

**PROGRAM RESULTS: ASIA & PACIFIC**

**BUSINESS ACTIVITY**

During the October - December 1989 period thirteen posts reported the following business activity:

**125 EXPORT SALES WORTH \$205.4 MILLION**

**62 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS**

**12 NEW JOINT VENTURES/LICENSING AGREEMENTS WORTH \$18 MILLION**

**8 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$93.9 MILLION**

**4 CANADIAN INVESTMENTS IN TERRITORY**

**1 TECHNOLOGY TRANSFER WORTH \$27 THOUSAND**

**HIGHLIGHTS:**

\$ 105 million sale of wheat (Manila)

\$ 76 million worth investment in Canada - automobile, tourist, adhesive and industrial hose industries (Tokyo)

\$ 28 million sale of an ethylene oxide plant (Beijing)

\$ 6 million joint venture for yarn and denim production (New Delhi)

\$ 6 million sale of generators (Jakarta)

\$ 2.9 million sale of pleasure boats (Tokyo)

\$ 2.8 million sale of gas processing equipment (Beijing)

\$ 2 million sale of lumber handling/sawmill machinery (Tokyo)

\$ 1.17 million sale of CPM units (Tokyo)

**KEY STATISTICS: for the thirteen posts reporting workload information**

		<u>Missions Reporting To</u>	
		PST	PNC/PNJ
No. Trade Enquiries	Cdn	4206	2470
	Local	5771	3995
No. Investment Enquiries	Cdn	81	80
	Local	461	111
No. Business Visitors	Cdn	1445	1395
	Local	2316	2723