

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 472-PRAGUE

CZECHOSLOVAKIA

QUARTER: 1

009-FOREST PRODUCTS, EQUIP, SERVICES

-INTENSIVE LOBBYING OF HIGH-LEVEL CSSR OFFICIALS
IN SUPPORT OF H. A. SIMONS(OVERSEAS)LTD. /RUZOMBE-
ROK PAPER MACHINE PROJECT. - POST LIAISON WITH
LOCAL AUTHORITIES RE. ZDIREC SAWMILL PROJECT.
-MARKETING SUPPORT FOR AUTOMATIC 'V' GROOVE LTD.

-MET WITH DPM HRIVNAK, MFT MIN. URBAN MAY 14-15 RE
RUZOMBEROK; PROSPECTS OF SIMONS' REVISED OFFER
BEING ACCEPTED BY CLIENT IN FALL '87 LOOK GOOD.
-NUMEROUS POST PROMOTION ACTIV. RE. ZDIREC SAWMILL
: CLIENT HAS INDICATED PREF. FOR AUSTRIAN COMPETI.

011-OIL & GAS EQUIPMENT, SERVICES

-VISIT TO CDA BY MIN. EHRENBERGER, SPRING 87
-PROGRAM ASSISTANCE FOR CDN COMPANY VISITS TO
CSSR - FINALIZATION OF ARRANGEMENTS FOR KORAMO
KOLIN REFERENCE VISIT TO B. C.

-EHRENBERGER VISIT NOW CONFIRMED FOR SEPT. 87
-COORDINATED CSSR PARTICIPATION AT INTERCAN 87;
EXCELLENT PROSPECTS FOR COLLABORATION ESTABLISH-
ED-KORAMO KOLIN REFERENCE VISIT TO BC SCHEDULED
FOR AUG; MOHAWK OIL PROP. RESUBMITTED TO CLIENT.

001-AGRI & FOOD PRODUCTS & SERVICE

- HIGH LEVEL VISIT BY AG. MINISTER TOMAN TO CDA.
- NURTURE DEVELOPMENT OF LONG TERM RELATIONSHIP
BETWEEN CANADA AND SLUSOVICE COOP.

-TOMAN VISIT TO CDA TOOK PLACE JUNE 18-23; POST
COORDINATED PROGRAM IN PRAGUE FOR AG. CAN DELEGA-
TION LED BY DM NOREAU, APR. 87 - POST MET WITH
SLUSOVICE COMMODITY SPECIALISTS; WBI/VIAPAX COL-
LABORATING ON SLUSOVICE PROMOTION.