

REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :602-CHICAGO

004-DEFENCE PROGRAMS,PRODUCTS,SERV
UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -AVSCOM Mission to HiTech, 1 company attended.
-PRONAV Intl. presentation to AVSCOM re: cable warning system.
-Diemaster presentation to AVSCOM on manufacturing technology.

-32 company interviews
-Projected sales of \$20 million.
-Source approved for T53 engine shaft.

QUARTER: 2 -Participate in Canada/AVSCOM working group.
-Report on prime contractors in St.Louis.
-Update subcontracting list.

-\$9 million in DDSP approved.
-Report completed.
-List updated.

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -National Stand at Design Engineering Show
-Computer hardware/software, instrumentation and flow process controls, CAD/CAM

-12 companies to see at reference 21

QUARTER: 2 -21 agents pending appointment -AAA
-810s released for ATA case. \$21 million sales in 2 cities in Missouri.
-3 Co companies but in touch with potential distributors.

QUARTER: 2 -12 companies to see at reference 21

QUARTER: 3 -21 agents pending appointment -AAA
-810s released for ATA case. \$21 million sales in 2 cities in Missouri.
-3 Co companies but in touch with potential distributors.

QUARTER: 3 -12 companies to see at reference 21

QUARTER: 4 -21 agents pending appointment -AAA
-810s released for ATA case. \$21 million sales in 2 cities in Missouri.
-3 Co companies but in touch with potential distributors.

QUARTER: 4 -12 companies to see at reference 21