

LACK & WHITE



Man's Faithful Friends!

old by all first class dealers, cafes and clubs



225 Profits a Year

A fruit and vegetable dealer in Detroit turns his stock every day—he makes 225 different profits a year and doesn't work in bad weather.

He buys only what he can sell in one day. He carries no dead stock.

He undercuts the grocer, yet his profits are making him more money with only a wagon load of stock than lots of grocers make with a car load.

"Stretching the Capital" and "Buying for Profit" two chapters of the new Burroughs retail book, "A Better Day's Profits," explain how.

The manager of any retail store can get one copy without charge or obligation by asking for it on his letterhead. Others can get the book at 50 cents—copy—stamps or money.

Burroughs Adding Machine Co.

J. B. ERSKINE, Sales Manager,

147 Prince William St.,

ST. JOHN, N. B.

New York, W. T. Anderson,

P. E. I. Mrs. M. B. Easton,

P. E. I. W. B. Easton, Storrs,

Pa. F. H. Oxley, Halifax; H. M.

Mrs. Knobel, South Bend, Ind.;

Emmerson, Amherst; W. E.

Mrs. Stille and Miss Stille,

Bedford, N. J.; Mrs. C. H. Ralston,

M. D. Duck, Miss G. Simmons, Bos-

ton, N. Y.

IN STOPS CRICKET MATCH.

ton, England, Aug. 6.—The

cricket match between the Philadel-

phians and the Boston Club, the

series between the visiting crick-

ets and the home team, was stopped

on account of rain today after ten

minutes play.

A Happy Outlook.

Detroit they tell of a young man

although he made money, was

in debt because of his extra-

ordinary success. Not long ago, however,

he and won a young woman of

wealth, and immediately things

on a rosy note.

During the honeymoon the bride

found that she had money made any

amount to him.

"To be sure it does, my love," was

the unexpected response.

Thereupon she was a bit alarmed,

at difference," she asked.

"If, darling," continued the hus-

band, "it is such a comfort to know

that I should die you'd be provided

for, then, darling," was the reply. "I'd

provided for."

Tedious Tasks.

A couple of wayfarers stood for an

hour or more in front of a market

selling cleaning employes clean fish.

"Can you think of anything worse

than a job like that?"

"Sure I can," the other replied. "That

is half as bad as scaling the Alps."

Ed

Cut

Cleanser

is safe

on KITCHEN

UTENSILS

Classified Advertising

One cent per word each insertion. Discount of 33 1/3 per cent. on advertisements running one week or longer if paid in advance. Minimum charge 25 cents.

If You Wish to Sell Your Property List It With Us.

We make a specialty of selling Warehouses, Stores, Office Buildings, Hotels, Tenement Houses, Residences and Farms.

NO SALE, NO COMMISSION

If you are in the market to buy, call and see us. We have a large well assorted list of desirable properties.

ALLISON & THOMAS, 68 Prince Wm. St. Phone M1202

FOR SALE.

New Domestic and New Home, and cheap sewing machines, \$5 up. See them in my shop. Genuine needles, all kinds and oil. Edison improved phonographs, \$18.50. Phonographs and sewing machines repaired. William Crawford, 105 Princess street, opposite White store.

FOR SALE—House, (two tenement) fine locality, Fairville. Apply by letter, C. G. L., this paper.

FOR SALE—Steam launch, 46 ft. long, 10 ft. beam, 20 hp. compound engine. Speed, 10 miles an hour. All in first class condition. For further particulars apply to Secretary St. John Power Boat Club.

FOR SALE—Three new houses. Gas and electricity, hot water or hot air heating, laundries, seven and eight rooms, beautifully finished. Easy terms. Select Building lots in St. John and Lancaster. Fenton Land and Building Co. Limited, Rointon Building, Telephone W. 57.

FOR SALE—150 acres of timber land. For particulars apply to A. M. Green, Carpenter, Queens Co., N. B.

