REPORT 4 88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 301-ADDIS ABABA

007-POWER & ENERGY EQUIP. & SERV. ETHIOPIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

HYDRO

ASSIST CON CONSULTING COMPANY TO ARRANGE CONTRACT FOR POWER GENERATION STUDY FOR EELPA.

INCREASE NUMBER OF CONTACTS WITH EELPA, CENTRAL PLANNING COMMITTEE AND GOVT PROCUREMENT AGENCIES TO PROMOTE CDN EXPERTISE. ANTICIPATED RESULTS:

CONTRACT FINALIZED IN ITS QUARTER 1987 FOR AFDB-FINANCED STUDY.

BETTER AWARENESS OF CDN TECHNICAL EXPERTISE LEADING TO POSSIBLE INVITATIONS TO DEMONSTRA-TE CAPABILITY OR PREQUALITY ON PROJECTS FOR GOODS/SERVICES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 1 ASSIST MORE CDN CONSULTING CO'S FOR POWER GENER-ATOR STUDY, MINING, EXPLORATION AND IMPLEMENTAT-ION OF TRUN KEY PROJECTS.
- QUARTER: 2 ASSIST MORE CON CONSULTING FIRMS FOR POWER GENERATORS STUDY, MINING, EXPLORATION AND IMPLEMENTATION OF TURN KEY PROJECTS.
- QUARTER: 3 -----
- QUARTER: 4 INCREASE NUMBER OF CONTACTS WITH MINISTRY OF MINES AND ENERGY AND PROCUREMENT AGENCIES TO OBTAIN SPECIFIC DETAILS OF DEVELOPMENT PROJECTS MINING SECTOR.

QUARTERLY RESULTS REPORTED:

A CDN FIRM AWAITING TO SIGN CONTRACT FOR GAS PI-PELINE PROJECT. A CDN FIRM NEGOTIATING ON DIP DRAFT CONYTRACT WITH EELPA. A CDN FIRM SOLD SUR-VEYING EGPT TO GEOLOGY DEPT. OF MINES.

-CDN FIRM SIGNED CONTRACT FOR DIP -CDN FIRM NEGOTIATING ON SMALL HYDRO STUDY -MORE CDN COS. INTERESTED IN MINING. -CONTRACT SIGNED FOR KOKA-D. D. AND ETHIO-DJI POWER TRANSMISSION LINE STUDY.

HAVE APPROACHED CDN FIRMS TO ASCERTAIN INTEREST TO BID ON SUPPLY OF OIL AND GAS EQPT/SERVICES.

Page 9