CANADIAN COURIER

Second Advertising Competition

OUR advertising competition as to which was the most "artistic" ad-vertisement in our issue of Oct. 22nd aroused considerable interest. The number of letters was not quite so large as in the previous competition, but the answers were of a higher quality. The majority of opinion wavered be-tween an advertisement of Ganong's chocolates and one of the Gourlay, Win-ter and Leeming piano. The chocolate adv. found much favour, but those who appreciated the piano adv. wrote the better letters. The first prize goes to Mr. C. F. George, 23 Bond St., Galt, Ont., and his letter is as follows:--

ADVERTISING COMPETITION.

"I have no hesitation in selecting Messrs. Gourlay, Winter and Leeming's for the following reasons: First, a strik-ingly graceful effect produced by the artistically correct border, which im-mediately catches the eye Second, Ex-treme neatness of the style of type, to-gether with the space surrounding the wording of the advertisement within



the border. Third, Symmetrical and neat in general design. Fourth, Entire absence of 'squatiness,' of overcrowd-ing, of inconsistencies in lettering, re-sulting in an artistic and harmonious ensemble." C. F. GEORGE.

23 Bond St., Galt.

Among other letters worthy of spe-

Among other letters worthy of spe-cial mention were those from E. W. White, St. Mary's, Ont; Paul Joubert, Winnipeg, Man.; W. H. Cowell, Dau-phin, Man.; H. O. Richard, Chipman, N.B.; W. B. Spencer, Halifax, N.S.; and Mrs. Washington, Wolseley, Sask. Of course, there must always be cer-tain divergence of opinion as to what is artistic in an advertisement and what is not, and no one letter settles the matter definitely. Our idea in these competitions is not to find out which of our advertisers is doing the best work but rather to give our readers an op-portunity of expressing their opinion with regard to the various advertise-ments which appear in this journal. These opinions are valuable to the pub-lisher, and are valuable to the adver-tister. tiser

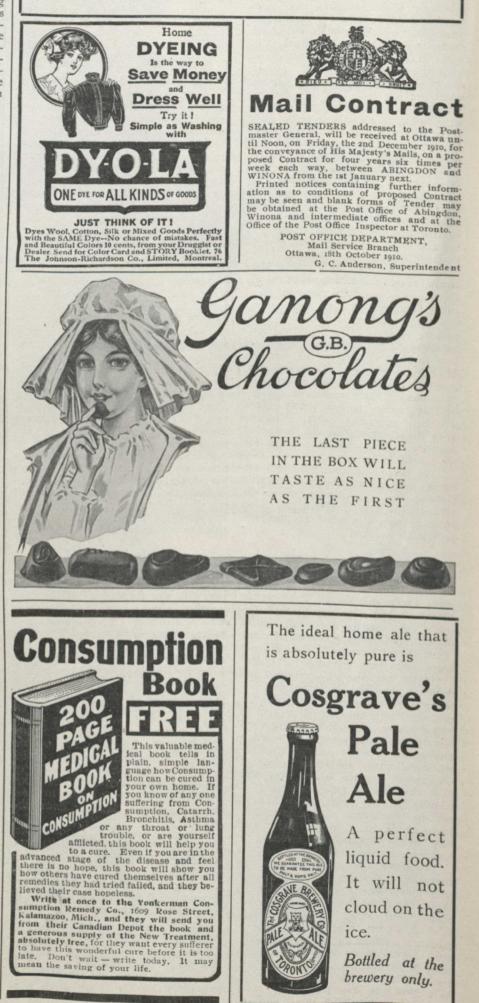
lisher, and are valuable to the adver-tiser. We had another purpose in starting these competitions. Few people will deny that the advertisements of the Un-ited States manufacturer are usually bet-ter than those of the Canadian manu-facturer and we desire to show that the readers of the CANADIAN COURTER were noticing the quality of the vari-ous advertisements which appear in this and other national periodicals. As an-nounced elsewhere, the competition this week is somewhat different. We are offering a prize for the best "criti-cism" of an advertisement which ap-pears in this week's issue. This "criticism" need not necessarily be con-demnatory. The best criticism would be that which contains some praise and some suggestion for improvement. Here then, is a chance to match your wits against your fellowmen, with a small prize added in the nature of a "sav-oury." Look over this issue carefully and send us a letter containing not more than one hundred and fifty words.



GIVES HEALTH AND BEAUTY

Poorness of blood and low vitality destroy beauty and symmetry.

Both may be obtained by a daily cup of BOVRIL which produces high vitality and buoyant health.





ONLY the really good things are imitated. Diamonds are imitated, but not reproduced. It's the same with other precious stones.

Every safeguard is af-forded buyers here. Our expert knowledge and long years of experience insure against imitation. No charge for the pro-tection—little charge for the gems.

KENTS' Limited **Diamond Merchants** 144 Yonge St., Toronto

EWSON UNSHRINKABLE **UNDERWEAR** has many points of merit

Before you buy your fall and winter under-wear just ask the salesman to show you a suit of Hewson Unshrinkable Underwear. Examine it closely. Note the fine elastic rib, the smooth velvety finish the generous fashioning of sleeves and body and the careful stitching, all points which emphasize the good materials and effi-cient workmanship. And what is more, the fleecy softness noticeable on first inspection will last through repeated washings, always assuring a comfortable fit without binding, bunching, wrinkling or shrinking.

Fall and Winter weights now in stock at your dealers.

HEWSON WOOLEN MILLS Limited AMHERST, N.S.



IN ANSWERING THESE ADVERTISEMENTS PLEASE MENTION THE "CANADIAN COURIER."