

## THIS WASHER MUST PAY FOR ITSELF

A MAN tried to sell me a horse once. He said it was a fine horse and had nothing the matter with it. I wanted a fine horse, but, I didn't know anything about horses much.

And I didn't know the man very well either.

So I told him I wanted to try the horse for a month. He said "All right, but pay me first, and I'll give you back your money if the horse isn't alright."

Well, I didn't like that. I was afraid the horse wasn't "alright" and that I might have to whistle for my money if I once parted with it. So I didn't buy the horse, although I wanted it badly. Now this set me thinking.

You see I make Washing Machines—the "1900 Gravity" Washer.

And I said to myself, lots of people may think about my Washing Machine as I thought about the horse, and about the man who owned it.

But I'd never know, because they wouldn't write and tell me. You see, I sell my Washing Machines by mail. I have sold over half a million that way. So, thought I, it is only fair enough to let people try my Washing Machines for a month, before they pay for them, just as I wanted to try the horse.

Now, I know what our "1900 Gravity" Washer will do. I know it will wash the clothes, without wearing or tearing them in less than half the time they can be washed by hand or by any other machine.

I know it will wash a tub full of very dirty clothes in six minutes. I know no other machine ever invented can do that without wearing the clothes. Our "1900 Gravity" Washer does the work so easy that a child can run it almost as well as a strong woman, and it doesn't wear the clothes, fray the edges nor break buttons, the way all other machines do.

It just drives soapy water clear through the fibres of the clothes like a force pump might.

So, said I to myself, I will do with my "1900 Gravity" Washer what I wanted the man to do with the horse. Only I won't wait for people to ask me. I'll offer first, and I'll make good the offer every time.

Let me send you a "1900 Gravity" Washer on a month's free trial. I'll pay the freight out of my own pocket, and if you don't want the machine after you've used it a month, I'll take it back and pay the freight, too. Surely that is fair enough, isn't it?

Doesn't it prove that the "1900 Gravity" Washer must be all that I say it is?

And you can pay me out of what it saves for you. It will save its whole cost in a few months in wear and tear on the clothes alone. And then it will save 50 to 75 cents a week over that on washwoman's wages. If you keep the machine after the month's trial, I'll let you pay for it out of what it saves you. If it saves you 60 cents a week, send me 50c a week till paid for. I'll take that cheerfully, and I'll wait for my money until the machine itself earns the balance.

Drop me a line to-day, and let me send you a book about the "1900 Gravity" Washer that washes clothes in six minutes.

Address me personally,

B. J. MORRIS, Manager,  
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**WOMAN'S SOAP,**

Please mention "The Farmer's Advocate."

he may again some day—you can't tell."

It had been a delightful experience for Jack and his face showed it, but it was not until after I left that the story of why he had come late was told. He had started several times to explain but the constant interruption of members anxious to shake Peter's hand, had always prevented.

"I haven't apologized for being late, sir," Jack had said at last. "It was long after ten, I am afraid, but I could not help it."

"No: what was the matter?"

"I didn't get the letter until half an hour before I reached here."

"Why, I sent it to your uncle's house, and mailed it myself, just after you had gone out with Miss MacFarlane."

"Yes, sir; but I am not at my uncle's house any more. I am staying with Garry Minott in his rooms; I have the sofa."

Peter gave a low whistle.

"And you have given up your desk at the office as well?"

"Yes, sir."

"Bless my soul, my boy! And what are you going to do now?"

"I don't know; but I will not go on as I have been doing. I can't, Mr. Gravson, and you must not ask it. I would rather sweep the streets. I have just seen poor Charley Gilbert and Mrs. Gilbert. He has not a dollar in the world, and is going West, he tells me."

Peter reflected for a moment. It was all he could do to hide his delight.

"And what do your people say?"

"My aunt says I am an idiot, and Corinne won't speak to me?"

"And your uncle?"

"Nothing to me. He told Garry that if I didn't come back in three days I should never enter his house or his office again."

"But you are going back? Are you not?"

"No,—never. Not if I starve!"

Peter's eyes were twinkling when he related the conversation to me the next day.

"I could have hugged him, Major," he said, when he finished, "and I would if we had not been at the club."

(To be continued.)

### Gossip.

In a recent letter from J. A. Watt, Elora, Ont., their show-ring successes were set forth in the following words: "The winnings of our show herd in the past three months have never been surpassed. All but two were home bred, including the two grand champions, which were sired by the famous champion, Gainford Marquis. We showed every champion at the late Canadian National, and won every herd, with the exception of one, in which we had no entry. We won thirty-three championships, ten reserve champion prizes, and over one hundred first and second prizes. We are now in a position to supply the demand for show and breeding cattle. Included in these are fifteen heifers, which are being bred to the champion bulls. We also have the same number of young bulls for sale. Prices are consistent with quality, and are no higher than any other breeder's prices. A visit from intending purchasers would be appreciated."

### PINEGROVE YORKSHIRES.

In the Yorkshire classes at the Toronto and Ottawa Exhibitions, with the exception of the aged-boar class, the noted Pinegrove herd of J. Featherston & Son, of Streetsville, Ont., made a remarkable showing by winning away the largest number of awards of any other exhibitor in the breeding classes, as well as getting first money at both shows in the class for export bacon hogs. Among the earliest pioneers in the importing and breeding of Yorkshire hogs in Canada, the Messrs. Featherston have for very many years been in the front rank. Their herd has had their best endeavor to reach and remain at the highest standard, and their record for over a quarter of a century at the big shows is one to be proud of by breeders of any line of stock. The herd is a large one, and the annual increase runs well up in the hundreds. This annual increase is for sale, a fact that should not be lost sight of by breeders of Yorkshires who are satisfied with nothing short of the best obtainable.

"Do you wear Penmans too?"

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"Why, yes! It's the only underwear I buy, since I found it made my clothes fit better. That isn't tall, either. This underwear is knit in some special way so it keeps its shape. It's smooth and comfortable, too, and, My! how it stands washing. You couldn't hire me to wear any other." Penmans Underwear is made in all styles and weights for men, women and children.

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