

January, 1895. The liability under this contract is nearly run off, leaving a profit to the company, in addition to some new connections which promise to be of permanent advantage.

"It would, of course, be premature at this date to attempt to form an estimate of the probable outcome of the present year, but it is, nevertheless, gratifying to be able to say that our experience thus far in 1896—both as to volume of business and moderate loss ratio—has been very satisfactory, and taking into account the evidence which the report now before us presents of the ability of the company to meet out of the year's premium receipts such exceptional calls upon it as the losses of the past year, I think we may say, without laying ourselves open to the charge of optimism, that the prospects of the present year—in fact, of the future of the company—are very encouraging.

"In conclusion, I wish to bear testimony to the ability and zeal which the officers and agents of the company have shown in furthering its interests during the past year."

The vice-president, Mr. J. J. Kenny, seconded the adoption of the report, which was carried unanimously.

The election of directors for the ensuing year was then proceeded with, and resulted in the unanimous re-election of the old board, viz: Messrs. George A. Cox, Hon. S. C. Wood, Robert Beaty, G. R. R. Cockburn, M.P., Geo. McMurrich, H. N. Baird, W. R. Brock, J. K. Osborne, and J. J. Kenny.

At a meeting of the board of directors held subsequently, Mr. Geo. A. Cox was elected president, and Mr. J. J. Kenny vice president, for the ensuing year.

EXCELSIOR LIFE INSURANCE COMPANY OF ONTARIO, LIMITED.

The sixth annual meeting of shareholders in this company was held at the head office of the company, Toronto, on Tuesday, 11th February, 1896.

Mr. E. F. Clarke, president of the company, took the chair, and Mr. E. Marshall acted as secretary of the meeting.

After some routine business the president called upon the secretary to read the annual report of the directors for 1895, which is as follows:—

REPORT.

The report which your directors have now the honor of presenting records the transactions of a year that completes the company's first quinquennial, and it is gratifying to know that the past twelve months have resembled the preceding years in showing a continuous advancement in general prosperity.

During the year applications for new insurances to the amount of \$861,500 were received, of which \$758,765 were accepted and policies issued, the balance being either declined or under consideration.

The amount of insurance in force on the company's books has been increased during the year to \$2,525,498.15.

The income from premiums and interest amounted to \$71,675.85, an increase of \$10,208.69 over the preceding year.

It is gratifying to note that the death rate is again phenomenally low, the losses being only \$5,115.80, or \$3,384.20 less than the preceding year. The interest earnings of the year exceeded the death claims by the handsome sum of \$1,790.31.

The financial condition of the company as shown by the accompanying statements is satisfactory. The assets now amount to \$181,661.75, having been increased \$32,490.40 during the year. The reserve is now \$115,568.10, an increase of \$28,564.98.

The available assets for security of policyholders, including the reserve, amount to the large sum of \$472,951.14, after making provision for all other outstanding liabilities, and the surplus security is \$387,383.04.

The actual expenses of management were \$2,765.44 less than in 1894, an evidence of the economy and solicitous care with which the affairs of the company continue to be conducted.

The forecast in our report of last year, that the company had then reached that period of its career when the accretions from old business would be sufficient to offset the temporary deficit incurred in writing new business and putting aside a large reserve, has been pleasingly verified. We now show a net surplus of \$6,483.04, available for distribution. Of this

surplus your directors recommend that a portion be allotted to those policies that have completed their quinquennial period.

The following tabulated statement represents the company's quinquennial progress:

	Income Premiums and Interest.	Insurance in Force.
1891.....	\$24,977 24	\$ 715,000 00
1895.....	71,675 85	2,525,133 88
Increase.....	\$46,698 61	\$1,810,133 88
	187 per ct.	253 per ct.
	Reserve.	Assets.
1891.....	\$ 14,778 00	\$ 68,733 97
1895.....	114,554 26	181,578 10
Increase.....	\$100,776 26	\$ 112,844 13
	672 per ct.	164 per ct.

As a rule, figures are not very interesting reading, but when they epitomize the results of success achieved during a period of unparalleled business depression, they are worthy of more than a passing glance or a moment's thought. When the result of last year's operations are made known, many companies will show little, if any, progress. It is, therefore, particularly gratifying to note the solid progress of our company. It proves that we have the confidence of the public, and that they fully appreciate our admirable plans of insurance and liberal policy contracts.

An undesirable diminution in our interest earnings would have resulted from the procurement of a Dominion license during the past year, owing to the prevailing prices of securities required for deposit with the Receiver General at Ottawa, as compared with the much higher rate of interest earned by investing in first mortgages, etc. The license can, however, be obtained in time for the business of the company for 1896 to appear in the Dominion Blue Book of that year.

