meeting, and a petition is to be circulated for a telephone line in the district at some future date. One of our members is building a barn and it was decided to hold a "log raising" by the union members.