FOR SALE—Good lot of Millinery. Hats from 10c. to \$10.00. Mrs. I. Brown, 578 Main street.

FOR SALE—500 hams, med sizes, bacon, roll and breakfast, cottage hams, 25 cooked hams. John Hopkins, 186 Union street.

FOR SALE—Valuable freeland property on Harrison street. Lot 34 by 105 feet. Four large and convenient tenements. Stone foundation, gravel roof, good repair. Apply E. T. C. Knowles, Solicitor, 62 Prince street.

JUST ARRIVED—Two carloads of choice HORSES, weighing from 1000 to 1500 lbs. For sale at EDWARD HOGAN'S Stables, Waterloo St. Phone 1557.

FARMS FOR SALE.

FARMS FOR SALE. A farm formerly owned and occupied by the late David Hill containing 67 acres, opposite Trevelyan, on the Monmouth Road, St. John County with considerable standing timber thereon. 20 acres cleared ready for ploughing. Also a desirable farm, formerly owned by the late Roger Quin, containing 100 acres of Westfield, Kings County, having a frontage on the St. John River and situated about half a mile above Public Landing. Apply to

DANIEL MULLIN, Pugsley Building, City.

FARMS AND COUNTRY PROPERTY. We are headquarters for New Brunswick farms. 200 to select from. Summer Cottages, for rent or sale on easy terms.

Building Lots. Large country lots at Ononneto and Cedar Point. Full particulars from Alfred Burley & Co., 46 Prince street.

FOR SALE—Farms and Lots. 450 acres, two houses and five barns, three miles from Public Landing. Kings Co. Also five to fifty acre lots close to river at Public Landing. At Lingley, on C. P. R., 80 acres, two houses and barns, also 2 1/2 miles from Oak Point. 250 acres, house and barn and 250 acres woodland and other farms at various places. H. H. Poole & Son, Nelson street. Phone 925-11.

BUSINESS OPPORTUNITY. An unusual opportunity for an ambitious man, with a few thousand dollars, to become his own employer by buying for special territory, the process of manufacture which must be taught, of a successful, well known, high grade mineral oil lubricating grease, which is used by the U. S. government, by many well known tire mills, on automobiles, and by hundreds of other industries.

Its manufacture in connection with any business or as a new business for anyone, is bound to be profitable. To anyone seriously interested, would be furnished full and satisfactory information, highest references, names of large manufacturers using it, free samples for trial, etc. Apply A. J. Lyman, 6 Beacon street, Boston, Mass.

TO LET.

TO LET—Furnished room with dressing room and running water. 23 Coburg street. Enquire mornings.

TO LET—Tourists and others good rooms, with or without board. 27 Coburg street.

ENGRAVERS.

F. C. WESLEY & Co., Artists, Engravers and Electrotypers, 59 Water street, St. John, N. B. Telephone 932.

HORSE CLIPPING.

ELECTRIC CLIPPING. Horses clipped and groomed while you wait at Short's Stable, Princess Street. Only electric clipper in the city.

Machinery Bulletin

FOR

STEAM ENGINES AND BOILERS

Rock Drills,

Concrete, Iron Working, Wood Work-

ing, Saw Mill

Machinery.

Belted, Babbitt, Shafting,

Tool Steel,

Mill and Factory Supplies

Write, Call or Phone 1488.

The A. R. Williams

Machinery Co.

Of St. John, Ltd. 15 Dock St.

WANTED.

WANTED—A teacher for Randolph, St. John County, N. B., District No. 14. Apply W. A. Miller, secretary.

WANTED—A situation as private coachman. Apply A. Wilson, 106 Adelaide street.

WANTED—A second class female teacher for Mac's Bay, school district No. 3. Apply, stating salary to Wilson G. MacWhinney, secretary to trustees.

WANTED—House carpenters and trestle builders, also car repairers, to look after all dump cars. Apply Courtenay Bay Works.

