



Reasons why you should use the
"Marshall Process" Wick
 (Patented)
 in your Lamps.

Because it possesses the highest capillary power of any wick made.
 Because it requires but little trimming or care.
 Because its combustion of petroleum oils is perfectly odorless.
 Because it does not clog.
 Because the flame it produces has no creeping tendency.
 Because it produces the whitest light of the greatest illuminating power.
 Because it is a non-conductor of heat, a preventive of overheated lamps.
 Because it is used and endorsed by the leading Lamp and Lantern manufacturers, and sold by the leading jobbers throughout the United States.
 Write to us for samples, prices, and all information. We sell the "Marshall Process" Wick for every style of Burner and Oil Heater in the Market.

GOWANS, KENT & CO.

Agents for Canada. TORONTO, CANADA.

THE SAUCIEST OF SAUCES.

PATERSON'S
 possesses a
 peculiar
 fluency, and is more
 generally used than other

SAUCES.

*Paterson's Worcester Sauce
 is the best value on
 the Market.*



PREPARED BY—

R. PATERSON & SONS, GLASGOW.

*Manufacturers of the celebrated
 "PATERSON'S CAMP COFFEE ESSENCE,"
 and "PATERSON'S 'EUREKA' PICKLES."*

Agents:—

ROSE & LAFLAMME, MONTREAL.

EUREKA REFRIGERATORS

GROCER STYLE

Size, width 52 in.
 depth 30 in.
 height 108 in.
 weight 750 lbs.

Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

Catalogue free.



This cut represents Nos. 14 and 15.

54 and 56 Noble St., Toronto, Ont.

GENERAL MERCHANTS

and other Dealers, who are regular subscribers to THE CANADIAN GROCER, wishing copies of:

- The Canadian Hardware and Metal Merchant.
- The Canadian Dry Goods Review.
- The Bookseller and Stationer.
- The Paper and Pulp News.
- The Canadian Printer and Publisher.
- Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

MacLean Publishing Co. Limited

Montreal : : Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from **HARDWARE AND METAL**.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—**\$1.50.**

Address

The MacLean Publishing Co. Limited

TORONTO and MONTREAL

CHARLES F. CLARK, PRESIDENT. J. CHITTENDEN, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS
 Executive Offices,
NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**

Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL