BUSINESS OPPORTUNITIES

Before entering into a contractual agreement with a company, readers are advised to verify the bona fides of the companies listed here.

CHINA — An Israeli company which maintains offices throughout the People's Republic seeks Canadian companies interested in **environmental projects** in China. The company has been involved in numerous industrial contracts in China where it has introduced technologies and e-quipment from many countries, including Canada. Contact U-nited Development Inc., 3501-15 China World Tower, China World Trade Centre, No. 1 Jianguomen-wai Avenue, Beijing, China 100004, Tel.: 011-86-10-505-2222; Fax: 011-86-10-505-2357.

CHINA — The Nuclear Energy Power Agency of China seeks Canadian companies that might form **partnerships with Chinese environmental equipment manufacturers.** The A-gency hopes to combine foreign capital, technology, and management with Chinese production. Sectors of interest are: Clean processes and technologies for coal fire power plants (for reduction of SO2 emission), production of cement, textile, and wastewater treatment for small and medium-size paper mills using straw. Contact the Canadian Embassy, 19 Dongzhimenwai Dajie, Chaoyang District, Beijing, China 100600, Tel.: 011-86-1-532-3536; Fax: 011-86-1-532-4072.

GERMANY — A leading German importer of confectionery products would like to receive **samples and price quotations** of **candies, chewing gums, confectionery items.** Samples and quotations should be sent to

Helga Diezel Trawigo Gruppe GmbH & Co. KG, Am alten Kaninsberg 10-12, D-52146 Würselen, Tel.: 011-49-2405-61-0; Fax: 011-49-2405-61-300.

GERMANY — A major German manufacturer and distributor (of pastas, soups, ready-made meals, and bread) with an annual turnover of DM 450 million in 1994 would like to receive **price quotations and/or samples** from Canadian manufacturers of: **Durum wheat (not Canadian Wheat Board), semolina, dried egg, eggs, lentils, beans, peas, ready-made meals (mashed potatoes), bison meat, frozen raspberries, jams.** Price quotations should be FOB and C&F Hamburg or Bremen. Samples and quotations should be sent to Manfred Possekel, BSB Nahrungsmittel GmbH, Posfach 12 20, D-71366 Weinstadt-Endersbach, Tel.: 011-49-7151-601-241; Fax: 011-49-7151-601-300.

GERMANY — This country's number two delicatessen importer seeks **samples and price quotations** from Canadian manufacturers/producers/export agents for: **wild rice, sweet crisp corn (canned), corn on the cob (canned), canola oil, peanut butter (creamy), snackfood (all kinds of potato chips, tacos, nachos), Mexican-style dips and food products, salad dressings, maple products (other than syrup), honey (creamy), all kinds of kosher food products.** Prices should be C&F Hamburg or Bremen. Samples should be sent to Dietrich

Nolte, RILA Feinkost Importe GmbH & Co. KG, Hinterm Teich 4, D-32340 Stemwede-Levern, Tel.: 011-49-5745-945-0; Fax: 011-49-5745-945-139.

HONG KONG — An environmental consultant company seeks Canadian companies specializing in **environmental studies**, for a building project specifically concerning energy minimization, water conservation, waste recycling studies, indoor air quality assessment, acoustic control studies, and external wind studies. Contact Ms. Zita Yau, Commercial Officer, Commission for Canada, Hong Kong, Tel.: 852/2847-7494; Fax: 852/2847-7441.

INDIA — A New Delhi-based company seeks industrial equipment, including **used diesel generator sets** (2,500kw capacity); **cyrogenic tank trailers** (10,000-15,000 litres); and **argon purification systems.** Contact Thomas Schanz, Tri-Star International, Montreal, Tel./Fax: (514) 696-6960.

INDIA — An Indian subsidiary of an Ottawa-based firm has a client that seeks: grid-connectable and stand-alone **solar power systems** (single and 3-phase 50HZ DC output of 200KW); grid-connectable and stand-alone **wind generator; micro/mini hydel power generating systems; and energy auditing and management systems.** Contact Mike Bolar, Bolar Bolar & Associates Inc., Ottawa, Tel.: (613) 834-2956; Fax: (613) 834-3642.