E. F. CLARKE, President.
J. W. LANG, } Vice-Presidents
S. J. PARKER, }

Toronto, Feb. 11, 1896.

Receipts.

Dec. 31, 1894—	To net ledger assets.....	\$116,557 96
Dec. 31, 1895—	Premiums.....	\$63,549 42
	Premium notes.....	1,209 68
	Consideration for annuities.....	1,215 80
	Interest.....	65,974 90
	Premium on capital stock.....	5,700 95
		170 00
		\$188,403 81

Expenses.

Dec. 31, 1895—	By expenses.....	\$31,971 24
	Payments to policy-holders.....	6,399 14
	Sundries.....	3,619 17
	Balance net ledger assets.....	\$41,989 55
		146,414 26
		\$188,403 81

BALANCE SHEET.

Dec. 31, 1895.	To Contingent Fund..	\$4,935 09
	Annuity (commuted)..	1,215 80
	Medical examiners....	824 12
		\$6,975 01
	Reserve H.M., 4½ per cent.	115,568 10
	Total ..	\$122,543 11
	Capital stock paid up.....	52,635 60
	Net surplus ..	6,483 05
		\$181,661 75

Assets as per balance sheet.....	\$181,661 75
Uncalled capital.....	298,264 40
Total assets....	\$479,926 15
Liabilities as above	\$6,965 01
Reserve as above ..	115,568 10
	122,543 11
Net surplus for security of policyholders ..	357,383 04
	\$181,661 75

Assets.

Dec. 31, 1895.	By first mortgages on real estate.....	\$102,156 22
	Loan to the corporation of Oakville.....	2,500 00
	Loans on company's policies.....	3,705 41
	Loans on collateral..	2,168 95
	Bills receivable.....	474 93
	Shareholders' interest-bearing notes on account of capital stock	4,737 75
	Office furniture, etc ..	1,755 08
	Short date notes for premiums.....	4,763 24
	Balance of agents' accounts.....	667 31
	Suspense account.....	330 53
	Fire premium's acct. mortgagors.....	39 23
	Agents, for license fees	8 00
	Sundry open accounts.	693 53
	Cash advanced to agents (secured)....	3,663 98
	Cash on hand and in bank.....	18,750 10
	Net ledger assets.....	\$146,414 26
	Outstanding premiums, in agents' hands, in transit to head office, or in course of collection.....	23,367 18
	Deferred premiums.....	8,301 92
	Interest due and accrued.....	3,578 39
	Total.....	\$181,661 75

CERTIFICATE OF A. K. BLACKADAR, F.I.A., ACTUARY, OF VALUATION OF POLICIES.

The following is the result of the valuation of the policies of the Excelsior Life Insurance Company as at 31st December, 1895:

Number of policies in force, 2,131	Gross amount in force.....	\$2,525,498 15
	Less amount re-insured.....	107,500 00
	Net amount in force.....	\$2,417,998 15
	Gross value on reserve.....	\$117,427 72
	Less value of policies re-insured..	3,130 22
	Net value.....	\$114,297 50
	Value of annuities.....	1,270 60
	Total net reserve.....	\$115,568 10

The valuation is based upon the Institute of Actuaries H.M. Table of Mortality, with interest at 4½ per cent.

(Signed)

A. K. BLACKADAR, F.I.A.,
Actuary.

Ottawa, Jan. 29th, 1896.

AUDITORS' REPORT.

We hereby certify that we have examined the books, accounts and vouchers of the Excelsior Life Insurance Company for the year ending 31st December, 1895, and have found them correct.

We also certify that the cash and bank balances, amounting to \$18,750.10, were duly verified by us, and that the foregoing statement of assets and liabilities, and of receipts and expenditures, is a faithful representation of the company's business as shown by its ledger.

The mortgage securities named in the assets (except those lodged with the Government, for which a receipt is held) have been examined.

We have pleasure in testifying to the neatness and care with which the books of the company are kept.

(Signed) WILBUR GRANT, } Auditors.
J. L. KERR, }

Toronto, Feb. 1st, 1896.

The president, in moving the adoption of the report, stated that although the company's operations had been spread over a period of unusual contraction, the report contained evidences of prosperity, which must be considered satisfactory indeed. The zeal of the board of directors, especially of those gentlemen comprising the executive committee, was unabated. The record of the Excelsior since it commenced business had been one of continuous advancement. Compared with the history of other companies at a corresponding period of their career, it would be seen that it compares favorably in all vital essentials, and the speaker quoted figures in substantiation of this. It should not be overlooked that their operations had been confined to the Province of Ontario; whereas those of nearly all the other com-