

Blue Ribbon Tea is welcome  
morning noon and night.  
Are you drinking it?

## LOVE'S EXILE.

"Well, and haven't I heard cer-  
tain people talking about the in-  
teresting things that go on in the  
world, and hinted that Ballater  
was a slow and tiresome old place,  
where nothing ever happened worth  
mentioning?"

"She blushed and hung her head a  
moment, and then began her de-  
fence in a very meek voice.  
"I don't think I've really ever  
spoken so ungratefully as that about  
dear old Ballater. It's quite true  
I should like to see a little more of  
the big world outside some day, but  
I think I could be content to hear  
what you care to tell me about it  
for a year or two longer first. The  
fact is, Mr. Maude, she went on  
looking up at me with an altogether  
irresistible smile of affection and  
sympathy, "I could make up my mind  
to leave the hills, but I can't make  
up my mind to leave you."

What an opening! I began to shiv-  
er and quake, and to give signs of  
such unmistakable nervousness that  
Babiolo evidently thought I was go-  
ing to be taken with a fit of some  
sort. She looked helplessly around,  
and I gave a laugh like a schoolboy  
who comes too early to his first ball.  
"I'm not ill, Babiolo, I have some-  
thing to say to you."

Upon this she became nearly as  
much disturbed as I, and the color  
left her sensitive face, as she sat  
mutedly down on the tree trunk again  
to hear me.  
"I—don't want you to go away—  
either—Babiolo, I jerked out slowly  
and unsteadily. "You are very true,  
and I think you can afford to wait  
before seeing the world—if you are  
not tired of this place and the people  
in it. Everybody here likes you, I may  
say, loves you, and I am sure that  
if the life is not very exciting, it has no  
great cares. But your father, who  
does not know us so well as you do,  
is reluctant to leave you here with-  
out some sort of—of guarantee—  
for your safety." Babiolo looked  
up at me from time to time in bewil-  
dered expectancy of something new  
and awful.

"Safety," she echoed, in an amazed  
whisper.  
"Yes, girls, when they grow to  
your age, must have a—responsible  
guardian, you know. How old are  
you?"  
"I shall be sixteen in July."

"Well, you see, in a few years you  
will be old enough to be married, and  
your father is anxious to find you  
see you well provided for; established,  
you know, settled—in fact, mar-  
ried."

Babiolo was growing calmer. On  
reflection, of course, there was nothing  
so alarming in the mention of a  
woman's natural end as to justify  
the horror which one is accustomed  
to consider maidenly; but I was sur-  
prised at the time to find that she  
listened to me so quietly. I thought  
it would have helped me more if she  
had smiled at the subject, so to speak;  
some little show of emotion of one  
kind or another would have helped  
me on to make a better business of  
the whole thing than I was doing.  
Her eyes, instead of being raised  
from time to time inquiringly to mine,  
were now fixed on the last faint  
glow of sunlight behind the hills;  
but she said nothing, and I had to  
go on.

"He is so bent upon it, in fact,  
that he says that, going to you are,  
he will only let you remain here  
longer on one condition."  
She looked up quickly, with a  
change of expression which I took  
for that of vague apprehension.  
"What condition?"  
"You must be engaged—affianced—  
to someone he approves of before he  
leaves you."

Babiolo began to laugh. "But papa  
must know that that is ridiculous. I  
am not a princess, to make so much  
fuss about. Besides, I am old enough,  
papa says, to stay with her if I  
like."

### HELP FOR MOTHERS.

Baby's Own Tablets are What You  
Need When Little Ones are Cross,  
Fretful and Sleepless.  
If a child is cross, fretful and  
sleeps badly the mother may feel  
absolutely certain that some dis-  
arrangement of the stomach or bow-  
els is the cause. And she can be just  
as certain that Baby's Own Tablets  
will put her little one right. These  
Tablets cure all the minor ailments  
of little ones, such as indigestion,  
constipation, simple fevers, dis-  
arranged bowels, and teething trou-  
bles. They are guaranteed to dis-  
turb no opiate, and can be given  
with absolute safety to the young-  
est and most delicate child. Every  
mother who has used them speaks  
of these tablets in the warmest  
terms. Mrs. E. Banoroff, Deerwood,  
Main, says: "I have used Baby's  
Own Tablets for stomach and bowel  
troubles, for simple fevers, and  
teething, and I think them the best  
medicine in the world. They always  
strengthen children instead of weak-  
ening them, as most other medicines  
do."

