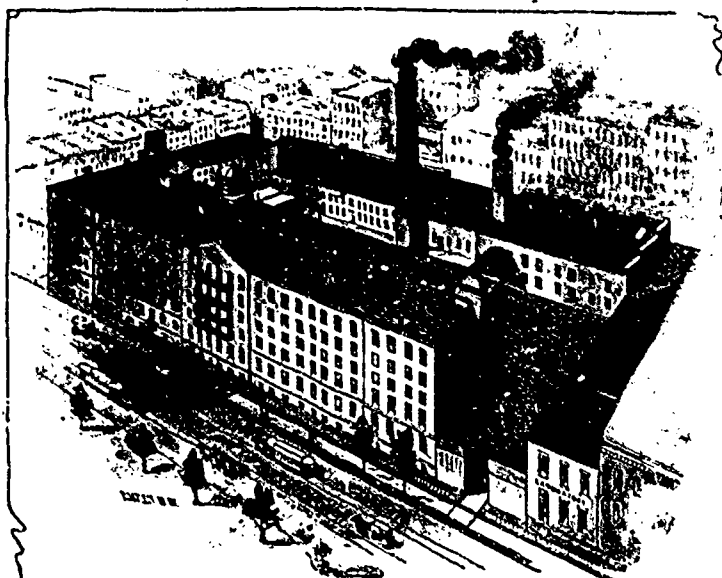


SAWYER-MAN ELECTRIC CO.

[INCANDESCENT LAMP FACTORY.]

L
A
M
P
S
&



S
O
O
K
E
E
S

510 - 534 WEST TWENTY-THIRD STREET,
NEW YORK, U. S. A.

H. WARD LEONARD & CO.

ELECTRICAL ENGINEERS,

GENERAL ELECTRICAL INTELLIGENCE BUSINESS.

UNDER the above heading we have considered a very important feature of our business which will be entirely unique and commendable. To any Isolated Plant we offer at a very moderate subscription price (\$25.00 a year) the privilege of corresponding upon any electrical subject of practical interest. Thus an isolated plant will be able to secure expert information as to its own plant, the best methods of operating it, and about any new electrical apparatus or methods and the principles underlying various devices and the prices thereof. For Central Station and Street Railway Companies, whose queries would go further into Steam Engineering and methods of distribution, and also would cover business questions as to relations with consumers, systems of accounts, etc., the annual subscription charge for this electrical intelligence will be \$50.00.

In case the expert judgment of the Company be desired as to comparative merit of various competing apparatus or methods, such expert judgment will be given by special arrangement, although the Company prefers to merely supply full information under the subscription arrangement and allows the purchaser to form his own conclusions.

SUBSCRIPTION CONTRACT.

H. WARD LEONARD & CO.

189

Gentlemen: Please enter the subscription of the undersigned for such electrical information as may be requested of you, subject to the following conditions:

FIRST. The subscriber shall have the privilege of calling for any information which he considers may be of practical value to him in the operation of his plant.

SECOND. All queries shall be by correspondence only.

THIRD. H. Ward Leonard & Co. shall not be called upon under this yearly subscription to give its expert judgment on the comparative merit of various apparatus or systems, but shall furnish full descriptive information regarding the character, principles, methods, forms, catalogues, prices, etc., involved by the questions, as far as they are able to.

FOURTH. All information supplied to the subscriber shall be confidential and for his information only.

FIFTH. This subscription shall be for one year from date and at the rate of Twenty-Five Dollars per year.

Signed

The usual subscription is by the year. To enable subscribers to judge of the merits of such a plan, the Company will make the following special offer:

SPECIAL NOTICE.

To all parties signing the above subscription contract and returning same to the Company promptly, it will agree that the date of the expiration of the contract is December 31st, 1892.

To parties other than Isolated Plants and Central Stations, special quotations will be made for these services on application.

Address: ELECTRICAL EXCHANGE BUILDING, NEW YORK.