WANTED—A man to work second hand on bread. Apply between 2 and 4 p. m. to Lizard's Bakery, 21 Hammond street.

WANTED—Twenty-five bricklayers to lay terra cotta block at Canadian sardine plant, Chatham. Good wages, steady work. Apply by letter or phone, or on the works to Charles Horsnell, St. Andrews, N. B.

WANTED—Position of trust by young Scotchman (married). Has had a practical and commercial experience chiefly in lumber business. Free end of August. Inquiries solicited to Box 123, Standard.

WANTED—An experienced second class female teacher for School District No. 7, Parish of Rimous, St. John County. Apply to Fred B. Waters, Loch Lomond, Sec. to Trustees.

WANTED—Second class teacher for School District No. 12, Public Landing, for term ending December. Apply, stating salary, to Titus T. Parker, Secretary, Public Landing, Kings Co., N. B.

TEACHER WANTED. WANTED—A superior class male teacher, for District No. 1, North Head, Grand Manan Superior school. Experienced and well recommended. Apply to EDWARD DUNNETT, Secretary to Trustees, North Head, Grand Manan.

KITCHEN GIRL WANTED at once. Apply Smith's Lunch Room, 7 Mill St.

SITUATIONS VACANT.

SALESMAN—\$50 per week selling one hand egg Beater. Sample and terms 25c. Money refunded if unsatisfactory. Collette Mfg. Co., Colingwood, Ont.

Musical Instruments Repaired

VIOLINS, MANOLINES and all stringed instruments and bows repaired. SYDNEY GIBBS, 31 Sydney Street.

ROOFING AND BUILDING PAPERS.

Ruberoid Roofing in three colors, Slate, Green, Red. The best ready to lay roofing on the market, tested for 22 years. **MURRAY & GREGORY, LTD., St. John, N. B.**

S. Z. DICKSON, Produce Commission Merchant

Western Beef, Pork, Butter, Eggs, Veasee, Potatoes, Lamb, Poultry. Game in Season. Phone Main 252. 8-11 City Market.

FOREIGN WOODS.

Oak, Chestnut, Whitewood, Cypress and Bass Wood in stock. 100,000 feet Cypress and Long Leaf Yellow Pine to arrive early in July. Write for prices. **MURRAY & GREGORY, LTD., St. John, N. B.**

SHIPPING NEWS

DAILY ALMANAC.

Wednesday, August 7, 1912.
Sun rises 5:22 a. m.
Sun sets 7:37 p. m.
High water 5:44 a. m.
Low water 6:01 p. m.
Atlantic Standard Time.

VESSELS BOUND TO ST. JOHN.

Shennandoah, London, July 25, Ship.
Valetta, Glasgow, July 29, Ship.
Margarita, Rio Janeiro, June 5.

VESSELS IN PORT.

Schooners.
A. D. Barreux, 395, master.
Arthur J. Parker, 118, J. W. McAlary.
Edward Stewart, 353, C. M. Kerrison.
Ella M. Storer, 428, C. M. Kerrison.
E. Merriam, 331, A. W. Adams.
Harry Miller, 242, A. W. Adams.
Joseph K. Stetson, 211, J. W. Smith.
J. Arthur Lord, 139, A. W. Adams.
Jennie C. Stubbs, 159, A. W. Adams.
Monna, 384, P. McIntyre.
Minnie Stanton, 271, A. W. Adams.
Orlando, 124, J. Splane & Co.
Peerless, 273, R. C. Elkin.
Peter C. Stetson, 273, A. W. Adams.
Ravala, 130, J. W. Smith.
Roger Drury, 307, R. C. Elkin.
Ronald, 268, J. W. Smith.
Rosa, 127, J. W. Smith.
Romeo III, P. McIntyre.
Scher Mersey, 191, C. M. Kerrison.
Wandrian, 311, J. W. Smith.

FOREIGN PORTS.

