

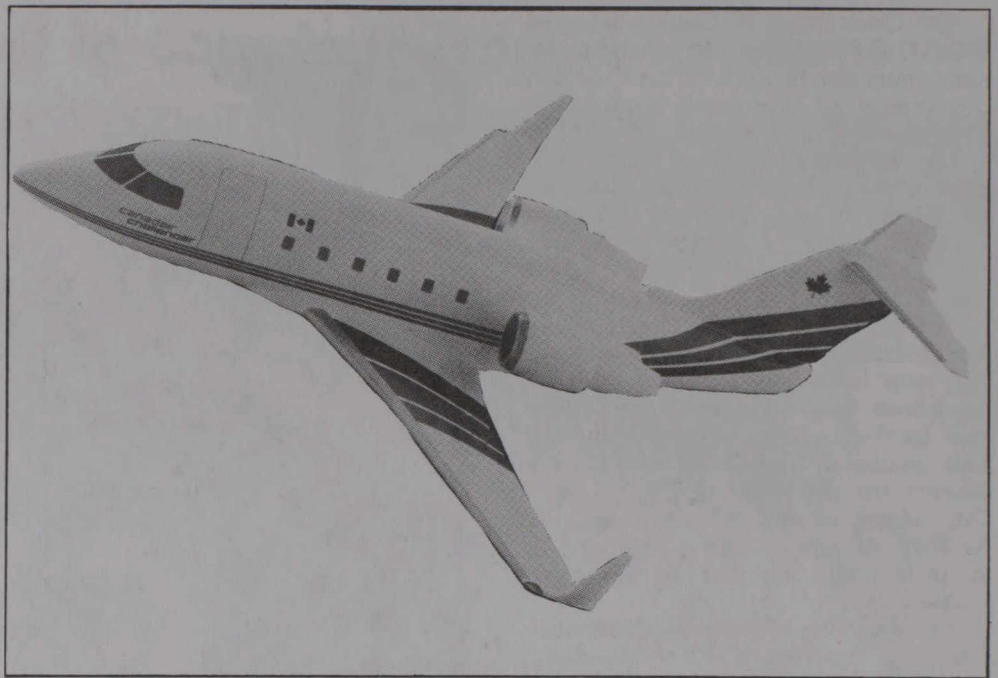
Canada Well Represented At First Jakarta Air Show

From June 22 to July 1, the Indonesian Government held for the first time an international static and dynamic air show. While static air shows have been held elsewhere in Southeast Asia, the centre-piece of IAS '86 was the daily demonstration flights of the most advanced fighting aircraft in the world.

Canada was among the 22 countries exhibiting at this prestigious event with representation and exhibits at the Canadian stand from Canadair Ltd., Canadian Marconi Co., CAE Electronics Ltd., Litton Systems of Canada, Micronav Ltd., and the Canadian Government Information Booth.

These Canadian companies were among the 235 firms exhibiting at the Air Show and, with exception of Micronav, are experienced in the Indonesian marketplace. Micronav Ltd. used the Air Show to launch a marketing campaign in Indonesia for their Microwave Landing System (MLS) designed for the international program to re-equip airports with the new MLS. Canadair was furthering their efforts to promote airborne surveillance systems, the Challenger CL601 executive jet and CL215 water bomber. CAE Electronics was promoting their flight simulators for pilot training on the possible purchase by the Indonesian military of General Dynamic's F-16 fighter aircraft. Canadian Marconi and Litton Systems were furthering their efforts for the supply of avionics equipment for fixed and rotary wing aircraft manufactured at the IPTN facility in Bandung.

President Soeharto took a keen interest in the Air Show and visited the Canadian



stand on one of his three visits to the show. He spent time at the Canadair booth to discuss the CL601 Challenger jet with the company Director of Challenger marketing, George Laforme. The President also spent time at the Micronav booth to discuss the new microwave landing system with company representative Keith Greenaway.

Exhibitors at this first Indonesian Air Show agreed that the event was very successful. Pratt and Whitney Canada Ltd. enjoyed success in the signing of a \$2 million agreement with IPTN's President

Director, Prof. Dr. B.J. Habibie, for the overhaul and repair (including parts and tools) of PT6 turboprop and PTT twin-pack engines.

The Government of Indonesia remains dedicated to the growth of its aerospace industry as evidenced by the US\$17 million commitment to stage this event. The Air Show served to celebrate the 10 year anniversary of Indonesia's aircraft manufacturing industry, showcased the country's industrial achievements and marked Indonesia's place on the stage of the world's aircraft industries.



Finishing touches are made to the Canadian booths just prior to the opening of the Jakarta Air show.

Mining On Display

The Canadian Embassy in Jakarta, together with five companies combined to provide a Canadian presence at the Second International Mining and Minerals Recovery Exhibition held in Jakarta from May 6-10. A complimentary event, the Third International Construction, Building, Municipal and Public Works Exhibition ran concurrently resulting in a joint event that attracted 11,166 trade and business visitors.

The Canadian stand included representation and exhibits from JKS Boyles Ltd., Shaw Almex Ltd., Norwest Resource Consultants, C.M.E. Blasting Ltd., Drill Systems Ltd. and a Canadian Government information booth. The Canadian stand received a steady flow of visitors throughout the 5 day exhibition resulting in a number of substantive enquiries which have been referred to Canadian companies for follow-up.