

**This and That**

**TWELVE MAXIMS FOR SUCCESS.**

The president of the London Chamber of Commerce gives twelve maxims for success, which he says he has tried through twenty-five years of business experience:

1. Have a definite aim.
2. Go straight for it.
3. Master all details.
4. Always know more than you are expected to know.
5. Remember that difficulties are only made to be overcome.
6. Treat failures as stepping stones to further efforts.
7. Never put your hand out further than you can draw it back.
8. At times bold; always prudent.
9. Men say. What do they say? Let them say.
10. Make good use of other men's brains.
11. Listen well; answer cautiously; decide promptly.
12. Preserve by all means in your power "a sound mind in a sound body.—Ex.

**THE RUM BUSINESS DEFINED.**

It is a business which is opposed by every clergyman in the country.

It is a business which every merchant and business man hates and detests.

It is a business which is the standing dread of every mother.

It is a business which is the constant fear of every father.

It is a business which is the horror of every life.

It is the business which makes 90 per cent. of the business of the criminal courts.

It is the business which makes 50 per cent. of the pauperism for which the taxpayer has to pay.

It is a business which keeps employed an army of police in the cities.

It is a business which puts out the fire on the hearth, and condemns wives and children to hunger, cold, and rags.

It is the business which fosters vice for profit, and educates in wickedness for gain.

Drunkenness comprises all other vices. It is the dictionary of vice, for it includes every vice.

Drunkenness means peculation, theft, robbery, arson, forgery, murder, for it leads to all these crimes.—Religious Intelligencer.

**HOMESICKNESS.**

A recent article on homesickness, in the Companion recalls the reply made by a young Swedish maid to her mistress. It expresses clearly, though in imperfect English, what every sufferer from homesickness feels.

"You ought to be contented and not

**NEW COFFEE.**

For the U. S. Army.

Some soldiers are badly affected by coffee drinking. The Hospital Steward in one of the Army Posts in the West, says:—"Though in the medical service of the Army, I suffered agony for two years from a case of chronic gastric indigestion, and now that I am free from all the tortures attendant upon it, I attribute it to the good effects of Postum Food Coffee, both as a food and as a beverage.

I used medicinal and mechanical means to relieve myself during those two years and even though I had left off the use of coffee, I did not find myself in any measure free until I had commenced using Postum.

Being in charge of a detachment of the Hospital Corps, U. S. A., I, of course, had supervision of the mess, and by degrees I have initiated into using Postum, every member of the mess, some of whom were formerly very loud in their denunciation of anything "manufactured." And, going still further, I have supplied it to our patients in lieu of coffee; none have found fault, while many have praised it highly, and when returned to duty, have continued the use of it when it was possible, for a soldier has an extremely hard time in trying to choose his own food.

For the past eight months, not a grain of coffee has been used in this Hospital, and thanks to a cook who prepares Postum just right—there is a brilliant prospect of coffee taking a permanent seat in the background.

One who has passed through the horrors of indigestion as I have, shudders as he looks back upon his sufferings and when cognizant of the cause, will shun coffee as he would a rattlesnake." Name given by Postum Co., Battle Creek, Mich.

fret for your old home, Ina," said the lady, as she looked at the dim eyes of the girl. "You are earning good wages, your work is light, every one is kind to you, and you have plenty of friends here.

"Yes'm," said the girl, "but it is not the place where I do be that makes me vera homesick, but it is the place where I don't be."—Rx.

**MARK TWAIN'S FIRST MONEY.**

(Baltimore Herald.)

While travelling recently Mark Twain was asked by a friend and fellow passenger if he remembered the first money he had ever earned.

"Yes," answered Mr. Clemens, puffing meditatively on a cigar. "I have a distinct recollection of it. When I was a youngster I attended a school at a place where the use of the birch rod was not an unusual event. It was against the rules to mark the desks in any manner, the penalty being a fine of \$5 or public chastisement.

"Happening to violate the rule on one occasion, I was given the alternative. I told my father and as he seemed to think it would be to bad to have me publicly punished, he gave me the \$5. At that period of my existence \$5 was a large sum, while a whipping was of little consequence and so"—here Mr. Clemens reflectively knocked the ashes from his cigar—"well," he finally added, "that was how I earned my first \$5.

**MARBLES BY THE BUSHEL.**

(New Penny Magazine.)

Many of the marbles with which boys everywhere amuse themselves in season and out of season, on pavements and in shady spots, are made at Coersten, in Germany.

There are in that neighborhood many large agate quarries and mills, and the refuse is turned to good account in providing the small stone balls for experts to "knuckle down" with.

She stone is broken into small cubes by blows of a light hammer. These small blocks of stone are thrown by the shovelful into the hopper of a small mill, formed of a bedstone having a surface grooved with concentric furrows; above this is the "runner" which is of hard wood, having a level face on its lower surface. The "runner" is made to revolve rapidly, water being poured upon the grooves of the bedstone where the marbles are being rounded.

It takes about fifteen minutes to finish a bushel of good marbles ready for boys to play with. One mill will turn out 160,000 per week.

**IN REGULAR ORDER.**

Four commercial travellers, or "Drummers," met at a table, and getting acquainted, one of them said:

"Gentlemen suppose we begin, being all strangers, with the gentleman opposite me, to introduce ourselves and our firms' business."

This was unanimously agreed to.

Said No. 1: "I am—, and I represent the house of X. Y. R., selling glass bottles."

Said No. 2: "Well, gentlemen, perhaps it is no chance that I come next, for I represent P. D. Q. I am—, and I sell the stuff that goes into the bottles. I sell wines and liquors."

