

## Mexico buys more Canadian subway cars

An additional commitment by the Mexico City Metro for the purchase from Bombardier Inc., Montreal, of 90 subway cars with a value of some \$50 million for delivery by the end of 1982, was announced in May by Edward Lumley, Minister of Trade and Professor Carlos Hank Gonzalez, who is Governor of the Federal District of Mexico, a federal cabinet minister and Mayor of Mexico City.

This purchase, coupled with the 20 subway trains of nine cars each, announced by Minister Lumley and Mexican Commerce Secretary Jorge de la Vega Dominguez on behalf of Mayor Hank Gonzalez during his visit to Canada several weeks ago, makes this sale one of the largest Canadian manufacturing contracts ever obtained in a foreign market.

A Canada-Mexico joint commission on urban transportation to study areas of possible co-operation was formed by Minister Lumley and Mayor Hank Gonzalez in June 1980 while the Canadian minister was in Mexico with a mission of Canadian businessmen.

Mr. Lumley said: "I am extremely gratified with the results of the four meetings I have had with Professor Hank Gonzalez during the past ten months. Our

participation in the third phase of the multi-billion dollar Mexico City Metro project indicates that Canadian firms can compete with anyone in the world in this growing sector of international trade."

Mayor Hank Gonzalez, who was in Canada for four days, visited Ottawa for meetings with Trade Minister Lumley and officials of the Department of Industry, Trade and Commerce. Formerly Governor of the State of Mexico, Mayor Hank Gonzalez is the chief administrator of one of the largest cities in the world.

In this capacity he is interested in learning about Canadian experience and expertise in overcoming the problems of urban growth — mass transit, garbage disposal, pollution control, sewage treatment, water filtration and in particular in the integration of subway systems with surface transportation in metropolitan areas.

The Mexican delegation's visit began in Quebec City on May 12, when Mayor Hank Gonzalez inaugurated Mexican Week with Mayor Jean Pelletier. In Montreal, he inspected the Desbaillets water filtration plant and subway installations, had talks with urban community officials and officers of Bombardier Inc. and B.G. Checo International Limited and was

taken on a tour of Olympic Park by Mayor Jean Drapeau. In Ottawa he met with Mayor Marion Dewar, Bud Drury, Chairman of the National Capital Commission and was guest of honour at a luncheon hosted by Minister Lumley and attended by 100 senior businessmen from across Canada.

Mayor Hank Gonzalez and his party completed their Canadian visit in Toronto, where they were hosted by Metro Chairman Paul Godfrey and Mayor Arthur Eggleton. They examined the subway system, sewage and water treatment plant and police facilities.

## Trade group visits China

A group of Canadian businessmen have signed agreements with Chinese officials during a tour to China sponsored by the Canada-China Trade Council.

The agreements were signed during an 11-day visit to China by 50 members of the council.

Under one of the agreements reached, the Canada-China Trade Council's agricultural committee will proceed with plans to build a model farm in northeast China, with the co-operation of China's Ministry of State Farms and Land Reclamation. Intensive work on the farm will begin in the fall. The farm, which the council has been advocating since 1979, would demonstrate the effectiveness of Canadian agricultural practices.

In addition, China's Light Industrial Products Imports and Exports Corporation will buy \$750,000 in glass tableware from Cutler Brands and Designs Incorporated of Toronto. The Diesel division of General Motors of Canada Limited, Oshawa, Ontario, has agreed to co-operate with China's Ministry of Metallurgical Industry to explore the possibilities of compensation trade.

Other contacts in China were made by the Bank of Nova Scotia, the Royal Bank of Canada, Cansulex Limited of Vancouver, Canpotex Limited of Toronto and Trans Pacific Marketing Incorporated.

The Canada-China Trade Council, representing 120 companies, was formed in 1978 to promote Canadian trade. During the visit the trade group comprising representatives of 26 financial, agricultural and mining companies attended the council's annual meeting — the first held in China. The group also visited the Canton Trade Fair.



Mayor of Mexico City, Carlos Hank Gonzalez (centre) meets with Montreal Mayor Jean Drapeau (left) and Minister of Trade Ed Lumley.

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