

# CANADA LUMBERMAN

## WEEKLY EDITION

The Lumberman Monthly Edition, 20 pages } \$1.00 PER YEAR { The Lumberman Weekly Edition, every Wednesday

THIS PAPER REACHES REGULARLY THE PRINCIPAL LUMBER MANUFACTURERS AND DEALERS THROUGHOUT CANADA, AND WHOLESALE BUYERS IN THE AMERICAN AND FOREIGN MARKETS.

No. 14.

TORONTO, ONT., APRIL 27, 1898

Vol. IV.

### CANADA LUMBERMAN

PUBLISHED BY

C. H. MORTIMER

Consolidation Life Building - TORONTO.

Branch Office:

NEW YORK LIFE INSURANCE BUILDING,  
MONTREAL.

Weekly Lumberman, published every Wednesday. Contains reliable and up-to-date market conditions and tendencies in the principal manufacturing districts and leading domestic and foreign wholesale markets. A weekly medium of information and communication between Canadian timber and lumber manufacturers and exporters and the purchasers of timber products at home and abroad.

Lumberman, Monthly. A 20-page journal, discussing fully and impartially subjects pertinent to the lumber and wood-working industries. Contains interviews with prominent members of the trade, and character sketches and portraits of leading lumbermen. Its special articles on technical and mechanical subjects are especially valuable to saw mill and planing mill men and manufacturers of lumber products.

Subscription price for the two editions for one year, \$1.00.

### WANTED AND FOR SALE

Advertisements will be inserted in this department at the rate of 15 cents per line each insertion. When four or more consecutive insertions are ordered a discount of 25 per cent. will be allowed. This notice shows the width of the line and is set in Nonpareil type. 12 lines make one inch. Advertisements must be received not later than 4 o'clock p.m. on Tuesday to insure insertion in the current week's issue.

**FOR SALE**—One million 18-inch Pine Shingles. Apply B. J. THOMAS, Rock Hill, Ont.

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### CURRENT TRADE CONDITIONS.

#### ONTARIO.

What was said last week regarding the prosperous condition of the local market is borne out by further reports received within the past few days. While the activity is common to the whole province, there appears to be an exceptionally good demand in western Ontario, where building operations account for the greater portion of the consumption. All grades of pine are in demand, but the chief call is for the cheaper qualities, such as can be used in the less expensive buildings. Box, dressing and bill stuff find ready sale. Dry stocks at the mills are not heavy; in fact, they are probably 25 per cent. less than at same time last year, and consist mostly of common and mill culls, for which the demand is active. The market is practically bare of good hardwoods, while the supply held by many customers is not sufficient to keep their factories running until the new cut is available. There is reason to expect that the present season will be very favorable for the hardwood trade, the general feeling being that prices will advance in the near future. Shingles are much asked for by both local and United States dealers.

#### QUEBEC AND NEW BRUNSWICK.

The shipment of lumber from Quebec ports is now attracting the attention of the trade, as within the past week representatives of British houses have arrived to look after their stock. There is some anxiety regarding freight rates, which are now advancing owing to the demand for grain tonnage. Shippers who were fortunate enough to contract for space early in the season were given very favorable rates, but it is probable that new contracts will have to be made at a substantial advance. Vessels are now loading deals for British ports, while rafts of square timber are now en route to Quebec. Local trade in Montreal and Quebec is somewhat backward, but in rural districts a fair trade is reported. As anticipated, shipping from New Brunswick is dull. The St. John shippers have purchased some stock, but a lack of confidence in transactions is very apparent. No lumber of any consequence has been shipped to the United States beyond the product of mills owned by Americans. Laths have been firm for some months past, and early in the season sales were made at good prices. In Nova Scotia the cut of logs last winter was not as heavy as the previous season, but the curtailment was not as pronounced as in New Brunswick.

#### MANITOBA AND BRITISH COLUMBIA.

Wholesale trade in Manitoba is not as active as earlier in the season, dealers having replenished their stocks sufficiently to supply the demand for several weeks to come. The outlook for the year's business, however, is good. Prices are firm and building operations greater in extent than for many years. In Winnipeg the erection of new and remodelling of old business blocks is evidence of renewed confidence in the commercial world, while the granting of aid by the provincial government to three railways is also significant. These roads are to be proceeded with at once, and will consume a considerable quantity of dimension lumber, ties and other material. Local trade in British Columbia is fairly prosperous, owing to increased building operations and the demand from mining quarters. There is very little doing in foreign shipments.

#### UNITED STATES.

The contest with Spain, in which the United States is now engaged, has put a temporary check to many proposed ventures, especially along the east coast, and indications of a falling off in the lumber demand are apparent. Building opera-

tions in the larger cities early in the year promised to greatly swell the lumber demand, and created the hope that the year would be one of unusual prosperity. This has now been changed, and at least for a time the movement of lumber will be less active. But it is also believed that after this temporary check there will come a pronounced stimulus to business, and that lumber will be one of the chief commodities for which a greater demand will be created by the expenditures on account of war. On the other hand, while local trade may be improved, export business will likely be seriously interfered with, and the gain to the lumber trade will be of little account after all.

There continues to be a wide gap between the prices for pine asked at northern mill points and those which the eastern wholesale dealers feel disposed to pay, and consequently there has been little buying. The east is not really in need of stock, and is in a position to hold off, in the hope that as the season advances prices at mill points will weaken. Whether or not this will work out to the satisfaction of the eastern wholesalers is somewhat problematical, and will depend to a large extent on the effect of the war on the demand. These conditions may result in more Canadian pine being purchased. The movement of pine at Buffalo is not heavy, and the outlook none too promising, with no prospect of any advance in prices. Boston reports state that the spruce trade is quiet. Hardwoods still hold first position in the lumber trade. Oak, basswood, maple, ash and elm are the favorites, in all of which only very light stocks are held by dealers. The sash and door trade, which was until recently active, is experiencing a lull in demand.

#### FOREIGN.

The situation in the British market has changed but little since our last report. Consumption continues very active both on the east and west coasts, and the large stocks are being gradually reduced. With a moderate import this spring and summer, the market will soon regain its former strength, although as yet new goods have not been contracted for with any degree of liberality. At Liverpool some large orders for spruce deals have lately been placed, and on the east coast Canadian woods have made such inroads on the market formerly held by Baltic shippers that the latter are coming down in their asking prices. The demand from South America appears to be improving.

### LUMBERMAN'S VEST-POCKET INSPECTION BOOK

Containing Rules for the Inspection and Measuring of Pine and Hardwood Lumber in the leading markets of Canada and the United States. Embracing also many useful tables and calculations of everyday service to Lumbermen.

Prepared by the Editor of the  
Canada Lumberman."

Toronto, Canada  
C. H. MORTIMER, Publisher  
1895

THE above is a fac simile of the title page of the latest and most complete Lumber and Inspection Book published.

We shall be pleased to send you a copy on receipt of four 3 cent Canadian postage stamps

THE CANADA LUMBERMAN,  
Toronto, Canada