"That, gentlemen, does seem a little strange, but perhaps there is fatality about this. I am of the firm of W. S. U., dealers in undertakers' goods."

No. 4 now remained silent, and suggested that it would be well not to pursue the subject further, and that it had been well never to have started it.

After much urging to complete the chain said: "Gentlemen, it is indeed a fatality, I am—, of D. R. E., and I am taking orders for gravestones."

The man who begins at the beginning of this chain is quite likely to go to the end of it.

**THE OREDIANT TABLE.**

You can make a light parlor table or chair obey your will, and move when you want it to in the easiest possible manner, and no one will be able to detect you after you have practiced it a little. Attach a silken thread to the in seam of the trousers below the knee, allowing it to fall

in a loop almost to the floor. Pick up the small table, ask your friends to examine it, and then place it upon the floor allowing one of its legs to fall within the loop of the thread; step backward and command the table to move. As soon as you have tautened the thread the table will naturally go where it is pulled, and the audience will believe that you have some inexplicable means of forcing obedience.

**YOUR CHILDREN.**

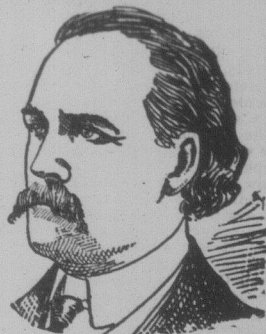
"Persons who use alcoholic stimulance, opium, or tobacco in any form, cannot keep a steady nervous system, or give a strong one to their children. All physicians know that alcohol and tobacco in their various forms rouse the passions, and in some persons of nervous temperament, who are inclined to much head trouble, they are stirred to a temporarily insane activity.

"This is equally true of men or women. I have never seen a child of a moderate drinker who had quiet, steady nerves, and I can to day point to some whose families of boys and girls, who show every shade of departure from good nervous balance—intense excitability, recklessness or dullness, idocy and fixed drunkenness appearing in their different members from such causes."—Build Will!

**What Causes Deafness.**

The Principal Cause is Curable but Generally Overlooked.

Many things may cause deafness, and very often it is difficult to trace a cause. Some people inherit deafness. Acute dis-



eases like scarlet fever sometimes cause deafness. But by far the most common cause of loss of hearing is catarrh of the head and throat.

A prominent specialist of ear troubles gives as his opinion that nine out of ten cases of deafness is traced to throat trouble; this is probably overstated, but it is certainly true that more than half of all cases of poor hearing were caused by catarrh.

The catarrh secretion in the nose and throat finds its way into the Eustachian tube and by clogging it up very soon affects the hearing, and the hardening of the secretion makes the loss of hearing permanent, unless the catarrh which caused the trouble is cured.

Those who are hard of hearing may think this a little far fetched, but any one at all observant must have noticed how a hard cold in the head will affect the hearing and that catarrh if long neglected will certainly impair the sense of hearing and ultimately cause deafness.

If the nose and throat are kept clear and free from the unhealthy secretions of catarrh, the hearing will at once greatly improve and anyone suffering from deafness and catarrh can satisfy themselves on this point by using a fifty cent box of Stuart's Catarrh Tablets, a new catarrh cure, which in the past year has won the approval of thousands of catarrh sufferers, as well as physicians, because it is in convenient form to use, contains no cocaine or opiate and is as safe and pleasant for children as for their elders.

Stuart's Catarrh Tablets is a wholesome combination of Blood root, Gualacal, Eucalypt and similar antiseptics and they cure catarrh and catarrhal deafness by action upon the blood and mucus membrane of the nose and throat.

As one physician aptly expresses it: "You do not have to draw upon the imagination to discover whether you are getting benefit from Stuart's Catarrh Tablets; improvement and relief are apparent from the first tablet taken."

All druggists sell and recommend them. They cost but fifty cents for full sized package and any catarrh sufferer who has wasted time and money on sprays, salves and powders, will appreciate to the full the merit of Stuart's Catarrh Tablets.

One of the millions  
Mrs. Rev. J. H. D.  
Beautiful and white  
and my clothes are  
ing with little labor,  
them out next morn-  
over night, and rub  
I soak my clothes  
powder I ever used.  
INE is the best soap  
I find that PEARL-  
Beautiful

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They regulate the action of the heart and invigorate the nerves. They build up the run down system as no other remedy will do.

They cure Nervousness, Sleeplessness, Brain Fog, Palpitation of the Heart, After Effects of La Grippe, Faint or Dizzy Spells, Anemia, General Debility and all troubles caused by the system being run down.

They have cured others. They will cure you.

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These are the very best cards and are never sold under 50 to 75c. by other firms.

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A SELECT PARTY OF CANADIANS WILL SAIL FROM NEW YORK, FEBRUARY 7, 1913, (under management P. C. Clark of N. Y., London and Paris) by the specially chartered "KAISERIN MARIA THERESIA" for a cruise of the MEDITERRANEAN, EGYPT, THE Nile AND HOLY LAND. Cost of 60 days tour—dresses throughout, \$200.00 and up, according to location of berth, including all necessary travelling expenses. Tickets good to return until December 31—\$10.00 secures berth at once. References required. CRUISE TO WINE INDIES, MARTINIQUE, St. VINCENT, ETC. JANUARY 15—FEBRUARY 4, 1913, \$175.00 and up CRUISE TO NORWAY, SWEDEN AND RUSSIA, JULY 2—AUGUST 12, 1913, \$200.00 and up. Write for circulars. A. M. CROW, Turin, Nova Scotia

**INDIGESTION CONQUERED BY K.D.C.**

IT RESTORES THE STOMACH TO HEALTHY ACTION AND TONES WHOLE SYSTEM