

injury, as well as injustice to the port of St. John. A resolution was therefore carried to memorialize the Government of Canada, praying that in the aforesaid terms and conditions the words "Halifax or Halifax and St. John" be changed so as to read, "Halifax and St. John," and also that the word "shall" be substituted in such terms and conditions for the word "may." This would make St. John a winter port not only for eastward bound passengers and freight, but for westward.

DOMINION COMMERCIAL TRAVELERS' ASSOCIATION.

On Saturday evening last a special general meeting of the Dominion Commercial Travelers' Association was held in their rooms in Montreal. The president, Mr. Gustave Piche, occupied the chair.

The president, in his opening remarks, referred to the fact that although the losses during the past year had been unusually heavy, the association had still \$10,000 to their credit. The nomination of officers for the ensuing year was made, and the following names proposed:

For President—Mr. Fred. Hughes.

For Vice-Presidents—Col. Patten and C. A. E. Patterson.

For Treasurer—Mr. Fred. Birks and Mr. John Shearer.

For Directors—Messrs. Alf. Elliott, Walter Gross, M. Munderloh, John Taylor, F. P. Benjamin, W. H. Olive, E. Coote, D. Black, J. H. Morin, Rollo Simpson, Geo. Forbes—five to be elected.

It was decided to hold the annual meeting on the 13th of December. Mr. C. K. Adams introduced a new system for voting purposes in connection with the elections. It was adopted, and Mr. Adams was thanked. On the question of wine or water at the dinner, the vote was taken, with the result that it was decided that wine should be supplied to the guests at the dinner, which will be in the St. Lawrence Hall.

A committee of thirteen was appointed to carry out the necessary arrangements. The meeting then adjourned, to meet again on the 13th of December.

INDUSTRIAL ITEMS.

The Rathbun company will manufacture Portland cement at Napanee mills. The machinery is being put in.

Hundreds of cords of bark are waiting shipment at Falkenberg station.

The awning factory of Mr. Enticknop has been removed from Plattsville to Drumbo.

Ira Day, formerly of Burford, who bought T. D. Costin's stock of dry goods and groceries at Cathcart, has moved, says the *Review*, into the building lately occupied by Mr. Costin.

The Lake Ontario Fish Company (limited), capital \$100,000, has been formed at Cape Vincent. The company will aim to control the entire fish business of the upper St. Lawrence and the shore of the eastern end of Lake Ontario.

A careful analysis of Canadian conversation among men, has shown that it is composed of 27 per cent. of politics, 34 per cent. of horse talk, 8 per cent. of indelicate subjects, and the rest is miscellaneous.—*Bobcaygeon Independent*.

Peter Bertram, of the Dundas Axe Factory, has sold some axes in Scotland to one of the best tool makers in that country. Mr. B.

says that axes can be made on this side of the ocean at a less cost than in the old country, owing to the large demand for them, which enables the putting in of more and better machinery here for the purpose.

Mr. J. J. Henderson has bought the interest of Mr. Shaw in the Kincardine Woollen Mill, and the mill will hereafter be carried on by the firm of Cunningham & Henderson.

Half a million of bricks, we are told, have already been arranged for with the local brick-makers for the buildings at Peterboro of the Edison Electric Company. They will make electric motors as well as electric light and telephone supplies.

The Dundas *Banner* refers to the arrival of some fifty bales of cotton for the cotton mill in that town, which has been for a good while idle. "The shipment was met at the station by about forty of the mill employees, who greeted it with cheers."

The contract for putting in the water works at Gananoque has been let to Gorson & Purser of St. Catharines at about the sum of \$15,500. The *Perth Expositor* says the firm assumes all responsibility of rock excavation exceeding the engineer's estimate. The contractors intend to complete the work by the 1st January, 1891.

At a meeting of influential dairymen and others, held at London last week, the suggestion of Thos. Ballantyne, M.P.P., to have dairy schools established at London and Listowel respectively, was endorsed, and the governments requested to make a grant for the purpose.

The Rama limestone quarry is yielding riches rapidly. Four derricks and two steam drills are at work.