St. Vincent, C. V., Aug. 6—Sld str Erelia, Crossby, bound from Hull for Buenos Ayres.
Galestone, Aug. 3—Sld bark Alexander Black, Port Spain.
Eastport, Me., Aug. 4—Sld sch Silver Spray, bound for Hull.
Portland, Aug. 4—Sld sch Eskimo, bound west.
Stonington, Conn., Aug. 4—Sld sch Silver Star, bound for Hull.
Boston, Aug. 4—Sld sch King Josiah, Parraboro.
New Haven, Aug. 5—Sld str Oddball, Hillsboro, N. B.
Calais, Me., Aug. 5—Sld schs Ronald, Robinson, New York; Seth Smith, do.
Norfolk, Va., Aug. 5—Sld sch Maurice, Halifax.

REPORTS AND DISASTERS.

Liverpool, Aug. 5.—Capt. Lord of the Californian, who failed to go to the relief of the Titanic and was censured by the recent report of the British board of inquiry is still in the employ of the Leyland Line, but has no command at present. He reports himself daily in the office.

Nothing is known here of any prosecution or likelihood of it. Captain Lord is much public sympathy. Suffering men feel the strictures passed by the board of inquiry on his alleged neglect.

MARINE NOTES.

BATTLE LINE.
Steamer Erelia, Captain Crossley, left St. Vincent August 6 for Buenos Ayres from Hull, G. B.

LARGE PASSENGER LIST.
Steamer Calvin Austin arrived Tuesday from Boston direct and landed 239 passengers.

LOTS OF HARD COAL.
The schooners Ronald and Ella M. Storer arrived at this port Tuesday from New York, both with hard coal. These two vessels make about six carloads with a few days and they will have to wait some time before they can be discharged.

BOTH EMPRESSES AT QUEBEC.
Quebec, Aug. 5.—The Empress of Ireland is moored at the breakwater near her sister ship, the Empress of Britain. It was the first time in their history that these two ships were so close to one another.

VESSEL SOLD.
Schooner Tota, 536 tons net, built at St. John, N. B., 1891, and hauling 700 tons, was sold June 30 to Capt. J. M. Scott, of Mobile, Ala., for the Allan Line, and is to be used in the Gulf and West India trade.

THE NEW ALLAN LINE.
The two 17,000-ton Atlantic liners now in course of construction on the Clyde for the Allan Line are to be named the Alaskan and Calgarion respectively.

GRAND TRUNK PACIFIC NOTES.
Bids have been requested for the construction of the roadbed and building of the Southern New England road, which will bring the Central Vermont Railway from Palmer, Mass., to Lowell, and will connect with the Grand Trunk Pacific line.

It is expected to have trains running over the new road by the end of this year.

Orders have been issued by the head offices of the Grand Trunk Railway that all switchmen must have standard watches which will be regulated every week by the official time keeper of the company.

Over 25,000 rubber stamps will be thrown open along the line of the Grand Trunk Pacific Railway west of the St. John station.

Of this number 15,000 are in the Grande Prairie section north of Edmonton, the first portion of the famous Peace River country.

A branch running southwest from Biggar now under construction will open up a number of choice home steads and this section will probably be filled up very quickly.

On February 15th while travelling between Buffalo and Toronto on the Grand Trunk Railway system the following testimonial signed by three prominent residents of Buffalo was handed to the buffet car conductor:

Admirable service, prompt, clean, satisfactory and good food. The Grand Trunk are continually receiving praise for their dining and buffet car service.

DAVIDSON PROPERTY SOLD BY ALLISON & THOMAS.

What is probably the largest deal in outside property has just been consummated by Messrs. Allison and Thomas. This is the sale of the farm of Thos. M. Davidson, of 110 acres, it is the large rectangular piece of ground starting near the junction of the lower Loch Lomond Road and the Black River Road and extending in an easterly direction with a very long frontage on the lower Loch Lomond Road. The property is practically all cleared and is mostly used as hay land, the ground having no steep hills or valleys and is particularly suitable for subdivision purposes. The residence and the barns of Mr. Davidson are included in the purchase and all other buildings and out-buildings. The purchasers are English capitalists.

