

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :319-DAMASCUS

011-OIL & GAS EQUIPMENT,SERVICES
SYRIA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 3 Identification of opportunities for Canadian exporters in drilling services and natural gas development projects to be undertaken by multi-nation exploration contractors.

Canadian firms have bid on drilling requirements of Shell, Enron, Total and Marathon Oil companies; Al-Furat/Shell development of Omar Gas Field by mid-1989 represents possible usa \$250 million export opportunity.

QUARTER: 4 Promotion to Cdn industry of potential opport. in Syria for development of hydrocarbon resource especially natural gas; 2) Assistance to Cdn exploration contractors seeking to examine poss. Syrian concession properties.

Major Cdn consult eng firms to form consortium with Syrian and East European companies to pursue gas projects; first worth +US \$250 mn; 2) Cdn exploration contractor taking 25% int. in concession of major U.S. based multinational.