You can get Baby's Own Tablets  
at any drug store, or by mail post-  
paid at 25 cents a box by writing  
direct to the Dr. Williams' Medicine  
Co., Brockville, Ont., or Schenectady,  
N. Y.

cry and appropriation of some whis-  
key in his wife's cupboard. I told  
him that his daughter had con-  
sented to become engaged to me,  
and assured him that I would do my  
best to make her happy. He grew  
a little madder over the hardship  
of parting with an only daughter,  
which, though rather far-fetched,  
was to be expected; but he was gen-  
erally glad that she was well pro-  
vided for, and took care to point  
out to me with some shrewdness that  
his pride in his daughter was per-  
fectly disinterested, as he had been  
so long a wall and stray upon the  
world that the world was bound to  
support him, even if he had not been,  
as he was, too proud to accept from  
any man more than a mount when  
he was footsore, or a drink when  
he was thirsty.

I began to feel quite sorry for the  
poor beggar, and the feeling was in-  
creased later, in spite of his causing  
me to pass a most uncomfortable  
evening. They all came in to see me  
after dinner. Mr. Elmer watched  
Babiolo about with great pride, tried  
her voice at the piano, on which he  
performed with some taste, and de-  
clared that it was good enough for  
grand opera. On the other hand he  
missed no opportunity of snubbing his  
wife with ferocity, begged her not to  
skip, and advised her to leave her  
lureless ways to her daughter. Poor  
Babiolo spent the evening in torture.  
At each word of the extravagant praise  
to herself she blushed uncomfortably;  
at every unkind speech to her mother  
she turned to her eyes. In the  
climax of her misery I bore a most  
unwilling share.

I was bidding them all good-night  
on the door-step, and was shaking  
with him if he were bent on having  
you; and then the old life for her  
would begin again."

"What is the simple way?"

"I had not prepared her in the least,  
after all. She did not start or speak,  
but I could see by her face that she  
was utterly surprised. I was afraid  
of a hasty refusal and now screwed  
up to the pitch of daring I hurried  
on without further hesitation.  
"You know, Babiolo, I am not  
asking you to marry me now, or at  
any future time. That must be for  
a hand-some, more dashing fellow  
than I. But I want you to under-  
stand that I am your guardian up to  
the time when the dashing young  
fellow turns up, and till then we will  
be just as we have always been. You  
understand, child, that there is to  
be no binding tie on you at all,  
nothing new except the understand-  
ing that I am answerable to your  
father for your safety and happi-  
ness. Now, are you willing to have  
me?"

I tried to put the question as a  
joke, but I was mis-answered.  
She put her hand into mine with-  
out at first answering, but her eyes  
were full of tears before I had ended.  
"I will do whatever you wish, now  
and always, Mr. Maude," she said so  
sweetly, so softly, that I then we  
began to realize the peril to myself  
of what I had done, as a great yearning  
swept me to draw the little creature  
into my arms, and tell her what a  
poor chance it was that she would  
ever find among the fair-featured  
sons of men a slave so docile as I  
would be for just the right to cher-  
ish her.

"I wish I had, now."  
Then, however, I only said, "That's  
right," in a strangled voice; and we  
began to go down the hill together.  
But I discovered that this explana-  
tion, which was to have been so small  
and simple a thing, had already  
changed in some degree the char-  
acter of our intercourse. Babiolo  
gave me her hand to help her down,  
as freely and simply as she had often  
done before; but it seemed to me  
now that it was the hand of a fair  
young woman, instead of the hand  
of a child. It was some change in  
the girl herself, and not in me. I  
felt sure, for I had been fully con-  
scious of my own love and my own  
longings ever since, on my return  
from Norway. I had found her  
still with the sweet flower-like  
but with the form and shy proud  
manner of a budding woman. I con-  
sidered this phenomenon as we  
crossed the wild bare slope beneath  
the fir-trees, and as we went down  
the way through the growing dark-  
ness of the oak-branches, with the  
silver water shining before us in the  
distance, and the mist gathering  
about us as we went down. There  
was no touch of coquetry about her  
manner whereby I could take coun-  
age, but a very pretty gravity  
which seemed to denote that even  
such a poor thing as a temporary  
and make-believe engagement to  
marry demanded that one should put  
away childish things and talk about  
the affairs of the nation.