Sixty-seven tons of pumpkins were peeled and packed in cans in six days last week at the Boulter & Son canning factory, Picton.

The Clinton Fruit Evaporating Company bought 3,643 bushels of apples last week, and wants as many more.

The new mill at Duntroon is completed, and the machinery will soon be put in and work commenced.

Darwin defines the wag of a dog's tail as "an escape of nervous force restrained for the moment from other modes of expression."

On the authority of a correspondent of the *Amherstburg Echo*, Pelee Island, Lake Erie, wants a good shoemaker: "A better opening for one of the disciples of St. Crispin does not exist in Ontario. A blacksmith also can find a good location, shop ready built and for sale by John Hughes."

Says the *Prince Edward Island Examiner*: The Baltic starch factory is in full blast. On Saturday last there were over 200 carloads of potatoes delivered. The factory is only paying fourteen cents per bushel of sixty-five pounds (the usual custom), the extra five being for dirt, as the potatoes are taken direct from the field.

This week the extensive flouring mills of Campbell & Stevens, of Chatham, are to finish their equipment of \$8,000 worth of new machinery for the grinding and kiln-drying of cornmeal. The mill is in the centre of a district of Kent and Essex which produces largely of maize, but much will have to be bought in the Western States as well. The capacity of the mill will be 200 barrels per day. The mill has been supplied with a full roller process somewhat similar to that used in the manufacture of flour. By this process eighty per cent. of the grain is converted into meal, and the balance is used for feed. The market for this

product will be the Maritime Provinces and Newfoundland, where thousands of barrels find a ready market each year. Six hundred barrels per day will be used by the firm for flour and meal. One house asked for 10,000 barrels last week, with the promise of a largely-increased order, as the firm can ship in bond to Boston and other American points.

The Berlin tanning firm of R. Lang & Sons has been making very considerable additions to its tannery in that town—a tanyard 116 feet by 40; a new currying shop of four floors, the dimensions of which are 85 feet by 65. And new machinery has likewise been placed in several departments of the tannery, which has now a capacity of two thousand sides of harness leather, as makers of which this firm is well known.

ANSWERS TO ENQUIRERS.

W. H., Dunnville.—Should think that "Cameron on Dower" would give you the information desired.

MERCHANT, Sherbrooke.—There are, if we remember rightly, a dozen or fourteen members of the Montreal Association of Accountants which is an incorporated body. The gentleman you name is among them.

S. P. T., Toronto.—The Ancient Order of Foresters is an English friendly society, established many years. It is not to be confounded with the I.O.F. in Canada. The membership of the A.O.F. numbers 799,700. The permanent secretary here, Mr. W. Williams, tells us that the financial standing of the Order as at December 31st, 1889, is as follows: Capital \$23,750,000.

Receipts for sick and funeral fund,

Great Britain and Canada.....	\$3,641,638
Expenditure.....	2,880,863
Increase of funds (sick and funeral)	760,775

—The trade committee of the New York Produce Exchange find certain portions of the United States Tariff act as boomerangs are said to do. These gentlemen had a meeting last week to consider the declining trade of New York with Newfoundland. Letters from prominent merchants deplored the fact that American goods no longer find as ready a market at St. John's as they once did. And the meeting concluded that the tariff on fish—Newfoundland's only product—which was established in the interest of the Gloucester fisheries, is to blame, it having caused Newfoundland to fix a prohibitory tax on many American exports. It was resolved to suggest memorializing the Secretary of State to aid New York to regain her old trade with our neighboring British colony.

Correspondence.

WHOLESALE ARRANGED.

Editor MONETARY TIMES:

SIR,—Permit me through your columns to lay bare a few evils which are being practised to some extent in nearly every town in Canada.

The first I complain of is wholesale houses selling goods to people who are not competent to do business in a businesslike way, even although they may have enough money to pay for what they buy, for the simple reason that they have not had any business training. I can point to a case where a party who is a dealer in furniture, old stoves, sewing machines, &c., got it into his head that he would add dry goods to his stock, and of course he soon found a wholesale house that was quite willing to supply the goods. This, too, notwithstanding the fact that there were eight dry goods, or