

**PROGRAM RESULTS: UNITED STATES**

**BUSINESS ACTIVITY**

During the July - September 1992 period twelve posts reported the following business activities:

- 147 EXPORT SALES WORTH \$241 MILLION
- 42 NEW BUYING CONNECTIONS/44 AGENCY AGREEMENTS
- 2 NEW JOINT VENTURES/1 LICENSING AGREEMENT
- 4 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$138 MILLION
- 2 CANADIAN INVESTMENTS IN TERRITORY
- 5 TECHNOLOGY TRANSFERS WORTH \$2 MILLION

**HIGHLIGHTS:**

- \$ 52.7 million sale of urban switching/signalling system (San Francisco)
- \$ 6.5 million sale of women's dresses (New York)
- \$ 4.6 million sale of trucks (Cleveland)
- \$ 3.1 million sale of asphalt mixing plant (Detroit)
- \$ 2.5 million sale of canned vegetables (New York)
- \$ .7 million sale of architectural interior/case goods (New York)

**KEY STATISTICS: for the twelve posts reporting workload information**

Missions Reporting To

		UTO	UTI
No. Trade Enquiries	Cdn	2950	3881
	Local	2388	3304
No. Investment Enquiries	Cdn	50	88
	Local	141	322
No. Business Visitors	Cdn Pr/Pub	1007/200	1328/232
	Local Pr/Pub	1083/178	738/205