A Company's Prompt Action Highly Commended.

Nor long ago it was customary for life insurance companies to defer the payment of claims under their policies for a considerable time, but it is pleas-ing to note that that practice has been abolished by a majority of the com-panies panies.

The pioneer company to introduce the immediate payment of death claims, on satisfactory completion of proofs of death, was the North American Life Assurance Company.

It still continues to adhere to this excellent and generous practice, as will be seen from a perusal of the following let-ter, lately received from the beneficiary of a deceased policy-holder :---

"Seaforth, April 30, 1894.

"To Wm. McCabe, Esq., Managing Direc-tor North American Life Assurance Company, Toronto :

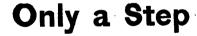
"DEAR SIR,—I desire to thank you very much for your kindness in so promptly sending me a cheque for the full amount of the policy on the life of my late husband, Samuel Kestle. Such prompt settlement is more satisfactory

than you may probably be aware of, and I have much pleasure in commending you for your generous treatment. "Thanking you again for your prompt-ness, and assuring you that I shall not soon forget your kind action, I remain,

" Most respectfully yours,

"MARIA KESTLE."

THE first two great things to do are to win your community and win your school. To do this, you must meet your people on their own plane. It is a good thing to take for granted that they know a little more than they do, but don't take it too plainly for granted that you know a great deal more than they do, or that their knowledge is of little value. Ignor-ant people often have a hard "horse sense" that is worth a good deal to them, and in which they believe most thorough- very suitable and the collection must prove ly. If you appeal to this you will win very valuable to teachers. I heartily commend their friendship and often their support it.-G. D. PLATT, B.A., P. S. Inspector, Prince through vicissitudes that place you,
learned pedagogue though you may be, at their mercy. Win your school through learned pedagogue though you may be, at their mercy. Win your school through your community and your community through your school. Speak respectfully of parents to children, and if you have occasion to complain of pupil to parent, begin by praising the child for some-thing.—School Journal.

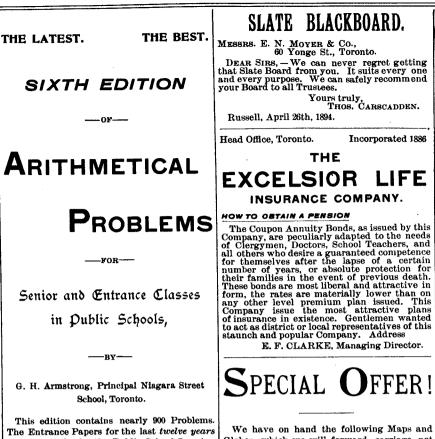


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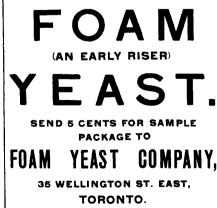
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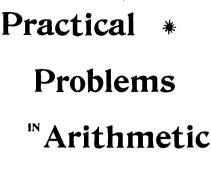


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