We both enjoyed the walk back  
to Larkhall very much; she because  
of the delicious new sense of impor-  
tance which our secret understand-  
ing gave her; I, because there was  
now a living however frail, between  
us, and because I was already deep  
enough in the mire to feel that  
there was but a maimed poor crea-  
ture in my place when she was out  
of my sight. It was dark when we  
got into the drive, and Mr. and Mrs.  
Elmer were both about, peering  
into bushes, and calling their  
daughter in a futile way, rather to  
fill up the time when their tete-a-  
tete palled, than because they really  
expected to find her under a rhodo-  
dendron or a laurel.

"I told you she was all right," said  
the lady, sharply, as we came up.  
"Ah! Where have you been?"  
asked her husband, with ponderous  
rogue.  
"On Craigendarrach, papa," answer-  
ed Babiolo, simply, letting her arm  
remain in mine, this being the  
straightforward way I had chosen  
of making known the result of our  
meeting.

Mrs. Elmer was eager to break up  
the party, and insisted that Babiolo's  
boots must be wet, and that she  
ought to come and change them.  
But the artist had something to say  
first.  
"She won't catch cold. She's been  
too well employed, haven't you, Bab?"  
he asked, seizing her by the arm,  
with a laugh that set her blushing.  
I hastened to put a stop to this  
insinuation.

"She will tell you all about it pre-  
sently. I think she had better go  
with her mother now, while I speak  
to you, Mr. Elmer."  
He let her go, being in high good  
humor, consequent upon the discov-

ery. In the meantime, Babiolo was  
will, shy and unapproachable by  
either her father or me. This state  
of affairs being untenable, and his  
wife's very small provision of whis-  
key exhausted, Mr. Elmer in the  
course of the afternoon took a dis-  
pirited forewell of us, armed with  
a note to the station-master at  
Aberdeen, which I explained would  
obtain him a first-class pass to  
London. He thanked me for my cour-  
tesy, but was by no means disarmed  
by it. In the midst of a sentimental  
leave-taking, he suddenly flashed up  
into ferocity as I reminded him that  
his wife and daughter were well and  
safe with each other, which must be  
some comfort in the prolonged ab-  
sence from them which the claims of  
art forced upon him.

"Well and safe," he repeated, his  
face resuming the brutal, lowering  
look which had, under the amenities  
of social intercourse, sunk into a  
pale animal contentment.  
"Yes, I should have said for I can-  
tell you it would be a bad time  
for those who had anything to do  
with it when my little girl was  
anything else but well and safe."  
The man was in earnest—genuine  
brutal earnest. Without again offer-  
ing me his hand, and with merely a  
nod by the way of last salutation,  
he left me in the study, where we  
had been holding this last inter-  
view, with impulsive shruggings. I  
sat down and looked at the fire,  
glad the man was gone, and think-  
ing no more of him, but of his fair  
little daughter, and of the best  
means of effecting the uncomfort-  
able impression made by this violent  
and unwelcome interruption into our  
old harmonious intercourse.

I had been occupied thus about  
thirty minutes, disturbed by no  
other than the dashing of the rain of a  
sharp April shower against the win-  
dows, when the hall door was push-  
ed open again, and the hoarse gruff  
voice had hoped to hear no more  
broke upon my unwilling ears again.  
"Come, no nonsense, aren't you  
safe with your own father?" I heard  
Mr. Elmer say angrily, to the ac-  
companied of plaintive pleadings  
from Babiolo, whom, the next mo-  
ment, he dragged in before me.  
He had not waited for her to  
put on her hat, but had thrown over  
her head her mother's mackintosh,  
which he now pulled off, leaving her  
pretty brown hair tumbling in dis-  
order about her eyes. She was pitifully  
shy and unhappy, poor child,  
and she shrank back with crimson  
cheeks as her father drew her arm  
firmly through his, and brought her  
close up to me as I stood, in great  
anger and perturbation, on the  
hearting.

