

Market Situation and Outlook

- Inventories of salmon have increased to above normal levels in 1989 after a period of tight supply during the first half of 1988. Wholesale prices have declined for all species from year ago levels reflecting this stronger supply situation.
- Japanese production of farmed coho increased by 40% in 1989 but the industry was hurt badly by depressed prices.
- The improved supply situation and more competitive prices have resulted in healthy increase in salmon consumption in 1989.

Supply Reconciliation - Salmon (000MT)

	<u>1985</u>	<u>1986</u>	<u>1987</u>	<u>1988</u>	<u>1989</u>
Beginning Inventory(Jan 1)	66.3	99.0	85.8	71.2	84.6
Domestic catch - total	219.4	184.9	200.2	185.9	198.3
Imports - total	118.1	115.4	111.4	133.7	140.1
Total supply available	403.8	399.3	397.4	390.8	423.0
Ending Inventory(Dec 31)	99.0	85.8	71.2	84.6	94.9
Apparent consumption	304.8	313.5	326.2	306.2	328.1

- Further details on imports by salmon species are shown below. All figures are trade estimates.

Estimated Imports by species (contract basis - 000MT)

	<u>1985</u>	<u>1986</u>	<u>1987</u>	<u>1988</u>	<u>1989</u>
Sockeye	78.0	71.7	68.3	65.0	82.0
Pink	16.0	16.2	15.8	16.0	14.0
Chum	10.5	12.2	10.3	22.0	11.5
Coho	9.0	12.0	9.9	13.0	18.0
King	2.1	2.0	4.3	6.0	5.5
Total	115.5	115.3	111.4	122.0	131.0