

AN INSULTING HEADING.

The word "hooligan," or as it is sometimes spelt "hooligan," is a slang phrase to designate a useless rough, a boisterous, lazy, ignorant ruffian, such as often infests the suburbs or sub-cellars of cities. We are astonished to find an influential daily journal in the United States attributing to Canada a desire to welcome such persons as are thus described to her borders. And yet the "Chicago Tribune" of January 14th deliberately puts as the full heading to its Ottawa letter of January 11th, (which had characterized schemes for the deportation to Canada of "able-bodied men of good character from the agricultural districts of England, Scotland and Wales," as "Canada's Welcome Given Hooligan," although the word or anything like it, was never used by the Ottawa correspondent.

A subscriber to The Monetary Times, writing from Detroit on Monday last, expressed his astonishment that the word "welcome" to such riff-raff should have been used so inaccurately as thus by the "Chicago Tribune." And another correspondent, a Canadian who lives in Chicago, frees his mind to us thus:

"As far as I am aware, nothing has been done by the Canadian Government in carrying out its immigration policy to warrant the use of so opprobrious a word by a leading American newspaper. It is therefore difficult to understand the motive, except it be a deliberate intention to create a wrong impression as to the facts in the minds of its readers, and so deter would-be emigrants from the United States to Canada. As a matter of fact, it would in Chicago answer to the description of 'hooligan' than if Canada was searched from the Atlantic to the Pacific."

TRADE ENQUIRIES.

The following were among the enquiries relating to Canadian trade received at the Canadian Government Office, 17 Victoria Street, London, during the week ending 12th January, 1906. A firm of egg and butter importers in Wales ask to be furnished with the names of reliable Canadian shippers of eggs. A Yorkshire firm of poultry importers asked to be referred to shippers in Canada. A Swiss firm points out that there is a good market for fat young oxen from Canada. A Bordeaux house enquires for

names of Canadian firms wishing to be represented in South-west France for any kind of goods saleable in that market. A London firm asked to be placed in connection with mining companies and others in Canada shipping antimony ore.

From the City Trade branch, 73 Basinghall Street, London, E. C.

A London firm of billiard cue makers wishes to hear from Canadian firms who can supply cue blanks cut to dimensions in ash and maple. Blanks to be five feet long, square cut, 1½ in. square, tapering to ¾ in. square. A Midlands firm of merchants possessing a connection in the building trade, would be pleased to undertake the sale of Canadian doors and sashes. A London firm manufacturing a patented thimble are prepared to appoint a resident Canadian agent to sell their thimbles on commission. A firm of Wiltshire bacon curers is prepared to appoint suitable Canadian agent to sell their bacon and tinned goods. A Yorkshire firm manufacturing oil engines wishes to get into touch with Canadian machinery dealers prepared to handle same.

—A very significant jury award was made recently in Chicago, when damages in \$17,500 were awarded to the children of a drunken father for redress against the saloonkeepers who are alleged to have made a drunkard of him. The verdict, establishing a precedent which is likely to result in the institution of many similar suits, was rendered in Judge Richard S. Tuthill's court. The plaintiffs were the five children of John Hedlund, and the defendants, Oscar Geyer, Louis Lundquits and Ernest Thoren, saloonkeepers. The verdict is against them separately and jointly. The condition of the Hedlund family was first brought to the attention of the authorities by Miss Caroline Blinn, of the University of Chicago settlement. While acting as probationer officer she found the children in destitute circumstances, and was instrumental in having the cases started against the saloonkeepers. The children have been compelled at times to go after beer for their father. The saloonkeeper, or any one else, who, knowing the disposition of a man to get drunk and waste his substance, will supply him with liquor in excess or coax him to drink, deserves to be punished. It is one of the marks of a decent liquor-seller that he will never in his premises sell a man liquor who has already had enough to intoxicate him.

—"And now, my son," said the bank president, "on this, the threshold of your business life, I desire to impress one thought upon you. Honesty, ever and always, is the policy that is best." "Yes, father," said the young man. "And, by the way," appended the grey-beard, "I would urge you to read up a little corporation law. It will amaze you to find how many things you can do in a business way and still be honest."

—The following would make good New Year resolutions for a good many retail merchants:

First—Buy good quality at lowest possible prices.

Second—Get all the trade discounts there are.

Third—Pay bills on time and take cash discounts.

Fourth—Obtain fairly any other discounts that may foolishly be offered, but don't think no one else gets the same. There are others.

Fifth—Appreciate and stick to a good, fair business salesman in preference to a cross-between a cutter and a trickster.—Maritime Merchant.



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