ART GLASS AND MIRRORS. MURRAY & GREGORY, LTD., St. John, N. B., manufacturers of all kinds of fancy Glass and dealers in Plate and Sheet Glass.

ENGINEERING.

ELECTRIC MOTOR and Generator repairs, including rewinding. We try to keep your plant running while making repairs. E. S. Stephenson & Co., Nelson street, St. John, N. B.

J. Fred. Williamson, MACHINIST and ENGINEER. Steamboat, Mill and General Repair Work.

INDIAN TOWN, ST. JOHN, N. B. Phones: M. 229. Residence M. 1724-11.

D. MONAHAN—Retail Dealer in—FINE BOOTS & SHOES, RUBBERS, GAITERS, ETC.

REPAIR WORK NEATLY DONE. 32 Charlotte Street, St. John, N. B. Telephone Main 1602-11.

NO ALUM

MAGIC BAKING POWDER

THE WHITEST, MOST PURE, MOST ECONOMIC

MAGIC BAKING POWDER

NEW STYLE LABELS

MADE IN CANADA

PROFESSIONAL.

INCHES & HAZEN

C. F. INCHES. D. KING HAZEN. Barristers, etc.

108 PRINCE WILLIAM STREET. Phone Main 280.

NERVES, ETC., ETC.

ROBERT WILBY, Medical Electrician. Specialist and Masseuse. Eleven years' experience. Treats all nervous diseases, weakness and wasting, neurasthenia, locomotor ataxia, paralysis, sciatica, rheumatism, etc. Consultation free. 27 Coburg street.

HOTELS.

"THE PRINCE WILLIAM"

St. John's New Hotel

Furnished in the best of taste. Splendid situation—overlooking the harbor. On car line from station and docks.

Rates, \$2.00 and \$2.50.

PARK HOTEL

N. J. BARRY, Proprietor, 45-49 King Street, St. John, N. B.

This Hotel is under new management and has been thoroughly renovated and is now ready to receive guests. American Plan. Electric Elevator. Street Cars stop at door to and from all trains and boats.

THE ROYAL

SAINT JOHN, N. B.

RAYMOND & DOHERTY, Proprietors.

Hotel Dufferin

ST. JOHN, N. B.

FOSTER, BOND & CO.

JOHN H. BOND, ... Manager.

CLIFTON HOUSE

H. E. GREEN, Proprietor.

Corner Germain and Princess Streets

ST. JOHN, N. B.

Better Now Than Ever.

VICTORIA HOTEL

87 King Street, St. John, N. B.

St. John Hotel Co., Ltd., Proprietors.

A. M. PHILIPS, Manager.

This Hotel is under new management and has been thoroughly renovated and is now ready to receive guests. American Plan. Electric Elevator. Street Cars stop at door to and from all trains and boats.

BOARD IN THE COUNTRY.

Sea View House, Lorneville, one of the loveliest places on the Bay of Fundy coast. Can accommodate permanent or transient boarders. The proprietor, R. W. Dean, will arrange to meet people at St. John any time. Telephone West 305-62. Free stage service from Spruce Lake station to the hotel.

HOTEL

Rooms \$1.50

Rooms with Bath \$2.00

NEW YORK

Absolutely Fireproof

Canadian Money Taken at Par

Only Hotel in New York Franchising on Fifth Avenue and Broadway

Other Hotels Under Same Management

The New HOTEL ROYAL, Corner of Prince and Water Streets, St. John, N. B.

THE HOTEL MANHATTAN, 10th St. & W. St. N. Y.

All conducted on European Plan

GEORGE W. SWANNEY, Pres.

TENDERS