

TO PUT ITSELF IN A POSITION TO PURSUE THESE VARIOUS OBJECTIVES IN WHAT WAS ACCURATELY FORESEEN TO BE A VERY COMPLEX AND DIFFICULT NEGOTIATION, THE GOVERNMENT INSTITUTED A NUMBER OF ORGANIZATIONAL ARRANGEMENTS. IN ADDITION TO THE SMALL BUT HIGHLY SKILLED AND EXPERIENCED NEGOTIATING DELEGATION FULL-TIME IN GENEVA, THE CANADIAN TRADE AND TARIFFS COMMITTEE WAS SET UP SOON AFTER THE 1973 TOKYO MEETING TO RECEIVE, ANALYZE AND DISCUSS BRIEFS FROM INTERESTED PARTIES IN CANADA. BY THE TIME THE NEGOTIATIONS HAD PASSED THE PREPARATORY STAGE AND WERE MOVING TOWARDS THE HARD BARGAINING, SUCH SUBMISSIONS HAD BEEN RECEIVED FROM ROUGHLY 500 ORGANIZATIONS AND INDIVIDUALS REPRESENTING CANADIAN BUSINESS, INDUSTRY, AGRICULTURAL, FISHERIES, MINING, FORESTRY, LABOUR, CONSUMER AND A LARGE RANGE OF OTHER INTERESTS. THIS LARGE FIGURE IS A MEASURE OF THE EXTENT OF INTEREST IN THE MTN WHICH EXISTED IN THE COUNTRY THROUGHOUT THE NEGOTIATIONS AND STANDS IN SOME CONTRAST TO THE LESSER NUMBER OF REPRESENTATIONS RECEIVED IN EARLIER GATT ROUNDS.

AND THE PROVINCES PLAYED A MUCH MORE ACTIVE, INTERESTED, INFORMED AND PROFESSIONAL ROLE IN THESE NEGOTIATIONS THAN ON PREVIOUS OCCASIONS. AFTER MY OWN APPOINTMENT AS CANADIAN COORDINATOR FOR THE MTN, TWO YEARS AGO THIS PAST AUGUST, IN-DEPTH AND CONFIDENTIAL CONSULTATIONS WITH THE PROVINCES AS WELL AS WITH A CROSS-SECTION OF CANADIAN PRODUCERS AND MANUFACTURERS PROVIDED INVALUABLE ASSISTANCE TO THE GOVERNMENT IN PULLING TOGETHER SENSIBLE NEGOTIATING POSITIONS WHICH COULD BE TAILORED TO THE NEEDS, ASPIRATIONS AND SENSITIVITIES OF THE CANADIAN ECONOMY, NATION-WIDE, REGION-BY-REGION, SECTOR-BY-SECTOR AND, IN SOME CASES, COMPANY-BY-COMPANY WHEN UNIQUE BUT IMPORTANT INTERESTS WERE IN PLAY. IT IS MY FIRM BELIEF THAT THE MTN RESULTS FOR CANADA