"Mr. Maude," he said, "you will  
excuse a father's solicitude."  
He had been making up that open-  
ing as he came along, I felt sure,  
from the pompous effect with which  
he produced it. He raised his hand  
as I was bursting into an angry  
protest, and continued, in a low  
voice, "You have obtained my daughter's  
consent and my consent to becoming  
her affianced husband." This, too,  
was a studied phrase, brought out  
with pedantic precision.  
"On that understanding I leave  
her and her mother in this neighbor-  
hood with confidence, and I call  
upon you to swear!"

And the poor child crouched down  
upon the nearest chair, and turned  
her head to hide her falling  
tears.  
Her father listened to this outburst  
with unmoved pompous stolidity; but  
as she sank down, he looked from her  
to me with a proud and satisfied  
brogue, as my wife said, "Be you  
observe my daughter's exquisite sen-  
sibility? This is one of the results  
of a parent's devotion to Art."  
Mr. Elmer left me walk down the  
drive, unmolested and nervous, and  
quite unamused, and nervous, and  
the sight of the girl's distress. "Sure-  
ly, we can arrange everything to  
your satisfaction by ourselves."  
"There I differ from you," said he,  
doggedly, holding his ground, and  
termined to carry through to the  
end his own more dramatic plan of  
settlement. "I am a father, Mr.  
Maude, and a father's sense of his  
duty to his child is not to be re-  
spected. I am not insensible to your  
so far shown yourself quite the  
gentleman."

Babiolo, so to speak, curled up at  
this.  
"And therefore I have permitted  
this engagement. But I must have  
plain that I hold you responsible for  
my little girl's happiness, and that  
if anything goes wrong with her, it  
is you—Mr. Maude—who will  
have to answer for it to me."

(To be Continued.)

## CANADA AND THE SOUTH AFRICAN TRADE.

Department of Agriculture, Ot-  
tawa, Sept. 25.—The pacification of  
South Africa, and the establishment  
of a direct line of steamers, have  
caused the Canadian  
manufacturers and shippers to ex-  
amine the conditions which sur-  
round the new field of trade and  
commerce. The Canadian Depart-  
ment of Agriculture has received  
many inquiries as to what South  
Africa requires and how it may  
best acquire it.

In the first place, South Africa  
requires everything that Canada  
has to offer, and it requires it in  
two grades—the best that can be  
supplied in open competition at  
market price; and the best that  
can be supplied irrespective of price.  
Naturally, the first must receive  
primary consideration, especially  
when the fact is recalled that in the  
very year that war was proclaimed  
the South African market turn-  
ed over to the United States of Amer-  
ica was \$18,000,000. This was not  
the result of spasmodic effort, but  
the outcome of direct personal  
commercial representation for a  
series of years on the spot. To  
the Hon. W. W. Moore, of the  
Dominion Department of Agricul-  
ture, who was sent by the Hon.  
Sydney Fisher to ascertain all the  
details of South African trade re-  
lations and practices, "the magni-  
tude and value of the South African  
market has been recognized by the  
business houses of the United States  
for years past, and by persistent  
efforts and good business tactics  
they have there built up a substan-  
tial trade."

Business cannot be done

in South Africa by proxy any more  
than it can in India. Catalogues,  
circulars, pamphlets, bills, letters,  
collecting business without a per-  
sonal canvass and fair-sized sam-  
ples are useless as mustard without  
meat. To do anything there a firm  
must know the conditions of trade  
and the local manner of conducting  
business; and local traders must  
know the standing and business  
methods of any firm before they will  
do business with them. Once get  
in the thin edge of the wedge and the  
entire factory may follow; but get-  
ting the foot in is the difficulty.  
The United States, New Zealand  
and Australia are all doing well in  
South Africa, but why should Can-  
ada be less successful? Now the tide  
at the present time is in the dif-  
ficult, but it is the difficulty.  
The United States, New Zealand  
and Australia are all doing well in  
South Africa, but why should Can-  
ada be less successful? Now the tide  
at the present time is in the dif-  
ficult, but it is the difficulty.

