

FEDERAL LIFE ASSURANCE COMPANY.

The 21st Annual Report and Statement of the Federal Life affords evidence of the business of the Company having increased last year to an extent which the directors consider to be most gratifying. The extent and nature of the several increases which occurred in 1902 are shown by the following comparative table:—

FINANCIAL MOVEMENT.

	1902.	1901.	+ Increase or —decrease.
Premium and annuity income.....	\$ 481,204	\$ 439,504	+ \$ 41,700
Interest and rents.....	71,298	56,599	+ 14,699
Total income.....	552,502	496,103	+ 56,399
Paym'ts to policyholders	201,412	182,926	+ 18,486
Expenses and dividends.	167,692	147,027	+ 20,665
Total outgo.....	369,104	329,953	+ 39,151
Excess of income over outgo.....	183,398	166,150	+ 17,248
Total assets.....	1,642,388	1,455,130	+ 187,258
Policy and other Reserves.....	1,474,740	1,296,055	+ 178,685

The premium income increased to extent of \$41,700, which is an advance of over 10 per cent., and the income from investment was enlarged by \$14,699, an increase of over 25 per cent., both of which are satisfactory features. The total income for the first time passed the half million mark, having reached \$552,502. The death claims were \$132,328 of which \$16,048 was reinsured, the net claims being \$116,280, which are reported to show a rate of mortality considerably less than what was provided for. These claims, including cash dividends to policyholders, annuities and dividends applied to the reduction of premiums, made a total of \$201,412 as payments to policyholders, or their representatives. The other payments for expenses and dividends amounted to \$167,692, which raised the total outgo to \$369,104, which sum being deducted from the net income left a balance of \$183,398, which went to augment the assets, which were enlarged last year from \$1,455,130 to \$1,642,388, an increase of \$187,258. The liabilities are, reserve fund \$1,435,641, death claims awaiting proof \$18,000 sundries \$21,098, which aggregate \$1,474,740, the difference between this total and the total assets being \$167,647, which sum stands as "surplus on policyholders' account," behind which there is the guarantee capital of \$870,000, making a total of \$1,037,647. The total assurances issued last year were \$2,739,625 and those in force amount to \$1,398,157, upon which says the report, "the Company holds reserves to the full amount required by law and in addition thereto, a considerable surplus."

Mr. David Dexter, President and Managing Director, has every reason to be gratified with the

result of his last year's labours, the record of which as found on a later page in this issue, will be read with much satisfaction by all connections and friends of the Federal Life Assurance Company.

AN INSURANCE MANAGER ON THE CONDITION AND PROSPECTS OF THE NORTHWEST.

Mr. J. Gardner Thompson, joint Resident Manager of the Liverpool & London & Globe Insurance Company, has returned from the Northwest, where he has spent some time in making preparations for extending the operations of the Liverpool & London & Globe in Manitoba, the Territories and British Columbia.

A number of new agencies have been opened up and a local inspector for Manitoba and the Northwest has been selected, in the person of Mr. Fred W. Pace, hitherto secretary of the Canadian Fire Insurance Company at their head office Winnipeg. Mr. Thompson considers the general conditions of fire insurance are satisfactory, but towns in that section of the country are more or less liable to conflagrations, owing to a large proportion of the buildings being of frame construction, and to the climatic conditions, and the prevailing high winds in an open country. The comparatively poor fire protection, especially in the smaller towns, adds to the risk. Speaking generally of the Northwest, Mr. Thompson informed us, that about 35,000 Americans came into Manitoba last year to settle on farms, etc., and from 40,000 to 100,000 are expected during the present year. They are welcomed by the people as they make good settlers owing to their being accustomed to the same style of country. On the other hand, English settlers coming out are liable to make mistakes and lose their money, unless properly guided, as they sometimes proceed on English lines, which are unsuited to Canada.

The Grand Trunk Pacific project is looked upon with great favour, as no one line of railway could possibly handle all the freight and other traffic which are likely to be passing through in a few years, owing to the rapid growth of the country.

The Canadian Northern Railway is developing its lines very rapidly.

With reference to the value of real estate in Winnipeg, Mr. Thompson states that prices have advanced considerably, and that they are now higher than present intrinsic values, but holders are anticipating the future. Unless something unforeseen occurs Winnipeg is bound to be a large city and increase greatly in population. As an indication of present prosperity in Winnipeg Mr. Thompson says it is difficult to procure either an office or dwelling house.

The new C.P.R. hotel is to be proceeded with immediately. The banks are all prospering and opening new branches. A number of banks are erecting new and handsome buildings in Winnipeg, and generally providing for future developments. Two or three new Trust Companies are also being formed. At present the Toronto General Trusts, the Royal Trust and the National Trust are operating in Winnipeg.