What Does South Africa Require  
that Canada can supply by our  
newly-organized direct steamship  
line.  
The colony of Natal, of which Dur-  
ban is the chief city and port, re-  
quires annually \$1,123,435 worth of  
flour, which is admitted free of duty;  
and the free import of Canadian  
flour was landed there during  
Mr. Moore's visit, and proved satis-  
factory in every respect, the dealers

being so pleased with the quality  
that they despatched repeat orders  
in Mr. Moore's presence, here is a  
staple commodity for which a stable  
demand exists. They require a hard  
spring wheat flour, and Canadian  
products, will get the preference  
over those of other countries.  
Natal consumes \$106,360 worth of  
imported cheese, Canadian exporters  
meeting a ready sale. The 70-pound  
cheese will do for Durban town trade,  
but the country trade can only be  
commanded when each cheese does  
not exceed 20 pounds in weight.

The same colony requires \$435,710  
worth of butter per annum. The 56-  
pound box will do for the local trade  
of Durban, but the interior trade will  
only touch tinned butter put up in  
one, two, or five-pound tins respect-  
ively. There is an import duty of 6  
cents per pound on both cheese and  
butter.

On bacon and hams the import duty  
is 4 cents per pound, and \$145,515  
worth are required annually. Hith-  
erto Canadian meats have been pur-  
chased in London and Liverpool and  
then shipped to the Colony. Mr.  
Moore was informed by several gro-  
cers that

Canadian Bacon Has the Best

on the Durban market, and it is pre-  
ferred over all other kinds.  
Cape Colony, of which Cape Town,  
East London, and Port Elizabeth are  
the distributing centres, the latter  
for the Orange River Colony, the  
Transvaal, and the northern part of  
Cape Colony, requires at least \$4-  
155,070 worth of wheat a year, the  
duty on wheat being 50 cents per  
hundredweight, the extra import be-  
ing to encourage wheat milling in  
the Colony, for they only require  
\$508,690 worth of flour imported in  
the course of twelve months.

On cheese and butter the import  
duty is six cents per pound. Of the  
former the Colony requires \$353-  
290 worth a year, and of the latter  
\$318,855 per annum. While the 70-  
pound cheeses may be suitable for  
Cape Town all other places demand  
small cheeses, not in any case ex-  
ceeding 20 pounds each. Box butter  
may sell in Cape Town, but no-  
where else, the demand being for  
one, two, and five pound tins.

In bacon and hams the wants are  
similar to those in Natal.  
A few of the many other food pro-  
ducts required which Canada can  
supply are potatoes, dried and tinned  
meats, canned meats, frozen and  
chilled meats, rolled oats, condensed  
milk, split peas and beans, tinned  
vegetables, British Columbia tinned  
salmon, and jams, and in industrial  
products all kinds of manufactured  
articles.

So much for the articles that must  
encounter competitive prices. In the  
past "price" rather than "quality"  
has ruled in South Africa; but this  
mainly applied to the up-country  
trade, because in the towns the well-  
to-do class want and must have a  
good article, price being a secondary  
consideration. But this feature of  
South African trade will, no doubt,  
become less prominent as the inter-  
ior becomes more thickly settled and  
its inhabitants more prosperous.

## A GOOD AND TRUE FISH STORY

More than \$100,000 is what Capt.  
James Earle, a New Bedford whaler  
now visiting in Honolulu, realized in  
1883 from one sperm whale. In  
fact, the whale was one of the most  
valuable ever caught in any ocean.  
It was not the ninety barrels of oil  
which gave the leviathan its extra-  
ordinary value, for that was sold for  
something like \$1,000, but with the  
whale's vast interior there was found  
a solid piece of ambergris weighing  
780 pounds. This was the largest  
single piece of ambergris ever found,  
according to the records, and that  
it came from one lone whale made  
the rich discovery the more inter-  
esting to the scientific world.

This 780 pound piece of ambergris  
was sold for \$100,000, and it was  
the world for \$25,000 sterling, and  
it laid the foundation of wealth for  
almost every man interested in the  
whaling expedition, which originated  
in New Zealand.  
Capt. Earle came here in 1847, on  
the whaling ship Europa as a cabin  
boy, his father then being the first  
mate. He later went to New Zea-  
land to join the whaler Splendid,  
which he fitted out, obtaining there-  
for a bounty of \$10,000 offered by  
the New Zealand Government for the  
first whaler fitted out for service.  
He went as second mate and rose  
by promotion until he became master  
and part owner. It was in October,  
1882, that the Splendid, while cruising  
about the Chatham Islands east of  
New Zealand came upon the sperm  
whale which was the biggest bonanza  
of the sea on record. Ninety barrels  
of oil were taken from it, and while  
delving into the carcass the huge  
piece of ambergris was found.

Ambergris is a concretions formed  
only in the intestines of the sperm

whale and is sometimes found float-  
ing on the surface of the sea like  
pumice stone, near where these ani-  
mal cruises. In it are often found  
embedded the horny beaks of the  
squids on which the whale feeds. It  
was formerly used in medicine, but  
is now dissolved in alcohol and used  
as a base in perfumes, rendering  
them more lasting. It affords about  
55 per cent of a peculiar fatty and  
crystalline substance called am-  
brelin.

The voyage of the Splendid in that  
season was a fortunate one in every  
respect, for she came into Littleton  
port, New Zealand, with the big piece  
of ambergris worth its weight in  
gold, and 1,100 barrels of sperm oil.  
"When we arrived in port," said  
Capt. Earle yesterday, "I tele-  
graphed to the agent of the Ottago  
Whaling Company to come up. He  
came, the ambergris was taken  
ashore, loaded into a car, which was  
locked and the key stowed away in  
the agent's pocket, and he stood  
guard there, until the stuff was  
safely placed. The first year that  
I had brought any ambergris into  
port we got \$25 a pound for 21  
pounds, but when this big piece  
came in, the price was so astonish-  
ing that everybody that came near  
all over the world, and the result  
was that the price dropped. Some  
went to London, but as for my  
share, I took it in bulk and car-  
ried it home with me. I wasn't in a  
hurry to sell it, but thought by wait-  
ing the market for it would rise. I  
got \$18 an ounce for the gray and  
\$8 for the black, while in London  
it had only brought \$12. The last  
of my share was sold in 1891, and  
remained with this company until  
1886, when I went home. I have  
taken more than a thousand sperm  
whales since then and have never  
found in any of them a piece of  
ambergris—Pacific Commercial Ad-  
vertiser.

To win an argument doesn't ne-  
cessarily prove that you are right.

## For Six Months He Did No Work

Was a Victim of Nervous Collapse—Weak, Helpless, Suffering—An Extraordinary Cure  
by Dr. Chase's Nerve Food

That Dr. Chase's Nerve Food pos-  
sesses unusual control over the  
nerves and rekindles nervous energy  
when all other means fail, is well  
illustrated in the case described be-  
low. Mr. Brown was forced to give  
up his ministerial work, and was so  
far exhausted that for a time he  
was positively helpless. Doctors  
were consulted, and many remedies  
were resorted to, in vain. Every  
effort to build up the system seem-  
ed in vain, and it took little wonder  
that the sufferer was losing hope of  
recovery, when he began to use Dr.  
Chase's Nerve Food.

Rev. T. Brown, Methodist minister

of Onemee, and late of Bethany,  
Ont., writes: "A year ago last  
November I was overtaken with ner-  
vous exhaustion. For six months I  
did no work, and during that time I  
had to be waited on, not being able  
to help myself. Nervous collapse  
was complete, and though I was in  
the physician's hands for months, I  
did not seem to improve. At any  
little exertion my strength would  
leave me, and I would tremble with  
nervousness.

"From the first I used a great  
many nerve remedies, but they seem-  
ed to have no effect in my case. I  
had almost lost hope of recovery

when I heard of Dr. Chase's Nerve  
Food, and began to use it. As my  
system became stronger, I began to  
do a little work, and have gradually  
increased in nerve force and vigor  
condition again. I consider Dr.  
Chase's Nerve Food the best I have  
ever used. Not only has it pro-  
ven its wonderful restorative  
powers in my own case, but also in  
several others where I have recom-  
mended it."

Dr. Chase's Nerve Food, 50 cents  
a box, six boxes for \$2.50. At all  
dealers, or Edmundson, Bates & Co.,  
Toronto.